

NURSING HOME BOARD OF DIRECTORS AGENDA

County of Champaign, Urbana, Illinois

Monday, June 10, 2013 – 6:00pm

In Service Classroom, Champaign County Nursing Home
500 S. Art Bartell Road, Urbana

CHAIR: Catherine Emanuel
DIRECTORS: Peter Czajkowski, Lashunda Hambrick, Josh Hartke, Mary Hodson, Gary Maxwell, Robert Palinkas

ITEM

- I. CALL TO ORDER
- II. ROLL CALL
- III. APPROVAL OF AGENDA
- IV. APPROVAL OF MINUTES
April 8, 2013
- V. PUBLIC PARTICIPATION
- VI. OLD BUSINESS
- VII. NEW BUSINESS
Management report
 Operations (Management Report)
 Cash Position
Management Update
Strategic Objectives
- VIII. OTHER BUSINESS
- IX. NEXT MEETING DATE & TIME
July 8, 2013 – 6:00pm
- X. ADJOURNMENT

Attachments: Management Report, Management Update

**Board of Directors
Champaign County Nursing Home
Urbana, Illinois
May 13, 2013**

Directors Present: Czajkowski, Emanuel, Hartke, Hodson, Maxwell, Palinkas

Directors Absent/Excused: Hambrick

Also Present: Busey, Gima, Noffke

1. Call to Order

The meeting was called to order at 6:00 pm by Chair Emanuel

2. Roll Call

Busey called the roll of Directors. A quorum was established.

3. Agenda & Addendum

Agenda was approved (motion by Palinkas, second by Hartke, unanimous).

4. Approval of Minutes

The open session minutes of April 8, 2013 were approved as submitted (motion by Hartke, second by Czajkowski, unanimous).

5. Public Participation

6. Old Business

7. New Business

a. Operations (Management Report)

Gima reviewed the statistics and financials for March 2013. The average daily census decreased from 185.2 in February to 181.7 in March. All admissions, Medicare admissions and hospital referrals remain strong. The decline in census is due to a high number of residents being sent home, in particular short-term Medicare discharges home. This has resulted in the Medicare census falling from 23.5 in February to 13.3 in March. Between February and March, Medicaid census has increased from 98.6 to 101.4 and private pay has increased from 63.1 to 67.0.

In the past three out of four years, there has been a downturn in census at CCNH in the spring months, with a rebound in census in the summer through the fall months. CCNH is seeing the same pattern with a high census in November, followed by the current decline in census.

The payor mix showed the following changes between February and March: Medicare fell from 12.7 percent to 7.3 percent; Medicaid increased from 53.3 percent to 55.8 percent; and private pay increased from 63.1 to 67 percent.

March showed a net loss of -\$70k. On a cash basis (adding back depreciation expense), CCNH showed a small cash loss of -\$9k. On a YTD basis, CCNH shows a net loss of -\$84k, but positive cash of \$160k.

Operating revenues increased from \$1.053 million in February to \$1.119k in March. Medicaid revenues increased by \$58k and private pay revenues increased by \$87k. Medicare revenues fell by \$89k.

Operating expenses increased from \$1.168 million in February to \$1.276 million in March. Wages increased by \$80,248. Half of the increase was the change from a 28 day month to a 31 day month. There were two TOPs payouts of \$6,700 and \$5,000. A snow day on 3/25 resulted in \$2,600 in overtime.

Agency expenses fell from \$40,693 in February to \$35,383, a new monthly low.

There was a discussion of the Alzheimer's labor expense being over budget. Gima explained that the budget figures for 2013 were based on 2012 actual expenses and open positions were not taken into consideration. Since January, 10 open positions have been filled. Filling these open positions has resulted in a corresponding reduction in agency costs.

Food costs were over budget by \$6k and food service professional services were over budget by \$9,000 as a result of the dietary consultant filling in as the interim Food Service Director. Knoffke explained the changes being implemented by the new Food Service Director to address food quality and dining experience. These changes will be implemented and rolled out over the next two weeks.

b. Cash Position

No major changes in the cash position. Between February and March, cash has increased from \$1.060 million to \$1.185 million. Accounts receivable increased from \$3.479 million to \$3.641 million. The IGT which is payed out on a quarterly basis is the main contributor to the increase. Accounts payable decreased from \$1.579 million to \$1.568 million.

Medicaid payments continue on a regular basis.

c. Other Management Issues

An offer has been made for the Adult Day Care Director's position. The Director of Nursing position remains open with a couple of applicants being interviewed. The compliance program Board Resolution was presented to the Board of Directors. The resolution was approved (motion by Hartke, second by Maxwell, unanimous).

Gima provided an update on the compliance program implementation. MPA and CCNH are currently working on establishing policies and procedures that address the 10 major risk areas. MPA and CCNH Compliance Officer, Drake, have conducted compliance training to all CCNH managers. Employee training was conducted on April 26th. MPA and CCNH will develop web-based training videos for additional training sessions. The web-based training videos will also be used to provide compliance training to the Board of Directors.

Gima reviewed the strategic objectives that were presented to the Board of Directors on August 2011. Gima also reviewed the current changes in the health care/long term care environment and the Federal and State initiatives to address fragmentation of care, quality of care, excessive Medicaid and Medicare spending. Gima discussed the three major areas to be addressed by the strategic objectives, including medical management, nursing management, outcome measurements. Emmanuel added a fourth area, financial performance.

Maxwell suggested a special board meeting specifically to discuss strategic objectives and MPA's performance. The BOD agreed to use the July BOD meeting. Maxwell also suggested addressing how the board can be more engaged and will follow up with individual board members. Maxwell discussed timely updates on census, payor mix and referrals. In the discussion between board members, the need to have the most recent month's census figures in the management report. Gima will determine if the most recent month's census can be added to the management report.

8. Next Meeting Date

Monday June 10, 2013, 6:00 p.m.

9. Adjournment

Chair Emanuel declared meeting adjourned at 7:20 pm.

Respectfully submitted

Scott T. Gima
Recording Secretary

To: Board of Directors
Champaign County Nursing Home

From: Scott Gima
Manager

Date: June 5, 2013

Re: Statistical and Financial Management Report

April's census was unchanged at 181.7, the same average seen in March. The Medicare census in May was 12.9, down slightly from 13.3 in March. In April, 218 private pay days were converted to Medicaid days. As a result, Medicaid increased from 101.4 to 109.1 in April, and private pay fell from 67.0 to 59.7 between March and April.

May's statistics show an averaged ADC of 178.9. But Medicare increased from 12.9 in April to 14.5 in May. The Medicaid ADC was 108 and private pay was 56.4. There were 339 Medicaid pending conversion days in May representing two Medicaid applications. The first case was retroactive to August 2012 and the second case went back to October 2012. While the overall census is down, Medicare census to date is 17.8, which continues to exceed the 2012 average of 15.1.

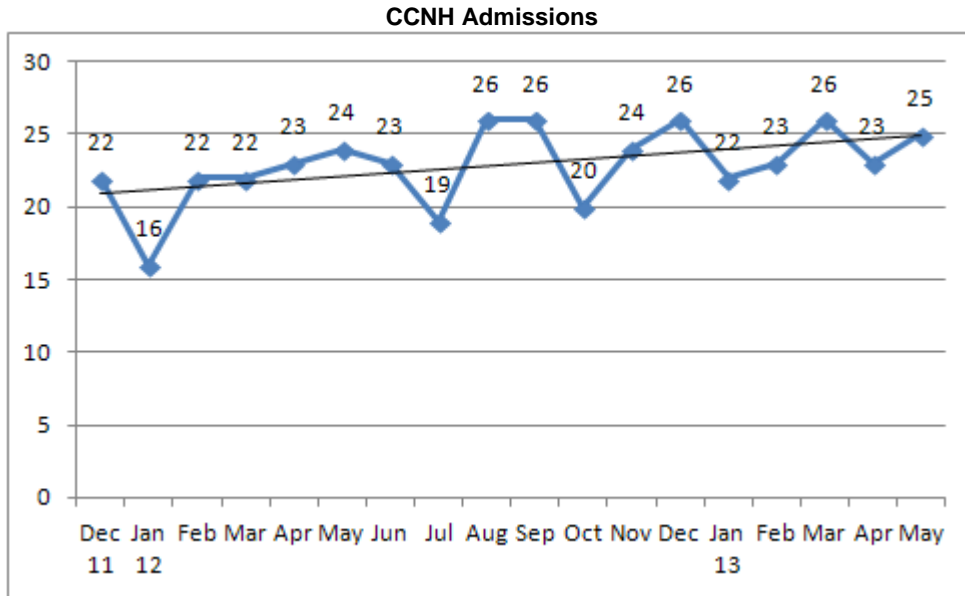
The table below summarizes admissions and discharges. May's admissions totaled 25, including 14 Medicare.

**Admissions and Discharges
December 2012 to May 2013**

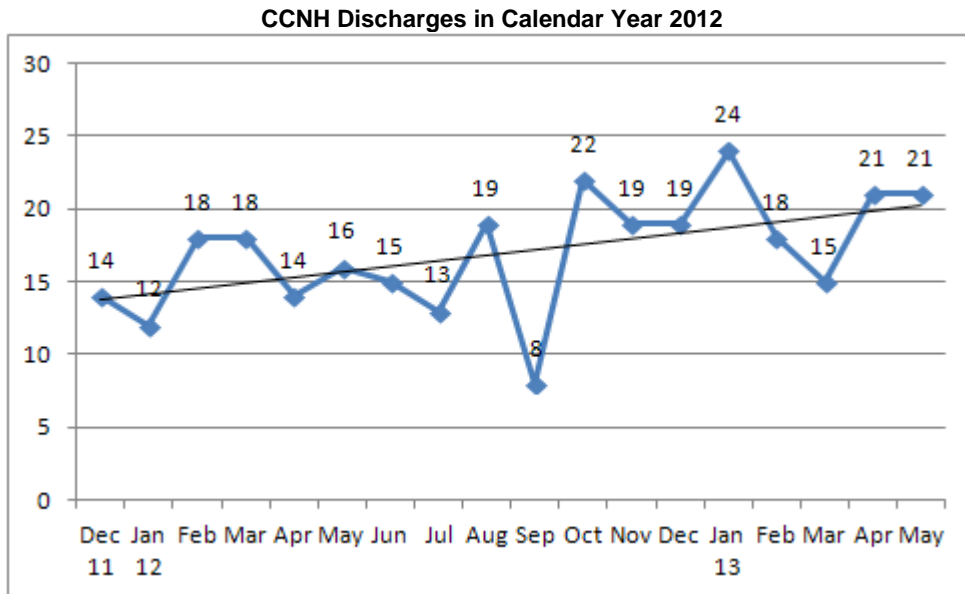
	Medicare Admits	Non-Medicare Admits	Total Admits	Discharges	Expirations	Total Discharges/Expirations
Dec 12	23	3	26	19	15	34
Jan	11	11	22	24	11	35
Feb	16	7	23	18	13	31
Mar	12	14	26	25	8	21
Apr	15	8	23	21	8	29
May	14	11	25	21	8	29

21 discharges were seen in May with a monthly average of 24 between January and May.

In FY2012, monthly admissions averaged 22.2 per month. Through May FY2013, the average is 24.2 per month. The chart below shows monthly admissions between December 2011 and May 2013. Over this time period, there is a slight positive trend in monthly admissions. This is a clear indication that there has been no drop off in admissions.



Discharges, however, have been occurring at a high pace compared to FY2012. In FY2012, the average monthly discharges was 15.7, ranging between 8 and 22. The current monthly average is 19.7 through May. The majority of the discharges are to home.



The Medicare payor mix went from 7.3 percent in March to 7.1 percent in April. The Medicaid pending conversion days caused Medicaid to increase from 55.8 percent to 60 percent and private pay fell from 36.9 percent to 32.9 percent.

The April revenue and expense highlights are summarized below.

April's net income of \$220,737 reflects the County's forgiveness of the \$333k loan. A separate memo summarizes the history of the loan. The loan forgiveness of \$333k is reflected as a prior period revenue adjustment, resulting in the \$221k net income.

Backing out the \$331,142, CCNH showed a net loss of \$112,405. On a cash basis, operations showed a cash loss of -\$51,309.

Operating revenues fell from \$1,119,412 to \$1,072,089, a decrease of \$47,323 between March and April. The majority of the decrease (estimated at \$35k) is due to the change from a 31 day month in March to a 30 day month in April. Between these two months, Medicare revenue increased from \$188k to \$192k. Medicaid revenue increased from \$457k to \$472k. Private pay revenue fell from \$415k to \$348k. The revenue changes in private pay and Medicaid are due to the adjustment of Medicaid pending days. The adjustment accounts for the additional \$12k drop in revenue between March and April.

Operating expenses did not change drastically between March and April. March expenses totaled \$1,275,676. April expenses totaled \$1,271,218, a decrease of \$4,458 (-0.35%).

Wages/salaries fell by 2.2%, from \$538,378 in March to \$526,744 in April. Wages per day increased slightly from \$95.58 to \$96.61 per day, a little over a buck. Taxes/Insurance/IMRF expenses increased from \$185,884 in March to \$200,928 in April. These expenses which include workers' compensation and health insurance in addition to IMRF, are expenses that are out of management's control. On a per day basis, these expenses increased from \$33 per day to \$36.85 per day.

Non-labor expenses decreased from \$549,214 in March to \$542,970 in April. On a per day basis, non-labor costs increased from \$97.50 to \$99.59.

Major items include:

Administration. There were a few one-time annual expenses. Audit and Accounting included \$5,460 fee for the completion of the 2012 Medicaid cost report. A \$2k charge in photocopying. \$3k charge in engineering fees for work on the kitchen/laundry boiler.

Environmental supplies remained high at \$5,368. Laundry supplies totaled \$2,900 in April, up from \$398 in March. There may be some catch up in laundry supplies. Nonetheless, purchasing is being investigated.

Nursing services. Operational supplies increased from \$11,461 in March to \$13,353 in April, but April expenses are \$1,887 below budget.

Professional service expenses remain high due to the use of temporary staff for the Director of Nursing and Assistant Care Plan nurse positions. No offers were made to the two applicants that were being evaluated last month. We are now working with a second recruiting firm, but no applicants have been forwarded to date.

Pharmacy charges totaled \$19,583. Down slightly from March but still over budget by \$6,134. The Medicare pharmacy agreement was changed from a per diem to a per medication charge that is based on the Medicaid fee schedule. The per diem rate was very successful in holding down pharmacy costs. However, the average cost of the per diem was falling below Medicaid pharmacy rates. Federal Medicare and Medicaid regulations prohibit pharmacy rates that pay less than Medicaid rates. As a result, we were forced to change our agreement in order to be compliant with Medicare statutes, resulting in higher pharmacy costs.

Medical/dental/mental health includes medical director fees which total \$3,400 a month, which is the correct amount. The budget expense of \$1,616 was off target.

Equipment rentals totaled \$9,960 due to some back billing by Carle Medical. This expense was over budget by \$5,600. A large portion of the monthly rentals is due to specialty beds. We are in the process of purchasing some of these beds which will be a cost savings over time.

Medicare regulations require the nursing home to pay for physician, hospital, outpatient services rendered during a SNF Medicare stay. These expenses are found in Medicare medical services. April had \$11,164, which was \$4,914 over budget. This reflects a single immunoglobulin injection that was given in at Carle Hospital as an outpatient. The cost to us for the drug was \$9,212, after a 30% discount. Nursing management evaluates every Medicare admission for current and future high cost drugs, supplies and other services, but it is impossible to predict future physician behavior. These incidents are rare, but obviously, very painful.

Food service. Food costs totaled \$42,025, which was \$5,900 over budget. Professional services dropped from \$11,640 in March (\$9,000 over budget) to \$8,857 in April (\$6,200 over budget). This reduction is due to the ramp down in the use of the dietary consultant as the interim manager. Changes in the kitchen and dining services are being made.

Social Services professional fees fell from \$11,951 in March to \$725 in April as anticipated.

Summary

The census has been around the 180 mark for three months. Census remains low in the county. Referrals and admissions have continued, which is a good sign. The primary driver of the low census is discharges. We have been seeing a higher number of discharges to home since the beginning of the year. The weekend of May 26th provides a perfect example. Five admissions were taken that weekend, but five residents also went home. The percentage of residents that become long term residents cannot be predicted. At some point, hopefully, in the near future, we will go through a period of low discharges, which will then result in a higher census.

Overall expenses increased by approximately \$6 per day. Wages increased by \$1 per day – not bad considering the census level. Benefits accounted for \$3. Non-labor expenses accounted for the remainder of the increase. Nursing related expenses and food service are the two main contributors. Nursing non-labor expenses had unforeseen Medicare related expenses. Food service is being addressed.

A recent conversation between a Health Alliance Case Manager and management indicated that Health Alliance is pleased with the care at CCNH. At this juncture, controlling discretionary expenditures is the message communicated to all department managers.

Take a look at the figures in bold type-face as they represent significant changes from prior months. (Figures will not add to 100 percent.) In April, the Medicare venue mix totaled 18 percent, a slight increase from 16.9 percent in March. Medicaid increased to 44 percent, while private pay fell to 32 percent. Both reflective of Medicaid pending conversions.

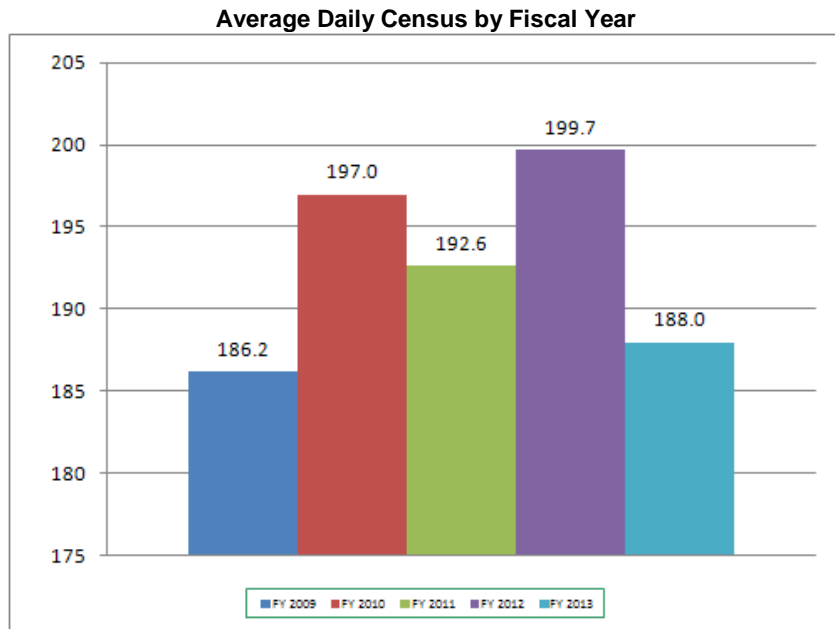
	Jan-13	As % of Pt. Revenue	Feb-13	As % of Pt. Revenue	Mar-13	As % of Pt. Revenue	Apr-13	As % of Pt. Revenue
Medicare A	\$296k	24.5%	\$277k	26.4%	\$188k	16.9%	\$192k	18.0%
Medicaid	\$502k	41.6%	\$398k	37.9%	\$457k	40.9%	\$472k	44.1%
Pvt Pay	\$365k	30.3%	\$329k	31.3%	\$415k	37.2%	\$348k	32.5%

Misc Revenue and Property Taxes excluded from calculation

In the chart below, census began to rebound in May of 2012. This rebound has not occurred yet through May.

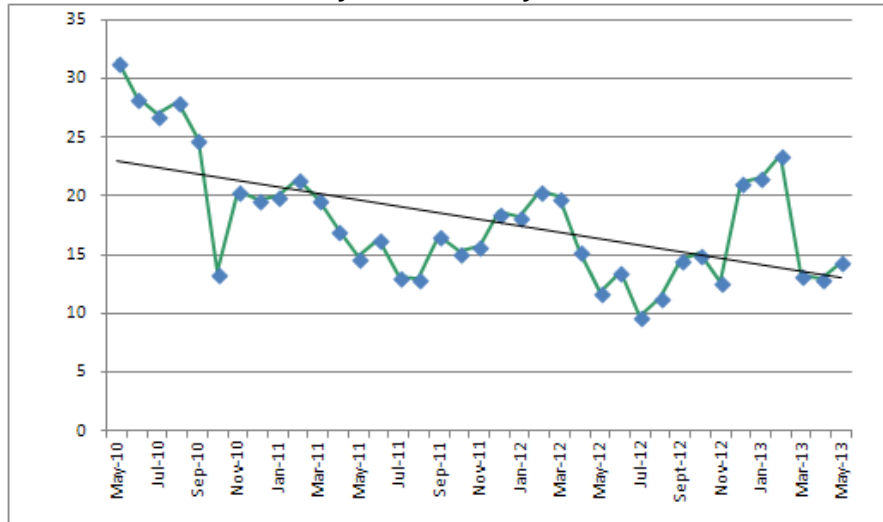
	Sept 12	Oct 12	Nov 12	Dec 12	Jan 13	Feb 13	Mar 13	Apr 13	May 13
ADC	210.5	211.9	205.2	204.8	195.1	185.2	181.7	181.7	178.9
	Sept 11	Oct 11	Nov 11	Dec 11	Jan 12	Feb 12	Mar 12	Apr 12	May 12
ADC	195.7	194.6	201.1	199.7	197.8	194.2	190.7	191.1	198.7

The following chart also shows that the overall census in FY2013 remains below FY 2011 and 2012 averages.



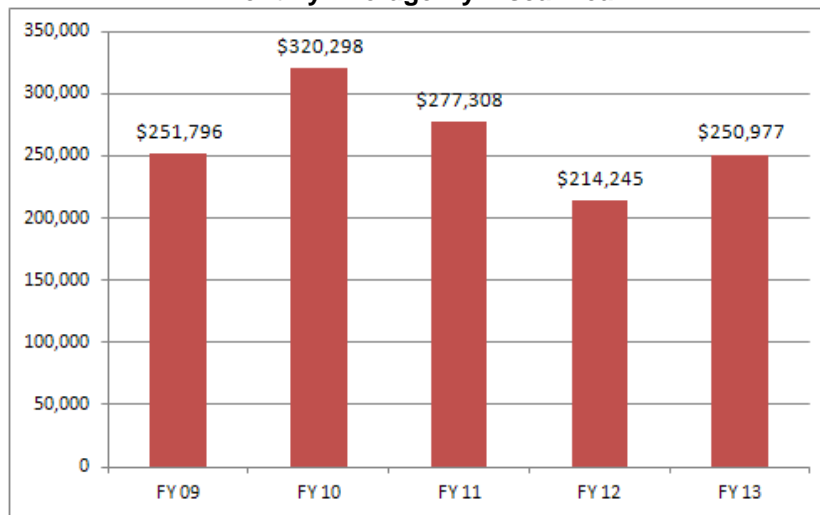
The chart below shows the Medicare census trend since May 2010. The sliver of good news in May is a small increase in Medicare census, increasing from 12.9 in April to 14.5 in May.

**Medicare A Census (including Medicare Advantage)
May 2010 thru May 2013**

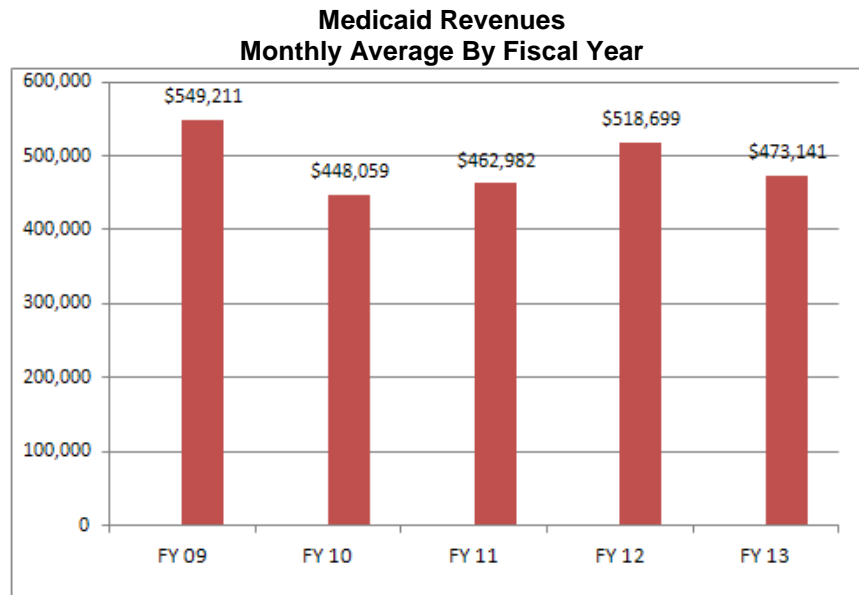


The next chart summarizes the average monthly Medicare revenue. 2010 had an average over \$320k per month and an average per diem of \$457. In 2011, the monthly revenue fell due to a drop in Medicare census despite a per diem of \$539 per day. 2012 numbers were down due to the combination of Medicare rate cuts (12 percent) that were implemented on October 1, 2011 and the severe census slow down in the spring and early summer of 2012. 2012 finished with the average monthly revenue of \$214k and a per diem is of \$458. The FY2013 average has fell from \$266k in March to \$251k in April. The April Medicare per diem averaged \$447 per day in April.

**Medicare A Revenues
Monthly Average By Fiscal Year**



In FY 2012, Medicaid revenues averaged \$519k per month. The implementation of the “fully funded” Medicaid rate in April 2012 pushed the monthly revenue above the \$500k mark. In FY 2013, the Medicaid revenue is averaging \$473k per month through April.



Med B revenue was \$39k in April, which is slightly higher compared to March’s total of \$38k..

The comparative revenue payor mix summary shows a decline in the Medicaid mix between 2008 and 2010. With the higher Medicaid reimbursement rate, the Medicaid revenue mix is now over 47% in 2012 but remains well below 2008 levels. The high Medicaid revenue mix in 2008 corresponds to a high Medicaid census.

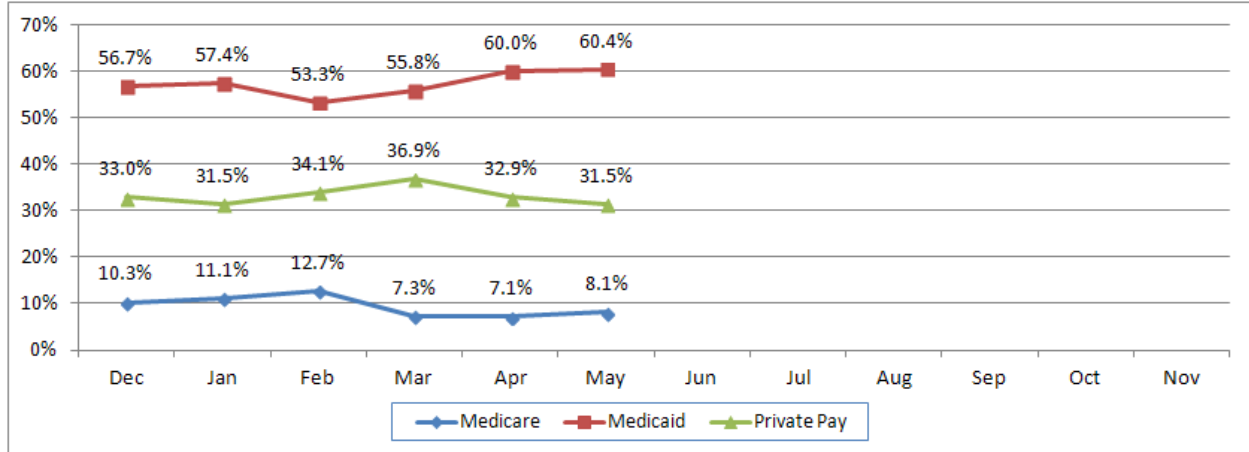
The FY 2013 payor mix based on revenue reflects the decrease in Medicaid census and slightly stronger Medicare census compared to 2012.

Comparative Revenue Payor Mix FY 2008 – 2013

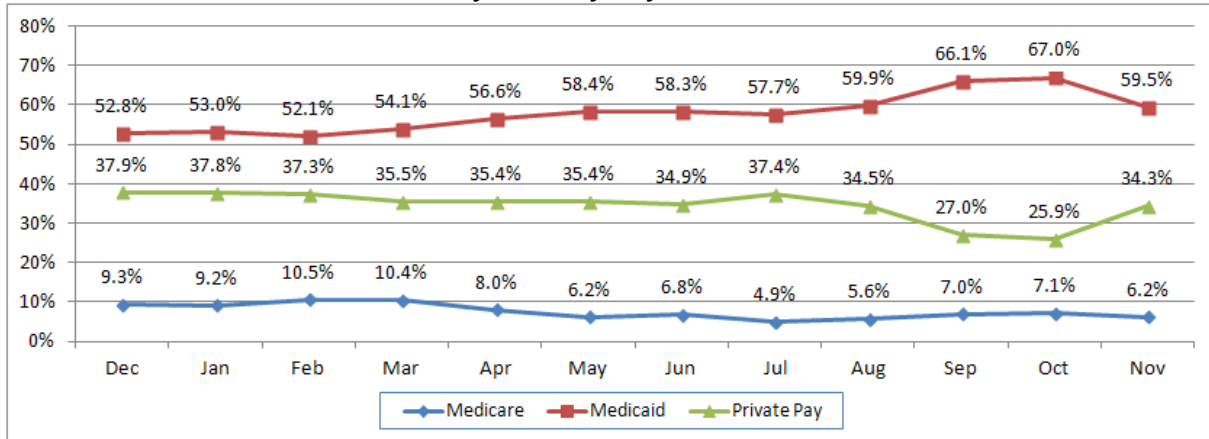
Payor Mix	2008	2009	2010	2011	2012	2013
Medicaid	57.6%	47.7%	40.0%	42.0%	47.4%	43.3%
Medicare	18.3%	21.9%	28.6%	25.2%	19.6%	23.0%
Private Pay	24.0%	30.4%	31.4%	32.8%	33.1%	33.8%

The table below summarizes the monthly census payor mix for FY 2012 and FY 2013. A decrease in private pay and corresponding increase in Medicaid in April and May is due to the conversion of private pay days to Medicaid.

Payor Mix by Resident Days FY 2013



Payor Mix by Days FY 2012



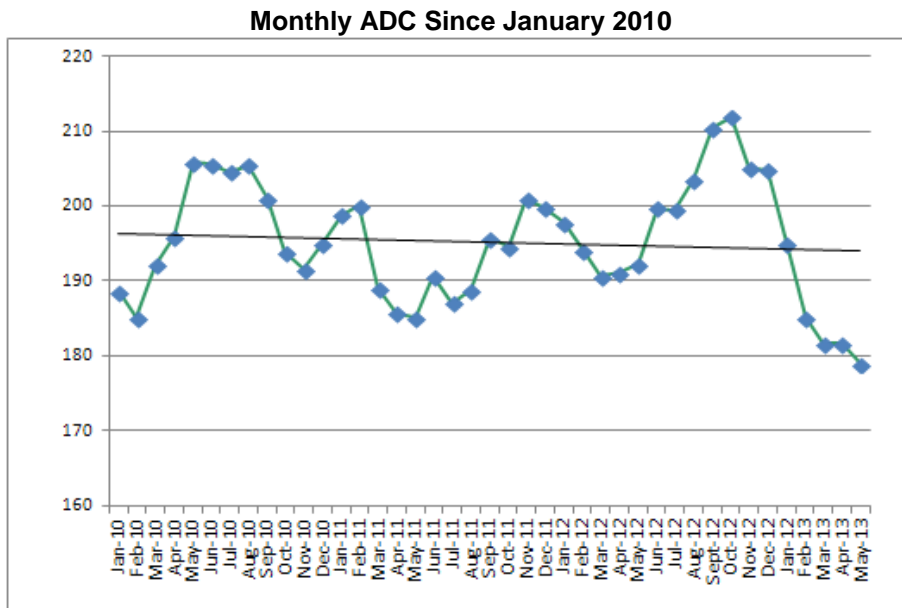
Overhead Allocated Monthly

	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13
Medicare A	\$301,248	\$295,937	\$277,220	\$188,321	\$192,160
Medicare B	\$18,755	\$28,429	\$30,091	\$37,847	\$38,973
Medicaid	\$537,381	\$501,772	\$398,469	\$456,539	\$471,542
Pvt Pay	\$391,185	\$364,838	\$328,549	\$415,104	\$347,588
Adult Day-Private	\$3,704	\$4,935	\$5,690	\$5,660	\$7,155
Adult Day-TXX	\$9,968	\$10,128	\$9,999	\$11,557	\$12,508
Miscellaneous	\$2,880	\$2,328	\$3,505	\$4,503	\$335,489
Property Tax	\$86,531	\$86,531	\$86,53	\$86,522	\$86,540
All Revenues	\$1,351,652	\$1,294,898	\$1,140,045	\$1,206,053	\$1,491,955
All Expenses	\$1,271,877	\$1,361,847	\$1,167,695	\$1,275,676	\$1,271,218
Net Income/(Loss)	\$79,775	\$(66,640)	\$(27,650)	\$(69,623)	\$220,737
Add Back Depr	\$60,639	\$60,640	\$60,640	\$60,640	\$60,641
Cash	\$140,414	\$(9,309)	\$32,990	\$(8,983)	\$281,378
Census	6,349	6,047	5,185	5,633	5452
Change	3.2%	-4.8%	-14.3%	8.6%	-3.2%
ADC	204.8	195.1	185.2	181.7	181.7
Change	-0.2%	-4.8%	-5.1%	-1.9%	0%
FTE's Paid	187	189	187	193	198

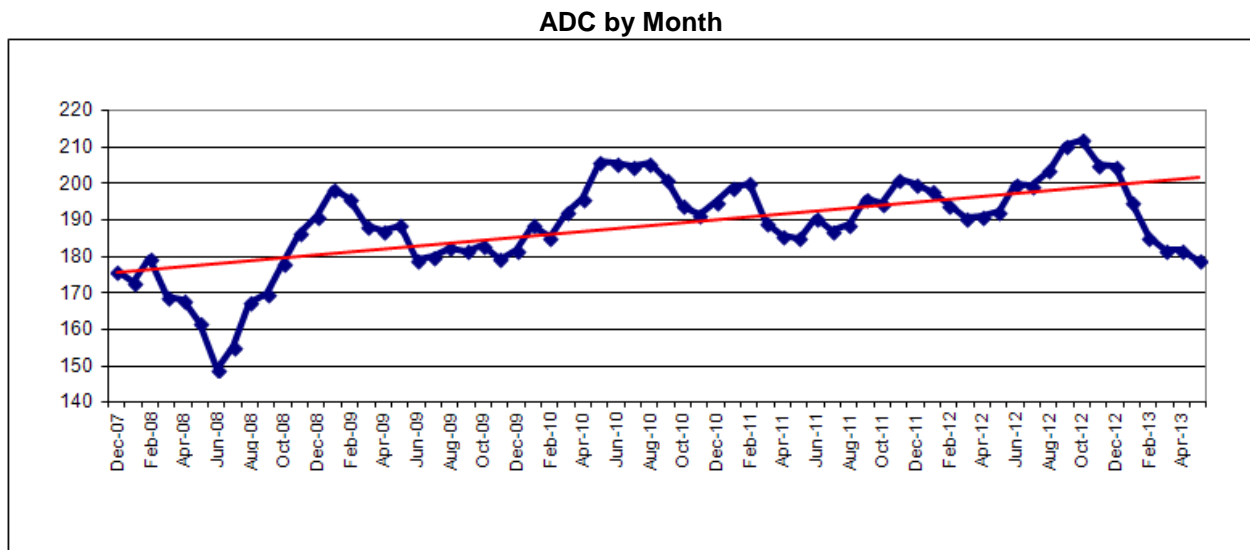
The following graphs provide a comparative statement of position for CCNH for FY 2013.

Census

Fiscal 2010 ended with an ADC of 196.5. The ADC in FY2011 was 193. The FY2012 ADC was 199.7. The YTD ADC for FY2013 is 191.9. This chart does show historical pattern of dropping census during the spring months.



The chart below shows the history of the ups and downs in monthly census. 2011 and 2012 show a trend of lower census in the spring months followed by a gradual increase. In 2013, this cycle pattern is repeated but with dramatic highs in the fall of 2012 followed by the current steep decline. Reversal of the decline will depend on reducing discharges with a higher percentage of admissions that become long term residents.



Revenues

In FY 2011, patient care revenue averaged \$1.176 million per month. For FY 2012, the monthly average was \$1.158 million, a 1.5 percent decrease from 2011. The critical factor was Medicare revenue. In FY 2011, Medicare averaged \$277k per month. In 2012, the monthly Medicare average revenue was \$214k, a 23 percent decline from 2011. Through April, 2013 monthly patient service revenues have fallen below 2012 levels by 1.5 percent. The average monthly Medicare revenue is 17.1 percent above the 2012 average. remain higher than the 2012 average, and the average monthly Medicare revenue is 24 percent higher compared to 2012.

Average Patient Service Revenue and Medicare Revenue By Month

Year	Patient Service Revenue	Annual % Change	Medicare Revenue	Annual % Change
FY 2008	\$1,064,788		\$180,184	
FY 2009	\$1,250,614	14.8%	\$251,796	39.7%
FY 2010	\$1,188,863	(4.9)%	\$320,298	27.2%
FY 2011	\$1,175,737	(1.1)%	\$277,308	(13.4)%
FY 2012	\$1,158,606	(1.5)%	\$214,245	(22.7)%
FY 2013	\$1,140,649	(1.5)%	\$250,977	17.1%

When one compares CCNH's current performance against historical performance, the Medicare drop has been significant and it has had a telling impact on revenues. Through March of FY 2013, the monthly average patient service revenue is the same compared to FY2012. The monthly average Medicare revenue is up by 17 percent compared to FY2012.

Medicare Average Census Days	
Period	Days/month
FY 2008	479
FY 2009	595
FY 2010	701
FY 2011	515
FY 2012	460
FY 2013	539
Pct Change (2012 vs. 2013)	17.1 pct

The average monthly Medicare days are 17 percent higher compared to 2012.

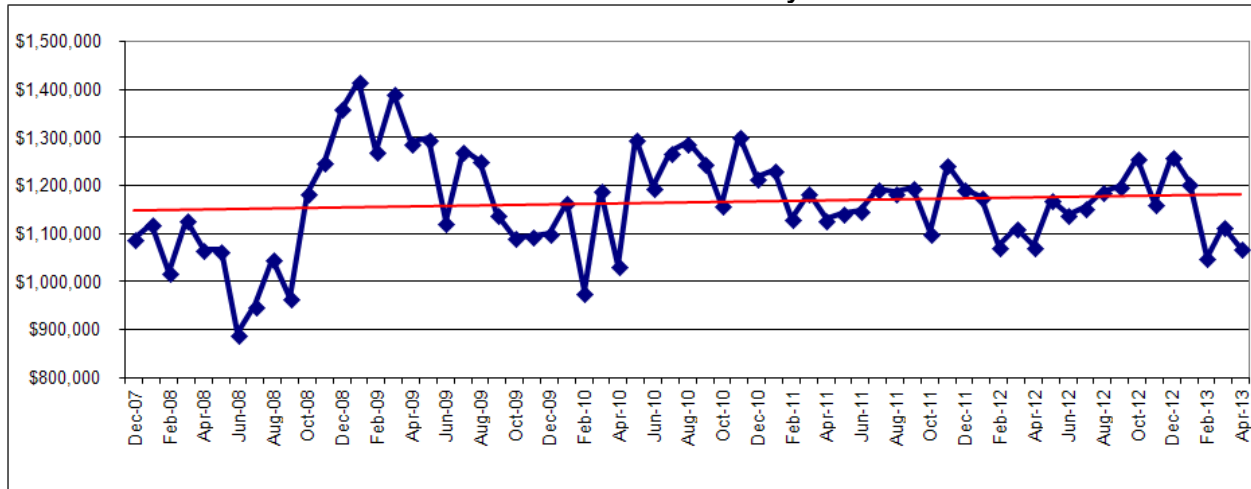
The table below summarizes the Medicare data by fiscal year. It clearly shows that 2010 was a good Medicare year. The national average Medicare rate cut was about 12 percent in October 2011. In 2012, CCNH's average revenue per day is 15 percent less compared to 2011. So far in 2013, Medicare census is up by the per diem is lower compared to 2012.

**Medicare Revenue Per Month
FY 2008 – YTD 2013**

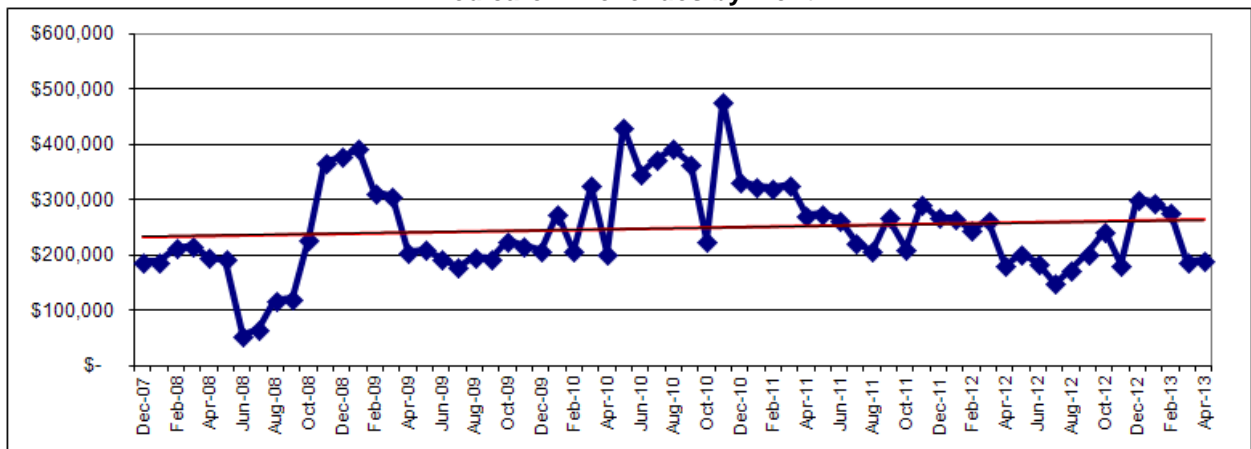
	2009	2010	2011	2012	YTD 2013
Revenue Per Month	\$251,796	\$320,298	\$277,308	\$214,245	\$250,977
Days Per Month	595	701	515	460	556 (thru April)
Revenue Per Day	\$434	\$457	\$539	\$458	\$451

The following charts summarize the long term revenue trends.

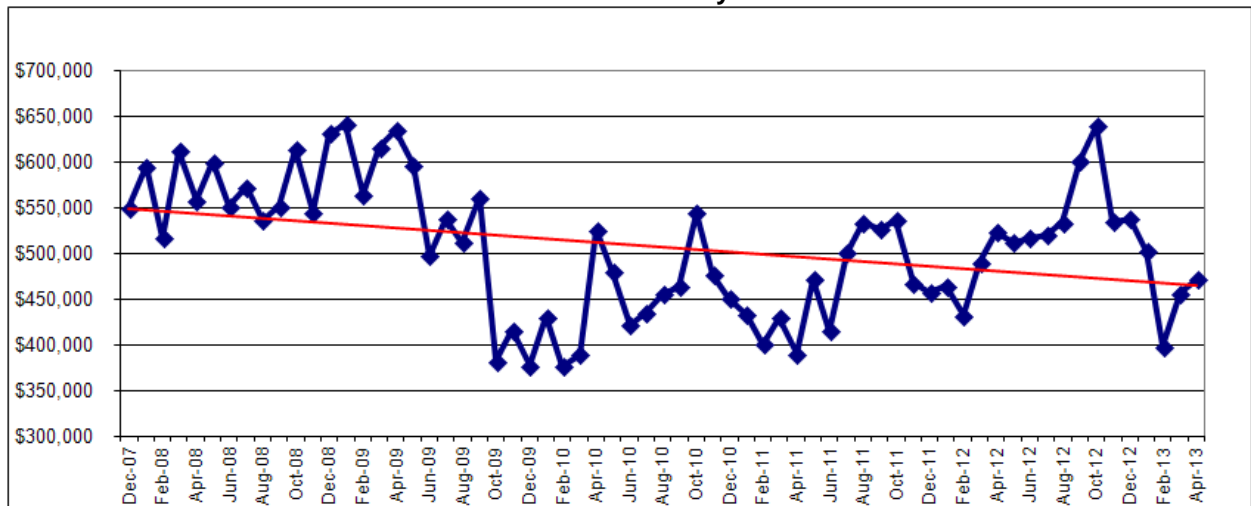
Revenue from Patient Services by Month



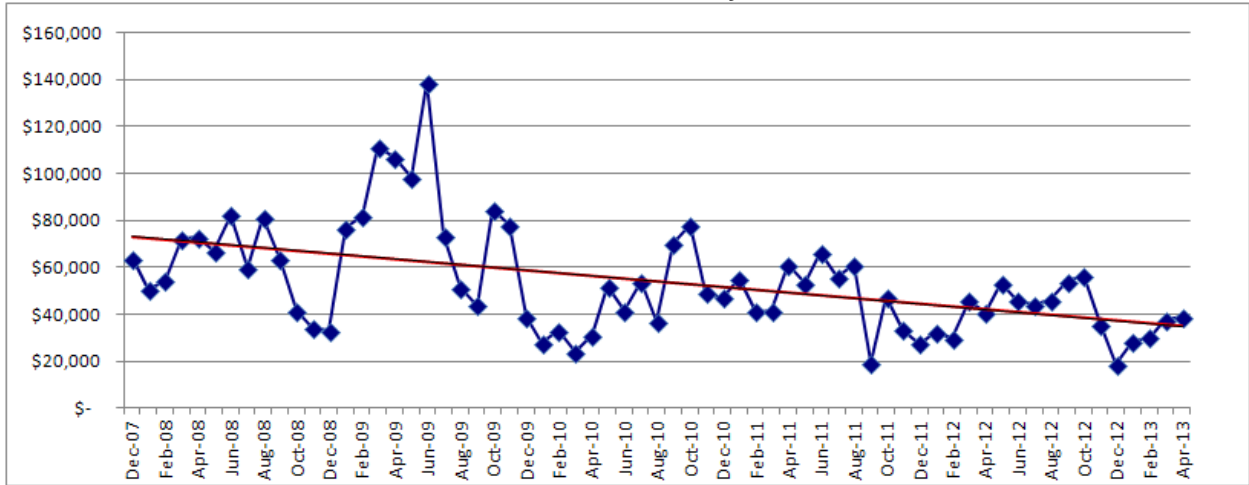
Medicare A Revenues by Month



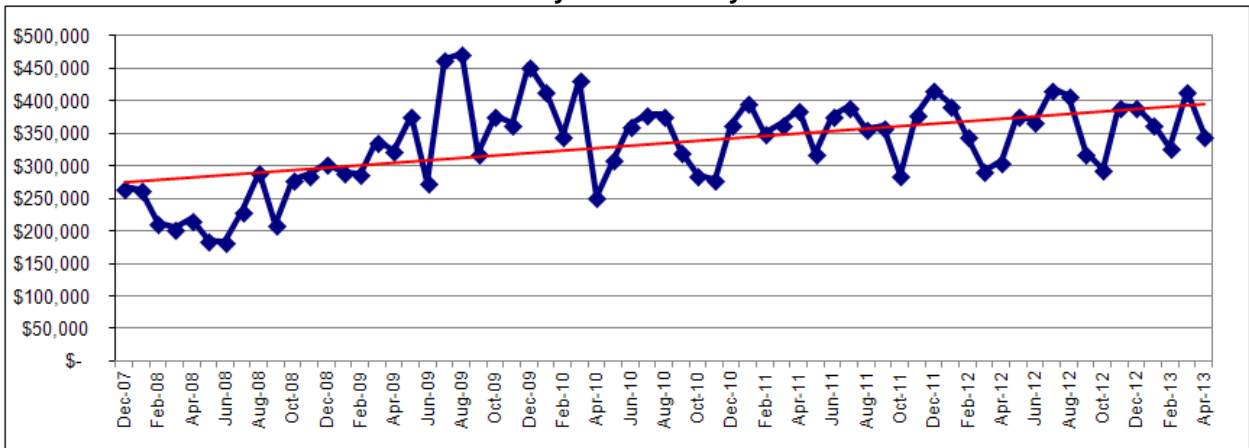
Medicaid Revenues By Month



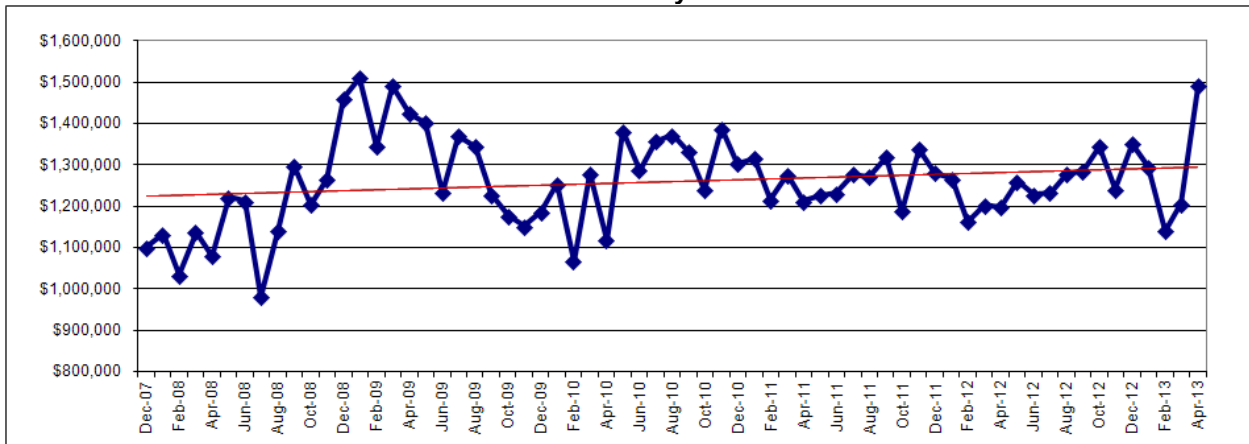
Medicare B Revenues By Month



Private Pay Revenues By Month

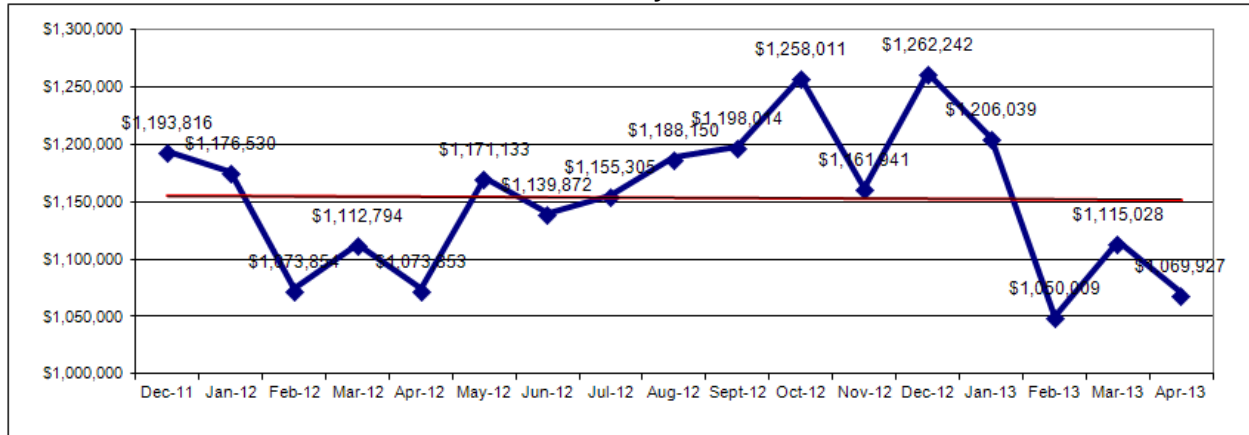


All Revenues By Month

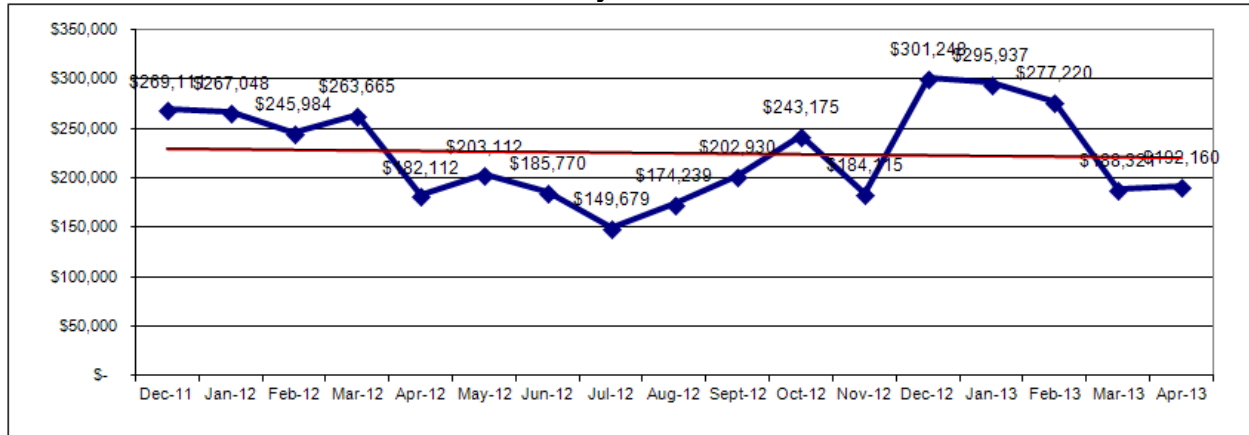


The following charts summarize the monthly revenues trends for FY 2012 and FY2013.

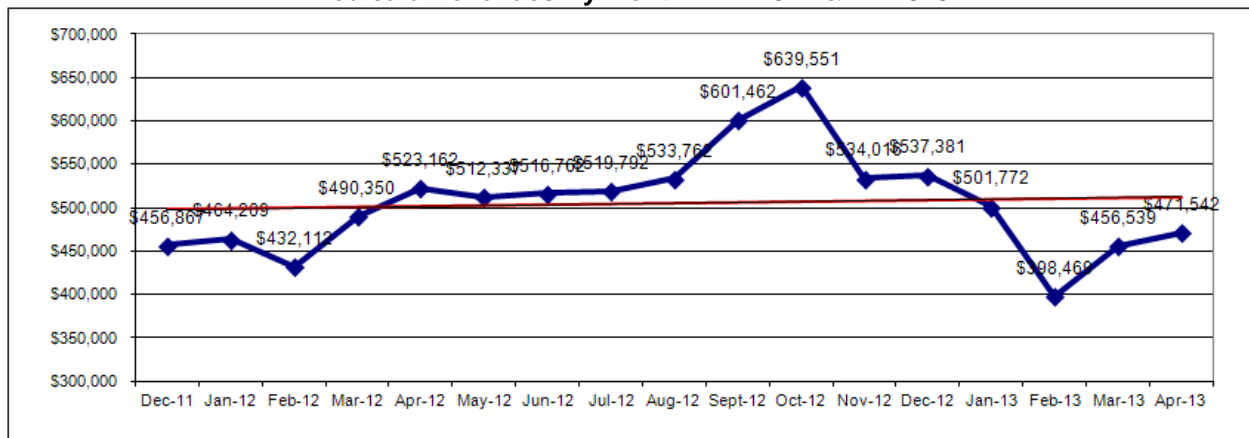
Revenue from Patient Services by Month – FY 2012 & FY 2013



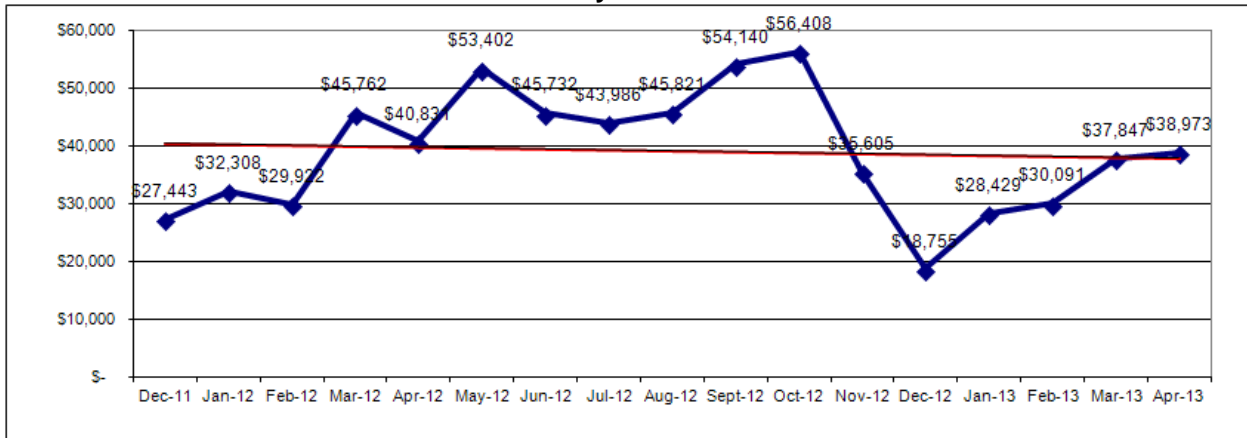
Medicare A Revenues by Month – FY 2012 & FY 2013



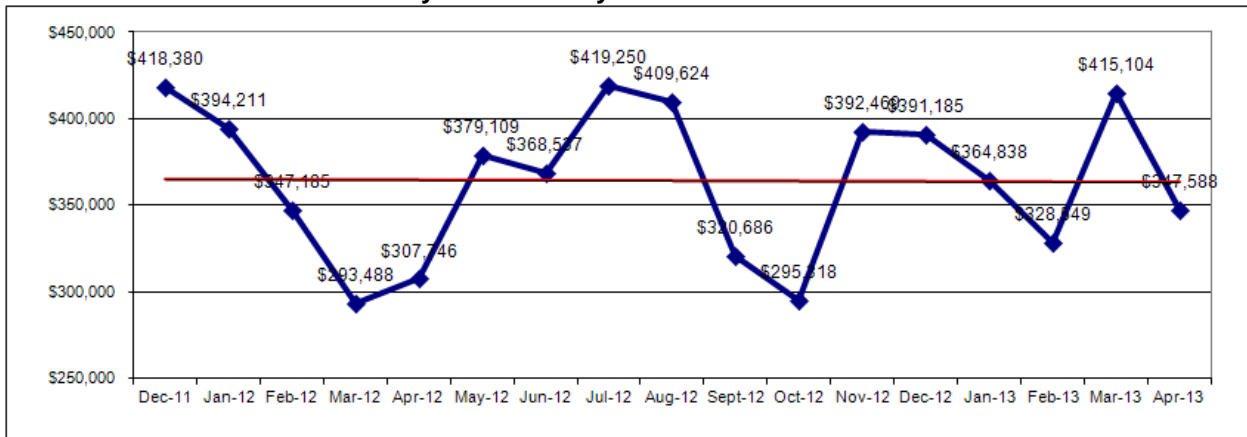
Medicaid Revenues By Month – FY 2012 & FY 2013



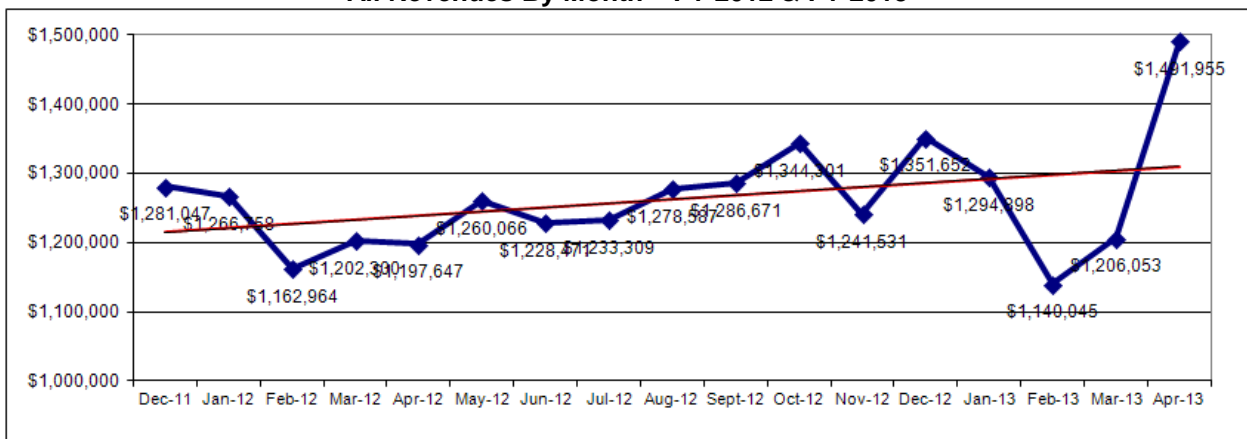
Medicare B Revenues By Month – FY 2012 & FY 2013



Private Pay Revenues By Month – FY 2012 & FY 2013



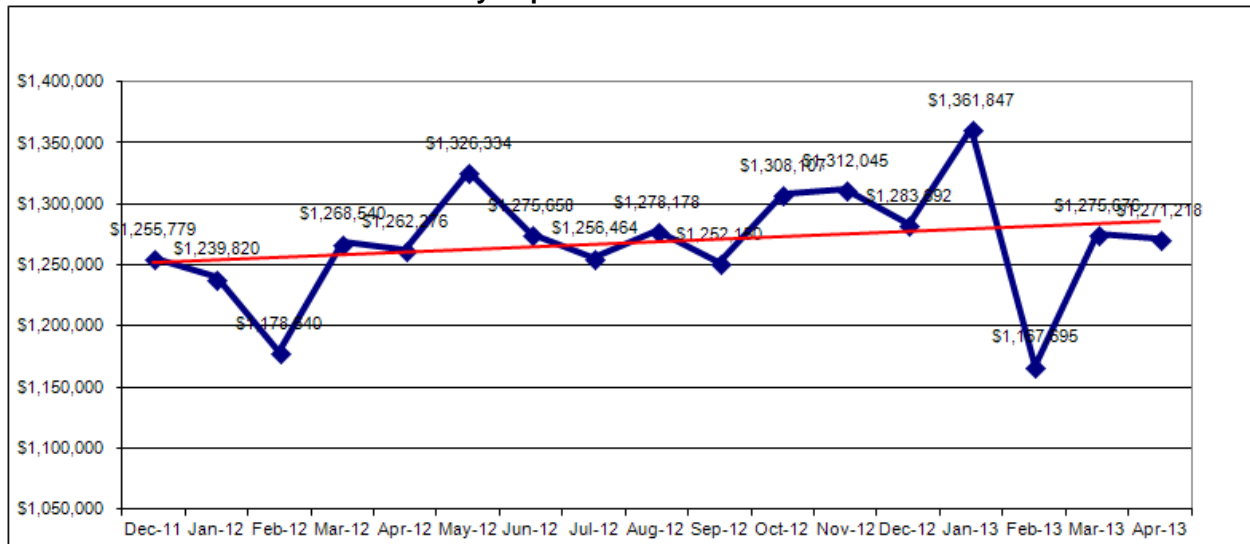
All Revenues By Month – FY 2012 & FY 2013



Expenses

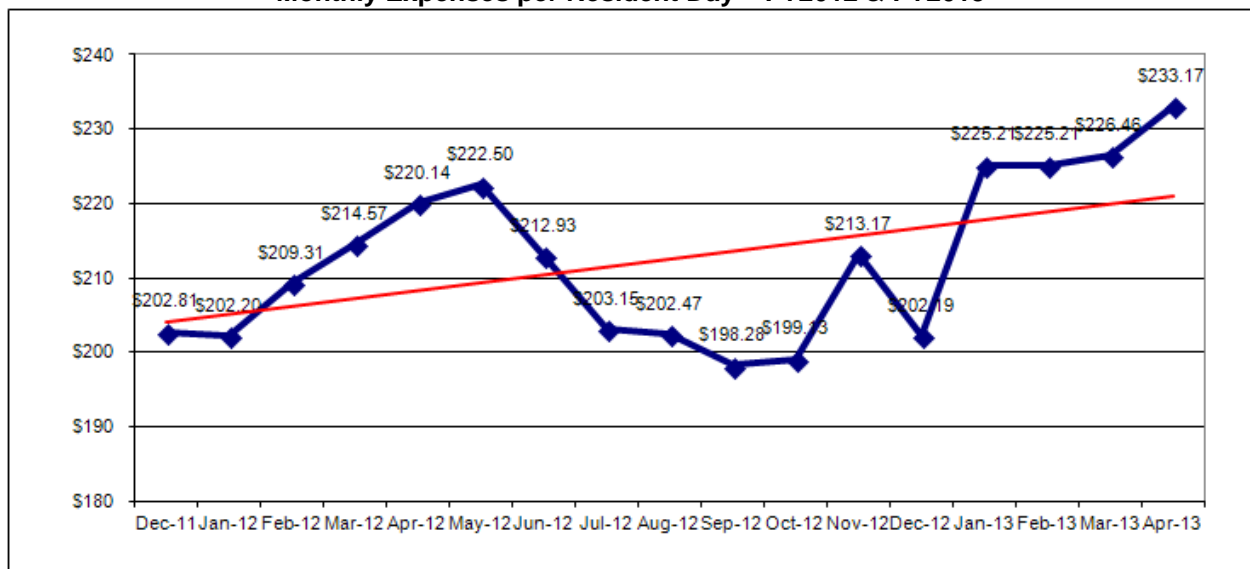
Expenses in April totaled \$1,271,218, down slightly from \$1,275,676 in March.

Monthly Expenses – FY2012 & FY2013

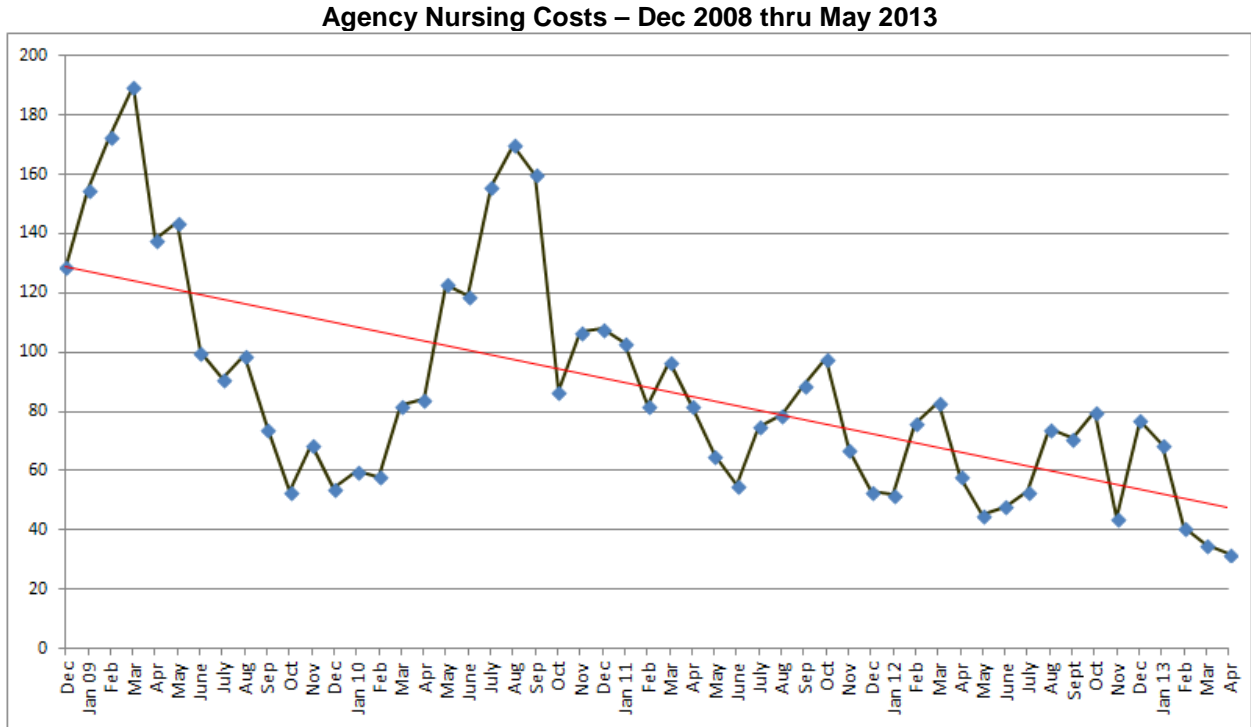


The chart below summarizes the monthly expenses per resident day. It clearly shows that as the census fell between March and May of 2012, the costs per day increased dramatically. We are seeing the same trend in early 2013 as the census fall. Expenses per day have not increased significantly between January and March, the period of falling census, however, April has broken that trend with a spike to \$233.

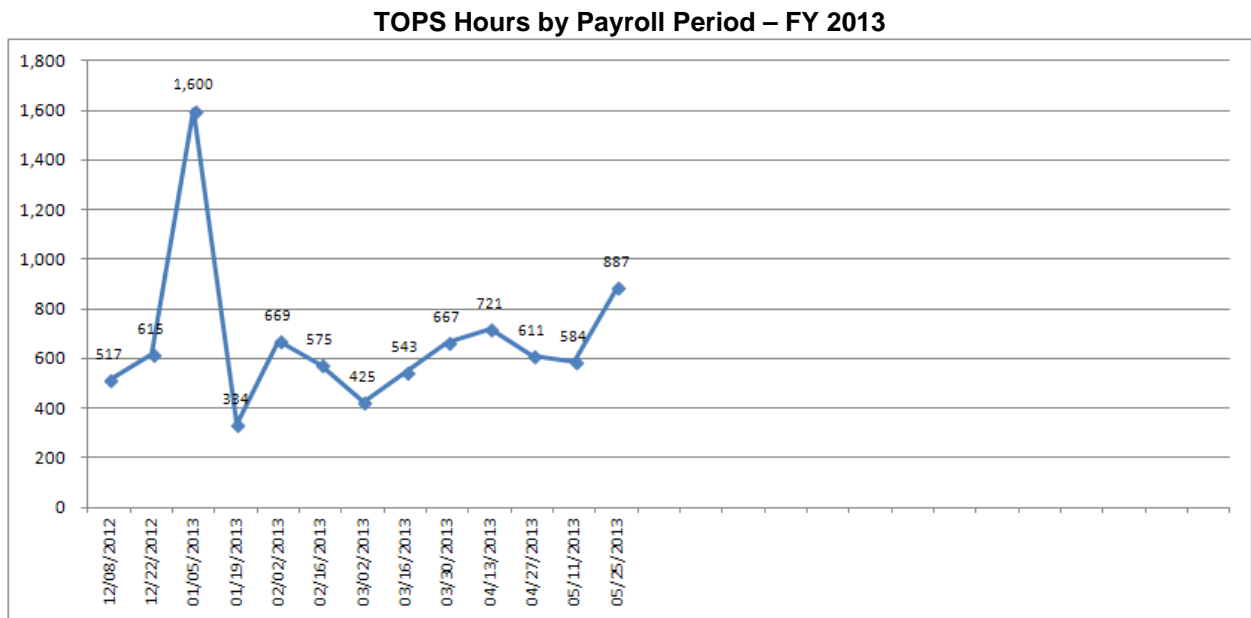
Monthly Expenses per Resident Day – FY2012 & FY2013



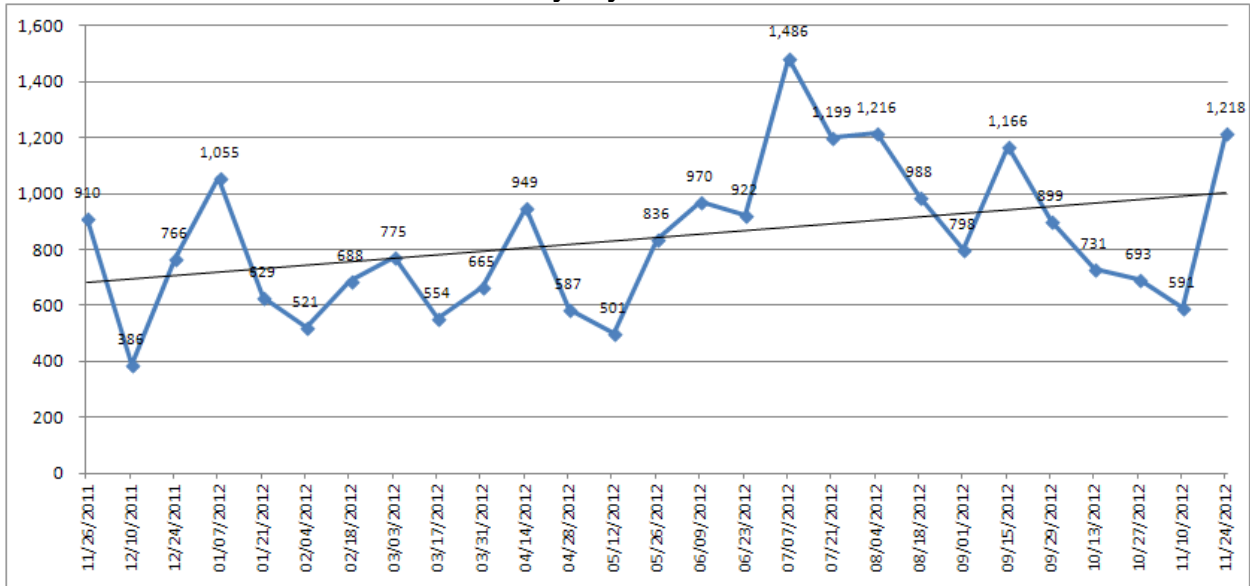
The following graph illustrates agency expense since December 2008. \$32k in April, again another all-time low but not a significant difference compared to \$35k in March.



An increase in TOPS usage usually corresponds with an increase in agency expense. The chart below shows the change in TOPs hours by payroll period for FY 2013 and FY 2012. TOPs hours increased in the second pay period in May, which will increase labor costs in the May financials.



TOPS Hours by Payroll Period – FY 2012

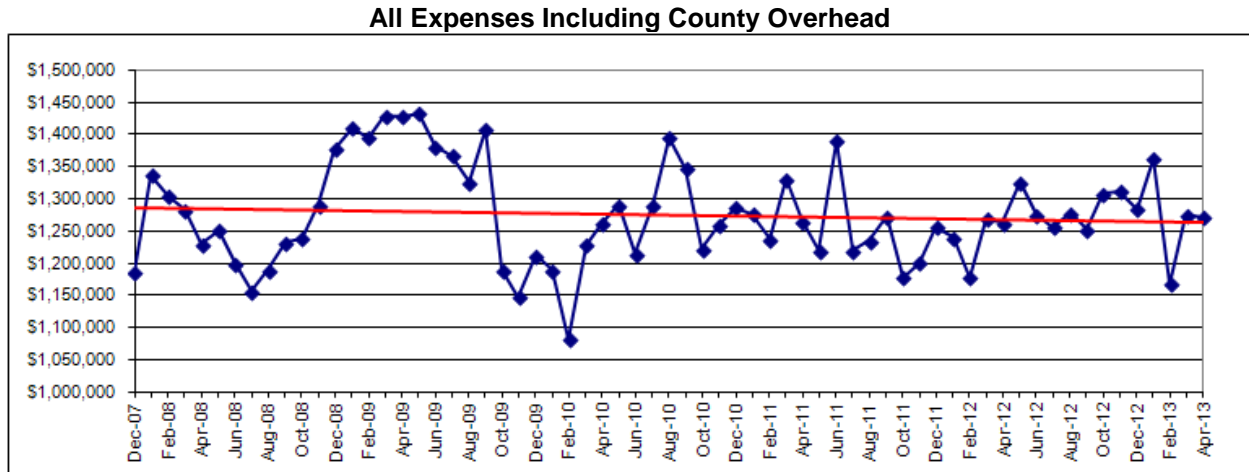


The table below summarizes the average monthly operating expenses since FY 2008. Except for the 9 percent increase between 2008 and 2009, there has been little growth in expenses. Expenses have increased by less than one percent annually since 2011. Expenses in 2013 have not increased significantly. However, with the lower census, additional expense reductions are needed.

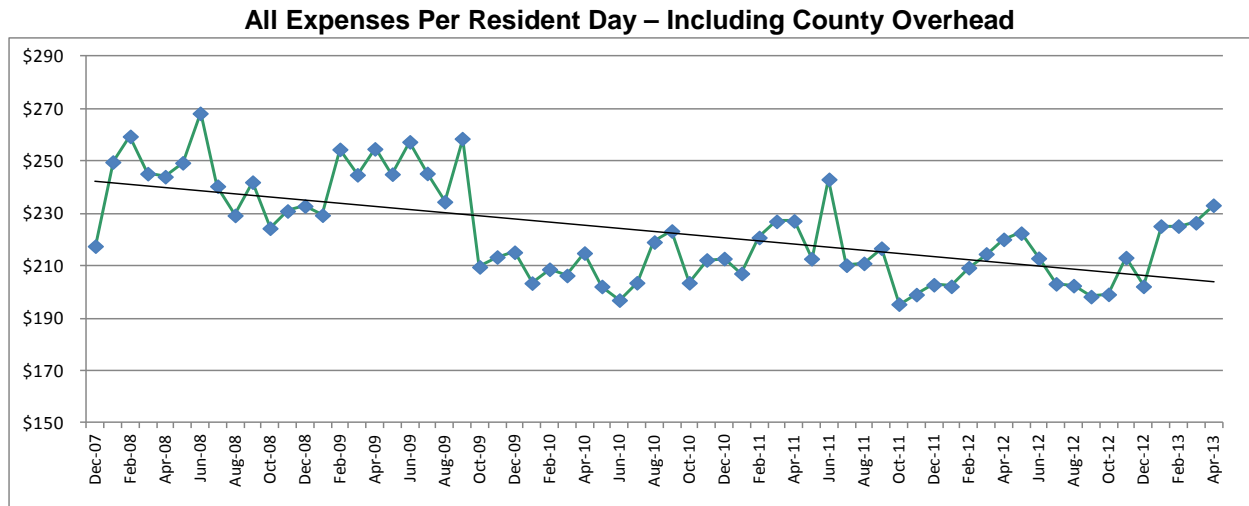
Monthly Average Operating Expenses

Year	Operating Expenses	Annual % Change
FY 2008	\$1,241,775	
FY 2009	\$1,357,833	9.3%
FY 2010	\$1,249,738	(8.0)%
FY 2011	\$1,259,420	0.8%
FY 2012	\$1,267,833	0.7%
FY 2013	\$1,272,026	0.3%

The following graph profiles the long term expense trend for CCNH. The figures since October 09 reflect the elimination of the transfer expense associated with IGT program. Expenses did not increase in 2013.

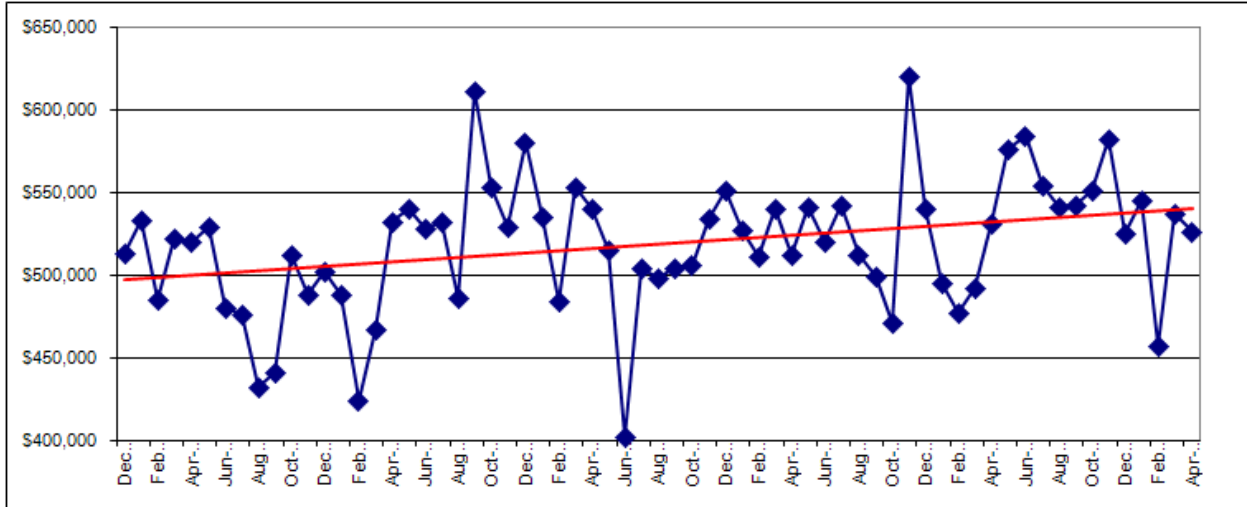


The chart below shows the long-term expenses per day trend. It clearly shows a higher cost per day.;



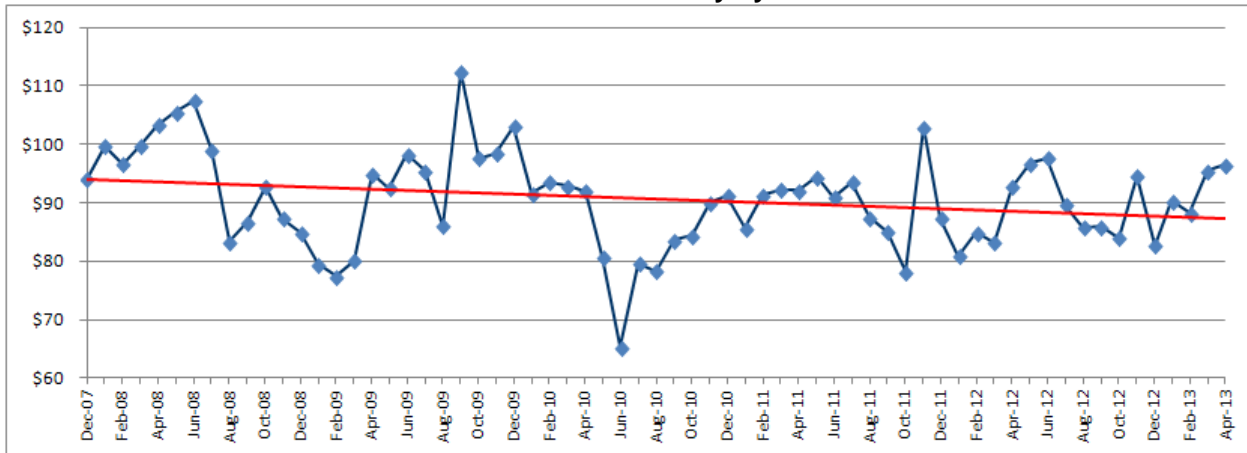
The trend in wages since December 2007 is graphically summarized below. It shows a gradual positive slope.

Salaries by Month

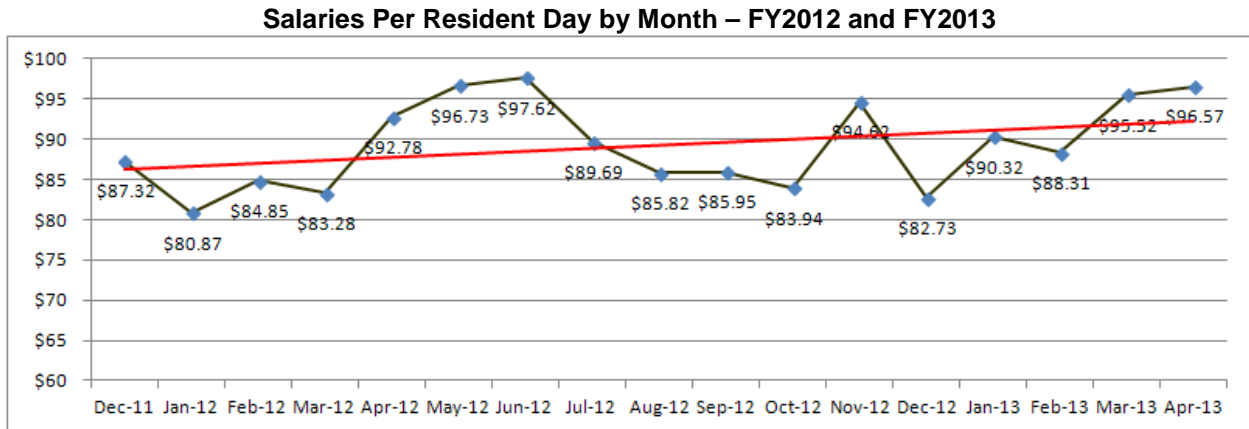


But, when salaries are calculated on a per day basis, a declining trend is seen over the past five years.

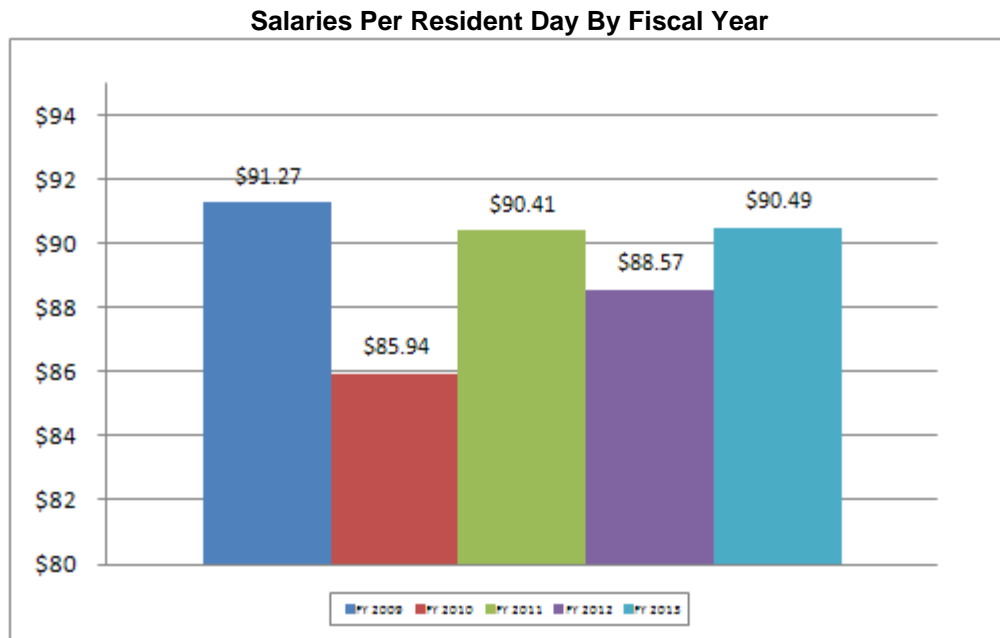
Salaries Per Resident Day by Month



The chart below summarizes the salaries per day for FY 2012. In the low census months in April, May and June, salaries per day increased. Since then, coinciding with the census growth, the salaries per day has shown a declining trend – a positive sign. In the past three months, a sharp increase has been seen. However, the salary costs per day is right at the levels seen in May and June of 2012. The big difference is that in May and June of 2012, the census was just under 200.

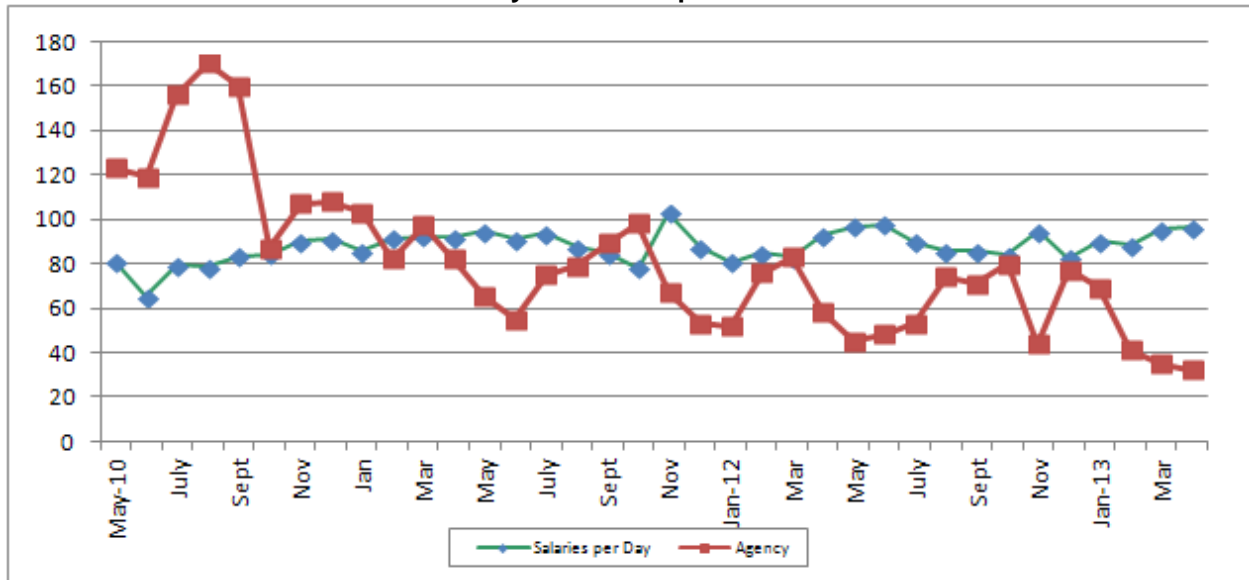


The table below shows that salary costs per day was lower in 2012 compared to 2011. As of April, the average salary costs per day is higher than the 2011 and 2012 averages.



The last graph below compares CCNH salaries to agency expenses. Since May of 2010, agency costs have been drastically reduced while salary costs per day have remained in check.

**CCNH Salaries Per Resident Day vs Agency Expense
May 2010 thru April 2013**



Champaign County Nursing Home
Actual vs Budget Statement of Operations

04/30/13

1

Description	Actual	Budget	Variance	YTD Actual	YTD Budget	Variance
Operating Income						
Miscellaneous Revenue	2,162.96	2,576.00	(413.04)	14,347.27	12,880.00	1,467.27
Medicare A Revenue	192,159.69	259,235.00	(67,075.31)	1,254,886.52	1,296,175.00	(41,288.48)
Medicare B Revenue	38,973.33	39,052.00	(78.67)	154,095.99	195,260.00	(41,164.01)
Medicaid Revenue	471,542.12	510,368.00	(38,825.88)	2,365,703.10	2,551,840.00	(186,136.90)
Private Pay Revenue	347,588.08	383,372.00	(35,783.92)	1,847,263.05	1,916,860.00	(69,596.95)
Adult Day Care Revenue	19,663.29	20,084.00	(420.71)	81,296.29	100,420.00	(19,123.71)
Total Income	1,072,089.47	1,214,687.00	(142,597.53)	5,717,592.22	6,073,435.00	(355,842.78)
Operating Expenses						
Administration	254,568.34	278,982.00	24,413.66	1,228,948.73	1,394,910.00	165,961.27
Environmental Services	84,140.45	95,640.00	11,499.55	439,039.75	478,200.00	39,160.25
Laundry	17,910.30	16,978.00	(932.30)	79,772.55	84,890.00	5,117.45
Maintenance	18,426.36	22,035.00	3,608.64	111,119.96	110,175.00	(944.96)
Nursing Services	527,094.11	514,356.00	(12,738.11)	2,628,725.54	2,571,780.00	(56,945.54)
Activities	23,271.05	24,589.00	1,317.95	98,248.87	122,945.00	24,696.13
Social Services	16,994.14	18,599.00	1,604.86	108,805.04	92,995.00	(15,810.04)
Physical Therapy	34,062.67	41,418.00	7,355.33	184,855.56	207,090.00	22,234.44
Occupational Therapy	33,201.82	43,501.00	10,299.18	162,917.27	217,505.00	54,587.73
Speech Therapy	10,033.66	13,724.00	3,690.34	48,247.87	68,620.00	20,372.13
Respiratory Therapy	9,542.50	10,400.00	857.50	23,306.25	41,600.00	18,293.75
Total This Department	19,576.16	24,124.00	4,547.84	71,554.12	110,220.00	38,665.88
Food Services	113,126.08	108,349.00	(4,777.08)	560,607.83	541,745.00	(18,862.83)
Barber & Beauty	6,947.73	6,928.00	(19.73)	32,970.16	34,640.00	1,669.84
Adult Day Care	17,350.23	20,577.00	3,226.77	80,887.09	102,885.00	21,997.91
Alzheimers and Related Disorders	104,549.03	94,632.00	(9,917.03)	559,861.26	473,160.00	(86,701.26)
Total Expenses	1,271,218.47	1,310,708.00	39,489.53	6,348,313.73	6,543,140.00	194,826.27
Net Operating Income	(199,129.00)	(96,021.00)	(103,108.00)	(630,721.51)	(469,705.00)	(161,016.51)
NonOperating Income						
Local Taxes	86,539.71	86,531.00	8.71	432,929.74	432,655.00	274.74
Miscellaneous NI Revenue	333,325.86	501.00	332,824.86	334,081.55	2,505.00	331,576.55
Total NonOperating Income	419,865.57	87,032.00	332,833.57	767,011.29	435,160.00	331,851.29
Net Income (Loss)	220,736.57	(8,989.00)	229,725.57	136,289.78	(34,545.00)	170,834.78

04/30/13

Champaign County Nursing Home
Actual vs Budget Statement of Operations

1

Description	Actual	Budget	Variance	YTD Actual	YTD Budget	Variance
Operating Income						
Miscellaneous Revenue						
Lunch Reimbursement	619.00	525.00	94.00	2,267.00	2,625.00	(358.00)
Late Charge, NSF Check Charge	1,485.48	1,334.00	151.48	11,430.45	6,670.00	4,760.45
Other Miscellaneous Revenue	58.48	717.00	(658.52)	649.82	3,585.00	(2,935.18)
Total Miscellaneous Revenue	2,162.96	2,576.00	(413.04)	14,347.27	12,880.00	1,467.27
Medicare A Revenue						
Medicare A	122,971.73	201,154.00	(78,182.27)	921,863.82	1,005,770.00	(83,906.18)
ARD - Medicare A	19,999.95	14,568.00	5,431.95	86,077.70	72,840.00	13,237.70
NH Pt_Care - Medicare Advantage/ Hmo	49,188.01	42,629.00	6,559.01	246,945.00	213,145.00	33,800.00
ARD_Pt Care - Medicare Advantage/ HMO		884.00	(884.00)		4,420.00	(4,420.00)
Total Medicare A Revenue	192,159.69	259,235.00	(67,075.31)	1,254,886.52	1,296,175.00	(41,288.48)
Medicare B Revenue						
Medicare B	38,973.33	39,052.00	(78.67)	154,095.99	195,260.00	(41,164.01)
Total Medicare B Revenue	38,973.33	39,052.00	(78.67)	154,095.99	195,260.00	(41,164.01)
Medicaid Revenue						
Medicaid Title XIX (IDHFS)	304,079.01	341,342.00	(37,262.99)	1,515,285.04	1,706,710.00	(191,424.96)
ARD - Medicaid Title XIX (IDHFS)	109,480.86	155,113.00	(45,632.14)	577,427.42	775,565.00	(198,137.58)
Patient Care-Hospice	33,394.32	8,071.00	25,323.32	157,680.69	40,355.00	117,325.69
ARD Patient Care - Hospice	24,587.93	5,842.00	18,745.93	115,309.95	29,210.00	86,099.95
Total Medicaid Revenue	471,542.12	510,368.00	(38,825.88)	2,365,703.10	2,551,840.00	(186,136.90)
Private Pay Revenue						
VA-Veterans Nursing Home Care	13,002.60	11,507.00	1,495.60	74,548.24	57,535.00	17,013.24
ARD - VA - Veterans Care		2,923.00	(2,923.00)		14,615.00	(14,615.00)
Nursing Home Patient Care - Private Pay	219,126.39	273,516.00	(54,389.61)	1,245,076.13	1,367,580.00	(122,503.87)
Nursing Home Beauty Shop Revenue	3,490.90	3,731.00	(240.10)	16,847.80	18,655.00	(1,807.20)
Medical Supplies Revenue	7,517.95	5,594.00	1,923.95	29,401.27	27,970.00	1,431.27
Patient Transportation Charges	1,425.24	1,626.00	(200.76)	7,796.21	8,130.00	(333.79)
ARD Patient Care- Private Pay	103,025.00	84,475.00	18,550.00	473,593.40	422,375.00	51,218.40
Total Private Pay Revenue	347,588.08	383,372.00	(35,783.92)	1,847,263.05	1,916,860.00	(69,596.95)
Adult Day Care Revenue						
VA-Veterans Adult Daycare	4,888.80	2,500.00	2,388.80	19,738.95	12,500.00	7,238.95
IL Department Of Aging-Day Care Grant (Title XX)	12,508.49	12,917.00	(408.51)	54,152.37	64,585.00	(10,432.63)
Adult Day Care Charges-Private Pay	2,266.00	4,667.00	(2,401.00)	7,404.97	23,335.00	(15,930.03)
Total Adult Day Care Revenue	19,663.29	20,084.00	(420.71)	81,296.29	100,420.00	(19,123.71)
Total Income	1,072,089.47	1,214,687.00	(142,597.53)	5,717,592.22	6,073,435.00	(355,842.78)

Operating Expenses**Administration**

Reg. Full-Time Employees	26,879.80	29,665.00	2,785.20	126,506.00	148,325.00	21,819.00
Temp. Salaries & Wages	1,341.55	903.00	(438.55)	8,117.28	4,515.00	(3,602.28)
Per Diem	238.76	209.00	(29.76)	1,019.74	1,045.00	25.26
Overtime	85.41	103.00	17.59	1,291.34	515.00	(776.34)
TOPS - Balances	171.32	1,185.00	1,013.68	2,278.78	5,925.00	3,646.22
TOPS - FICA	13.11	90.00	76.89	174.33	450.00	275.67
Social Security - Employer	2,001.35	2,210.00	208.65	9,604.92	11,050.00	1,445.08
IMRF - Employer Cost	2,530.75	2,866.00	335.25	11,997.04	14,330.00	2,332.96
Workers' Compensation Insurance	1,687.17	1,707.00	19.83	7,345.47	8,535.00	1,189.53
Unemployment Insurance	744.31	500.00	(244.31)	5,032.22	2,500.00	(2,532.22)

Tuesday, June 04, 2013

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Champaign County Nursing Home
Actual vs Budget Statement of Operations

04/30/13

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Description	Actual	Budget	Variance	YTD Actual	YTD Budget	Variance
Employee Health/Life Insurance	5,065.73	4,840.00	(225.73)	20,634.53	24,200.00	3,565.47
IMRF - Early Retirement Obligation	3,465.44	3,510.00	44.56	17,327.20	17,550.00	222.80
Employee Development/Recognition	28.97	154.00	125.03	138.87	770.00	631.13
Employee Physicals/Lab	2,698.40	1,922.00	(776.40)	12,375.20	9,610.00	(2,765.20)
Stationary & Printing		322.00	322.00	498.95	1,610.00	1,111.05
Books, Periodicals & Manuals		11.00	11.00	166.00	55.00	(111.00)
Copier Supplies	731.04	749.00	17.96	3,146.53	3,745.00	598.47
Postage, UPS, Federal Express	829.32	619.00	(210.32)	2,953.74	3,095.00	141.26
Operational Supplies	475.47	2,133.00	1,657.53	4,808.06	10,665.00	5,856.94
Audit & Accounting Fees	9,483.50	3,661.00	(5,822.50)	25,577.50	18,305.00	(7,272.50)
Attorney Fees	1,934.60	7,249.00	5,314.40	10,647.07	36,245.00	25,597.93
Engineering Fees	3,183.04		(3,183.04)	4,836.10		(4,836.10)
Professional Services	36,544.21	50,250.00	13,705.79	182,100.21	251,250.00	69,149.79
Job Required Travel Expense	342.92	165.00	(177.92)	1,549.31	825.00	(724.31)
Insurance	23,166.67	20,620.00	(2,546.67)	113,791.72	103,100.00	(10,691.72)
Property Loss & Liability Claims		481.00	481.00		2,405.00	2,405.00
Computer Services	3,309.13	4,203.00	893.87	22,744.29	21,015.00	(1,729.29)
Telephone Services	1,473.24	1,475.00	1.76	7,365.39	7,375.00	9.61
Automobile Maintenance		48.00	48.00		240.00	240.00
Legal Notices, Advertising	1,476.10	3,924.00	2,447.90	13,618.41	19,620.00	6,001.59
Photocopy Services	2,348.12	870.00	(1,478.12)	5,848.12	4,350.00	(1,498.12)
Public Relations	24.43	3.00	(21.43)	408.28	15.00	(393.28)
Dues & Licenses	1,975.08	1,115.00	(860.08)	8,783.47	5,575.00	(3,208.47)
Conferences & Training	2,645.00	389.00	(2,256.00)	4,724.00	1,945.00	(2,779.00)
Finance Charges, Bank Fees	1,134.99	218.00	(916.99)	6,871.29	1,090.00	(5,781.29)
Cable/Satellite TV Expense	2,642.98	2,465.00	(177.98)	11,173.36	12,325.00	1,151.64
IPA Licensing Fee	41,959.00	53,444.00	11,485.00	213,976.50	267,220.00	53,243.50
Fines & Penalties		1,225.00	1,225.00		6,125.00	6,125.00
Depreciation Expense	61,096.60	61,763.00	666.40	305,313.36	308,815.00	3,501.64
Interest-Tax Anticipation Notes Payable		583.00	583.00		2,915.00	2,915.00
Interest- Bonds Payable	10,840.83	11,133.00	292.17	54,204.15	55,665.00	1,460.85
Total Administration	254,568.34	278,982.00	24,413.66	1,228,948.73	1,394,910.00	165,961.27
Environmental Services						
Reg. Full-Time Employees	31,131.94	30,627.00	(504.94)	141,502.38	153,135.00	11,632.62
Overtime	23.03	751.00	727.97	5,529.25	3,755.00	(1,774.25)
TOPS - Balances	(455.18)	1,274.00	1,729.18	1,860.06	6,370.00	4,509.94
TOPS- FICA	(34.82)	97.00	131.82	2,493.40	485.00	(2,008.40)
Social Security - Employer	2,344.73	2,328.00	(16.73)	11,069.18	11,640.00	570.82
IMRF - Employer Cost	3,148.78	3,138.00	(10.78)	14,844.34	15,690.00	845.66
Workers' Compensation Insurance	1,816.38	1,735.00	(81.38)	7,628.06	8,675.00	1,046.94
Unemployment Insurance	1,584.26	833.00	(751.26)	6,753.32	4,165.00	(2,588.32)
Employee Health/Life Insurance	7,157.89	7,236.00	78.11	32,473.35	36,180.00	3,706.65
Books, Periodicals & Manuals				98.45		(98.45)
Operational Supplies	5,367.71	4,744.00	(623.71)	27,926.06	23,720.00	(4,206.06)
Gas Service	4,286.58	12,106.00	7,819.42	54,293.92	60,530.00	6,236.08
Electric Service	21,017.02	21,891.00	873.98	94,665.07	109,455.00	14,789.93
Water Service	2,579.49	2,307.00	(272.49)	12,906.23	11,535.00	(1,371.23)
Pest Control Service	482.00	554.00	72.00	2,410.00	2,770.00	360.00
Waste Disposal & Recycling	2,086.58	4,125.00	2,038.42	14,593.65	20,625.00	6,031.35
Equipment Rentals	258.00	260.00	2.00	1,290.00	1,300.00	10.00
Sewer Service & Tax	1,346.06	1,634.00	287.94	6,703.03	8,170.00	1,466.97
Total Environmental Services	84,140.45	95,640.00	11,499.55	439,039.75	478,200.00	39,160.25
Laundry						
Reg. Full-Time Employees	9,597.84	9,083.00	(514.84)	41,302.79	45,415.00	4,112.21

Champaign County Nursing Home
Actual vs Budget Statement of Operations

04/30/13

3

Description	Actual	Budget	Variance	YTD Actual	YTD Budget	Variance
Overtime		229.00	229.00	1,173.60	1,145.00	(28.60)
TOPS Balances	(266.42)	507.00	773.42	2,390.00	2,535.00	145.00
TOPS - FICA	(20.38)	38.00	58.38	182.84	190.00	7.16
Social Security - Employer	714.34	688.00	(26.34)	3,179.63	3,440.00	260.37
IMRF - Employer Cost	959.31	928.00	(31.31)	4,263.81	4,640.00	376.19
Workers' Compensation Insurance	519.26	515.00	(4.26)	2,214.73	2,575.00	360.27
Unemployment Insurance	493.38	233.00	(260.38)	1,973.48	1,165.00	(808.48)
Employee Health/Life Insurance	1,928.47	1,782.00	(146.47)	8,754.47	8,910.00	155.53
Laundry Supplies	2,900.48	1,601.00	(1,299.48)	8,351.48	8,005.00	(346.48)
Linen & Bedding	1,084.02	1,374.00	289.98	5,985.72	6,870.00	884.28
Total Laundry	17,910.30	16,978.00	(932.30)	79,772.55	84,890.00	5,117.45
Maintenance						
Reg. Full-Time Employees	4,823.22	4,105.00	(718.22)	18,958.53	20,525.00	1,566.47
Overtime		26.00	26.00	120.25	130.00	9.75
TOPS - Balances	301.00	223.00	(78.00)	621.20	1,115.00	493.80
TOPS - FICA	23.03	17.00	(6.03)	47.52	85.00	37.48
Social Security - Employer	367.66	312.00	(55.66)	1,453.14	1,560.00	106.86
IMRF - Employer Cost	493.80	421.00	(72.80)	1,948.26	2,105.00	156.74
Workers' Compensation Insurance	281.20	228.00	(53.20)	1,008.42	1,140.00	131.58
Unemployment Insurance	248.10	145.00	(103.10)	884.94	725.00	(159.94)
Employee Health/Life Insurance	652.69	4.00	(648.69)	2,961.99	20.00	(2,941.99)
Gasoline & Oil		12.00	12.00	2,614.34	60.00	(2,554.34)
Ground Supplies		23.00	23.00		115.00	115.00
Maintenance Supplies	2,368.30	4,682.00	2,313.70	14,881.12	23,410.00	8,528.88
Professional Services		20.00	20.00		100.00	100.00
Automobile Maintenance	214.77	573.00	358.23	1,353.72	2,865.00	1,511.28
Equipment Maintenance	2,857.82	1,758.00	(1,099.82)	13,179.31	8,790.00	(4,389.31)
Equipment Rentals	13.20		(13.20)	595.20		(595.20)
Nursing Home Building Repair/Maintenance	5,781.57	7,500.00	1,718.43	42,384.02	37,500.00	(4,884.02)
Conferences & Training		243.00	243.00		1,215.00	1,215.00
Landscaping Services		4.00	4.00		20.00	20.00
Parking Lot/Sidewalk Maintenance		961.00	961.00	8,108.00	4,805.00	(3,303.00)
Nursing Home Building Construction/Improvements		778.00	778.00		3,890.00	3,890.00
Total Maintenance	18,426.36	22,035.00	3,608.64	111,119.96	110,175.00	(944.96)
Nursing Services						
Reg. Full-Time Employees	137,290.11	111,176.00	(26,114.11)	618,410.42	555,880.00	(62,530.42)
Reg. Part-Time Employees		2,911.00	2,911.00		14,555.00	14,555.00
Temp. Salaries & Wages	10,718.56	27,780.00	17,061.44	55,604.82	138,900.00	83,295.18
Overtime	24,419.40	40,254.00	15,834.60	182,188.33	201,270.00	19,081.67
TOPS - Balances	(1,884.68)	3,706.00	5,590.68	9,613.85	18,530.00	8,916.15
No Benefit Full-Time Employees	88,789.62	86,145.00	(2,644.62)	417,030.61	430,725.00	13,694.39
No Benefit Part-Time Employees	36,743.26	30,710.00	(6,033.26)	179,868.11	153,550.00	(26,318.11)
TOPS - FICA	(144.18)	283.00	427.18	735.46	1,415.00	679.54
Social Security - Employer	22,360.42	22,525.00	164.58	108,834.18	112,625.00	3,790.82
IMRF - Employer Cost	28,775.67	27,043.00	(1,732.67)	139,551.22	135,215.00	(4,336.22)
Workers' Compensation Insurance	15,765.14	16,533.00	767.86	68,489.02	82,665.00	14,175.98
Unemployment Insurance	9,549.21	5,833.00	(3,716.21)	59,220.61	29,165.00	(30,055.61)
Employee Health/Life Insurance	22,803.39	17,316.00	(5,487.39)	99,732.59	86,580.00	(13,152.59)
Books, Periodicals & Manuals	361.24	64.00	(297.24)	501.19	320.00	(181.19)
Stocked Drugs	1,778.88	3,333.00	1,554.12	9,320.87	16,665.00	7,344.13
Pharmacy Charges-Public Aid	806.52	992.00	185.48	5,649.67	4,960.00	(689.67)
Oxygen	3,467.84	3,333.00	(134.84)	13,213.81	16,665.00	3,451.19
Incontinence Supplies	6,064.40	9,000.00	2,935.60	41,854.07	45,000.00	3,145.93
Pharmacy Charges - Insurance	2,300.27	6,666.00	4,365.73	14,974.11	33,330.00	18,355.89

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Champaign County Nursing Home
Actual vs Budget Statement of Operations

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Description	Actual	Budget	Variance	YTD Actual	YTD Budget	Variance
Equipment < \$2,500	1,233.33		(1,233.33)	9,337.21		(9,337.21)
Operational Supplies	13,352.63	15,240.00	1,887.37	83,797.82	76,200.00	(7,597.82)
Pharmacy Charges-Medicare	19,583.29	13,449.00	(6,134.29)	82,743.74	67,245.00	(15,498.74)
Medical/Dental/Mental Health	3,400.00	1,616.00	(1,784.00)	17,000.00	8,080.00	(8,920.00)
Professional Services	34,853.85	5,000.00	(29,853.85)	167,216.89	25,000.00	(142,216.89)
Job Require Travel	181.44	81.00	(100.44)	181.44	405.00	223.56
Laboratory Fees	2,726.51	2,013.00	(713.51)	11,432.23	10,065.00	(1,367.23)
Equipment Rentals	9,689.81	4,084.00	(5,605.81)	30,227.31	20,420.00	(9,807.31)
Dues & Licenses		45.00	45.00		225.00	225.00
Conferences & Training		526.00	526.00		2,630.00	2,630.00
Contract Nursing Services	20,943.57	50,000.00	29,056.43	183,348.70	250,000.00	66,651.30
Medicare Medical Services	11,164.61	6,250.00	(4,914.61)	18,647.26	31,250.00	12,602.74
Medical/ Health Equipment		449.00	449.00		2,245.00	2,245.00
Total Nursing Services	527,094.11	514,356.00	(12,738.11)	2,628,725.54	2,571,780.00	(56,945.54)
Activities						
Reg. Full-Time Employees	15,052.91	16,666.00	1,613.09	64,948.30	83,330.00	18,381.70
Overtime		38.00	38.00	476.63	190.00	(286.63)
TOPS - Balances	713.36	250.00	(463.36)	125.76	1,250.00	1,124.24
TOPS - FICA	54.57	19.00	(35.57)	9.62	95.00	85.38
Social Security - Employer	1,088.62	1,245.00	156.38	4,713.91	6,225.00	1,511.09
IMRF - Employer Cost	1,461.57	1,677.00	215.43	6,320.15	8,385.00	2,064.85
Workers' Compensation Insurance	816.15	923.00	106.85	3,464.87	4,615.00	1,150.13
Unemployment Insurance	754.25	308.00	(446.25)	3,050.36	1,540.00	(1,510.36)
Employee Health/Life Insurance	2,548.97	3,012.00	463.03	12,135.25	15,060.00	2,924.75
Operational Supplies	417.95	245.00	(172.95)	2,267.22	1,225.00	(1,042.22)
Professional Services	362.70	125.00	(237.70)	736.80	625.00	(111.80)
Conferences & Training		81.00	81.00		405.00	405.00
Total Activities	23,271.05	24,589.00	1,317.95	98,248.87	122,945.00	24,696.13
Social Services						
Reg. Full-Time Employees	10,773.55	11,489.00	715.45	43,257.51	57,445.00	14,187.49
Temp. Salaries & Wages		601.00	601.00		3,005.00	3,005.00
Overtime	28.49	387.00	358.51	463.00	1,935.00	1,472.00
TOPS - Balances	419.24	533.00	113.76	981.64	2,665.00	1,683.36
TOPS - FICA	32.07	40.00	7.93	75.09	200.00	124.91
Social Security - Employer	806.17	918.00	111.83	3,295.11	4,590.00	1,294.89
IMRF - Employer Cost	1,082.58	1,176.00	93.42	3,914.84	5,880.00	1,965.16
Workers' Compensation Insurance	624.22	690.00	65.78	2,295.68	3,450.00	1,154.32
Unemployment Insurance	550.60	275.00	(275.60)	2,029.66	1,375.00	(654.66)
Employee Health/Life Insurance	1,933.27	2,076.00	142.73	8,761.97	10,380.00	1,618.03
Books, Periodicals & Manuals		58.00	58.00		290.00	290.00
Operational Supplies	19.25		(19.25)	53.86		(53.86)
Professional Services	724.70	235.00	(489.70)	43,676.68	1,175.00	(42,501.68)
Conferences & Training		121.00	121.00		605.00	605.00
Total Social Services	16,994.14	18,599.00	1,604.86	108,805.04	92,995.00	(15,810.04)
Physical Therapy						
Reg. Full-Time Employees	4,350.72	4,377.00	26.28	21,071.68	21,885.00	813.32
Overtime		3.00	3.00	145.43	15.00	(130.43)
TOPS - Balances	(96.21)	324.00	420.21	104.63	1,620.00	1,515.37
TOPS - FICA	(7.36)	24.00	31.36	8.00	120.00	112.00
Social Security - Employer	321.09	339.00	17.91	1,565.96	1,695.00	129.04
IMRF - Employer Cost	431.07	431.00	(0.07)	2,606.41	2,155.00	(451.41)
Workers' Compensation Ins.	252.69	242.00	(10.69)	1,145.99	1,210.00	64.01
Unemployment Insurance	218.81	91.00	(127.81)	942.33	455.00	(487.33)

Champaign County Nursing Home
Actual vs Budget Statement of Operations

Description	Actual	Budget	Variance	YTD Actual	YTD Budget	Variance
Employee Health/Life Insurance	1,300.18	1,204.00	(96.18)	5,897.98	6,020.00	122.02
Professional Services	27,291.68	34,383.00	7,091.32	151,367.15	171,915.00	20,547.85
Total Physical Therapy	34,062.67	41,418.00	7,355.33	184,855.56	207,090.00	22,234.44
Occupational Therapy						
Reg. Full-Time Employees	2,164.80	2,102.00	(62.80)	10,430.43	10,510.00	79.57
Overtime				136.29		(136.29)
TOPS - Balances	30.13	36.00	5.87	75.64	180.00	104.36
TOPS - FICA	2.31	2.00	(0.31)	5.79	10.00	4.21
Social Security - Employer	164.25	149.00	(15.25)	802.73	745.00	(57.73)
IMRF - Employer Cost	220.52	217.00	(3.52)	1,076.43	1,085.00	8.57
Workers' Compensation Ins.	122.49	116.00	(6.49)	566.72	580.00	13.28
Unemployment Insurance	110.70	46.00	(64.70)	478.59	230.00	(248.59)
Employee Health/Life Insurance	650.09	602.00	(48.09)	2,948.99	3,010.00	61.01
Professional Services	29,736.53	40,231.00	10,494.47	146,395.66	201,155.00	54,759.34
Total Occupational Therapy	33,201.82	43,501.00	10,299.18	162,917.27	217,505.00	54,587.73
Speech Therapy						
Professional Services	10,033.66	13,724.00	3,690.34	48,247.87	68,620.00	20,372.13
Total Speech Therapy	10,033.66	13,724.00	3,690.34	48,247.87	68,620.00	20,372.13
Respiratory Therapy						
Professional Services	9,542.50	10,400.00	857.50	23,306.25	41,600.00	18,293.75
Total Respiratory Therapy	9,542.50	10,400.00	857.50	23,306.25	41,600.00	18,293.75
Total This Department	19,576.16	24,124.00	4,547.84	71,554.12	110,220.00	38,665.88
Food Services						
Reg. Full-Time Employees	33,627.75	39,617.00	5,989.25	185,684.14	198,085.00	12,400.86
Reg. Part-Time Employees	4,102.26	2,422.00	(1,680.26)	12,282.91	12,110.00	(172.91)
Overtime	812.42	1,471.00	658.58	11,274.14	7,355.00	(3,919.14)
TOPS - Balances	1,030.27	498.00	(532.27)	(5,230.56)	2,490.00	7,720.56
TOPS - FICA	78.81	38.00	(40.81)	(400.14)	190.00	590.14
Social Security - Employer	2,939.80	3,222.00	282.20	15,812.01	16,110.00	297.99
IMRF - Employer Cost	3,947.84	4,344.00	396.16	21,198.02	21,720.00	521.98
Workers' Compensation Insurance	2,102.34	2,406.00	303.66	10,746.63	12,030.00	1,283.37
Unemployment Insurance	2,015.45	1,083.00	(932.45)	9,785.96	5,415.00	(4,370.96)
Employee Health/Life Insurance	5,208.53	7,803.00	2,594.47	33,205.53	39,015.00	5,809.47
Food	42,025.14	36,083.00	(5,942.14)	195,068.77	180,415.00	(14,653.77)
Nutritional Supplements	2,349.59	2,500.00	150.41	14,507.10	12,500.00	(2,007.10)
Operational Supplies	2,764.64	3,756.00	991.36	23,535.44	18,780.00	(4,755.44)
Professional Services	9,716.29	2,616.00	(7,100.29)	31,438.08	13,080.00	(18,358.08)
Equipment Rentals	404.95	394.00	(10.95)	1,619.80	1,970.00	350.20
Dues & Licenses		13.00	13.00	80.00	65.00	(15.00)
Conferences & Training		83.00	83.00		415.00	415.00
Total Food Services	113,126.08	108,349.00	(4,777.08)	560,607.83	541,745.00	(18,862.83)
Barber & Beauty						
Reg. Full-Time Employees	4,370.08	4,446.00	75.92	21,254.49	22,230.00	975.51
Overtime		4.00	4.00	(14.12)	20.00	34.12
TOPS - Balances	108.13	155.00	46.87	(62.11)	775.00	837.11
TOPS - FICA	8.27	11.00	2.73	(4.75)	55.00	59.75
Social Security - Employer	290.95	242.00	(48.95)	1,418.23	1,210.00	(208.23)
IMRF - Employer Cost	390.60	336.00	(54.60)	1,901.64	1,680.00	(221.64)
Workers' Compensation Insurance	259.16	246.00	(13.16)	1,155.96	1,230.00	74.04
Unemployment Insurance	220.36	166.00	(54.36)	947.76	830.00	(117.76)
Employee Health/Life Insurance	1,300.18	1,204.00	(96.18)	5,897.98	6,020.00	122.02

Champaign County Nursing Home
Actual vs Budget Statement of Operations

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Description	Actual	Budget	Variance	YTD Actual	YTD Budget	Variance
Operational Supplies		118.00	118.00	315.08	590.00	274.92
Conferences & Training				160.00		(160.00)
Total Barber & Beauty	6,947.73	6,928.00	(19.73)	32,970.16	34,640.00	1,669.84
Adult Day Care						
Reg. Full-Time Employees	9,713.20	12,908.00	3,194.80	47,260.06	64,540.00	17,279.94
Temp. Salaries & Wages		32.00	32.00		160.00	160.00
Overtime	21.38	50.00	28.62	100.53	250.00	149.47
TOPS - Balances	596.62	340.00	(256.62)	2,483.00	1,700.00	(783.00)
TOPS - FICA	45.64	26.00	(19.64)	189.95	130.00	(59.95)
Social Security - Employer	727.66	958.00	230.34	3,540.07	4,790.00	1,249.93
IMRF - Employer Cost	976.87	1,288.00	311.13	4,746.87	6,440.00	1,693.13
Workers' Compensation Insurance	576.38	718.00	141.62	2,571.09	3,590.00	1,018.91
Unemployment Insurance	491.45	250.00	(241.45)	2,112.62	1,250.00	(862.62)
Employee Health/Life Insurance	2,600.37	2,598.00	(2.37)	11,795.97	12,990.00	1,194.03
Books, Periodicals & Manuals		30.00	30.00		150.00	150.00
Gasoline & Oil	1,415.31	1,319.00	(96.31)	5,788.12	6,595.00	806.88
Equipment < \$2,500	119.00		(119.00)	119.00		(119.00)
Operational Supplies		35.00	35.00	113.46	175.00	61.54
Field Trips/Activities	66.35		(66.35)	66.35		(66.35)
Conferences & Training		25.00	25.00		125.00	125.00
Total Adult Day Care	17,350.23	20,577.00	3,226.77	80,887.09	102,885.00	21,997.91
Alzheimers and Related Disord						
Reg. Full-Time Employees	15,937.42	22,433.00	6,495.58	121,334.37	112,165.00	(9,169.37)
Overtime	5,051.25	11,837.00	6,785.75	43,306.40	59,185.00	15,878.60
TOPS - Balances	(92.36)	389.00	481.36	(11,213.25)	1,945.00	13,158.25
No Benefit Full-Time Employees	27,381.04	21,746.00	(5,635.04)	114,343.15	108,730.00	(5,613.15)
No Benefit Part-Time Employees	21,274.71	12,785.00	(8,489.71)	98,534.42	63,925.00	(34,609.42)
TOPS - FICA	(7.06)	29.00	36.06	(857.81)	145.00	1,002.81
Social Security - Employer	5,295.92	5,145.00	(150.92)	28,569.61	25,725.00	(2,844.61)
IMRF - Employer Cost	7,106.24	6,942.00	(164.24)	38,304.67	34,710.00	(3,594.67)
Workers' Compensation Insurance	3,891.08	1,895.00	(1,996.08)	18,210.77	9,475.00	(8,735.77)
Unemployment Insurance	3,116.93	1,500.00	(1,616.93)	17,211.59	7,500.00	(9,711.59)
Employee Health/Life Insurance	4,509.04	3,783.00	(726.04)	22,160.04	18,915.00	(3,245.04)
Operational Supplies		77.00	77.00	4.48	385.00	380.52
Conferences & Training		238.00	238.00	56.89	1,190.00	1,133.11
ARD - Contract Nursing	11,084.82	5,833.00	(5,251.82)	69,895.93	29,165.00	(40,730.93)
Total Alzheimers and Related Disorders	104,549.03	94,632.00	(9,917.03)	559,861.26	473,160.00	(86,701.26)
Total Expenses	1,271,218.47	1,310,708.00	39,489.53	6,348,313.73	6,543,140.00	194,826.27
Net Operating Income	(199,129.00)	(96,021.00)	(103,108.00)	(630,721.51)	(469,705.00)	(161,016.51)
NonOperating Income						
Local Taxes						
Current-Nursing Home Operating	86,539.71	86,531.00	8.71	432,653.35	432,655.00	(1.65)
Payment in Lieu of Taxes				276.39		276.39
Total Local Taxes	86,539.71	86,531.00	8.71	432,929.74	432,655.00	274.74
Miscellaneous NI Revenue						
Investment Interest	58.28	84.00	(25.72)	309.57	420.00	(110.43)
Restricted Donations	125.60	417.00	(291.40)	630.00	2,085.00	(1,455.00)
Interfund Transfer-From General Corporate Fund	333,141.98		333,141.98	333,141.98		333,141.98
Total Miscellaneous NI Revenue	333,325.86	501.00	332,824.86	334,081.55	2,505.00	331,576.55
Total NonOperating Income	419,865.57	87,032.00	332,833.57	767,011.29	435,160.00	331,851.29
Net Income (Loss)	220,736.57	(8,989.00)	229,725.57	136,289.78	(34,545.00)	170,834.78

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Champaign County Nursing Home
Historical Statement of Operations

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Description	05/12	06/12	07/12	08/12	09/12	10/12	11/12	12/12	01/13	02/13	03/13	04/13	Total
Operating Income													
Miscellaneous Revenue								2,456	1,918	3,428	4,383	2,163	14,347
Medicare A Revenue								301,248	295,937	277,220	188,321	192,160	1,254,887
Medicare B Revenue								18,755	28,429	30,091	37,847	38,973	154,096
Medicaid Revenue								537,381	501,772	398,469	456,539	471,542	2,365,703
Private Pay Revenue								391,185	364,838	328,549	415,104	347,588	1,847,263
Adult Day Care Revenue								13,672	15,063	15,680	17,217	19,663	81,296
Total Income								1,264,698	1,207,956	1,053,437	1,119,412	1,072,089	5,717,592
Operating Expenses													
Administration								231,058	251,349	237,521	254,453	254,568	1,228,949
Environmental Services								87,632	93,798	85,490	87,980	84,140	439,040
Laundry								14,973	17,831	13,530	15,528	17,910	79,773
Maintenance								18,267	24,768	24,718	24,941	18,426	111,120
Nursing Services								552,005	579,190	466,414	504,022	527,094	2,628,726
Activities								18,781	19,303	17,914	18,980	23,271	98,249
Social Services								17,742	23,734	24,210	26,125	16,994	108,805
Physical Therapy								35,207	40,049	35,595	39,943	34,063	184,856
Occupational Therapy								31,508	34,749	31,096	32,362	33,202	162,917
Speech Therapy								9,665	9,168	9,122	10,260	10,034	48,248
Respiratory Therapy													
Respiratory Therapy									3,658	7,466	2,640	9,543	23,306
Total This Department								9,665	12,825	16,588	12,900	19,576	71,554
Food Services								114,446	116,161	96,372	120,503	113,126	560,608
Barber & Beauty								6,026	7,414	6,307	6,276	6,948	32,970
Adult Day Care								14,430	16,659	17,019	15,430	17,350	80,887
Alzheimers and Related Disorders								120,139	124,016	94,922	116,236	104,549	559,861
Total Expenses								1,271,877	1,361,847	1,167,695	1,275,676	1,271,218	6,348,314
Net Operating Income								(7,180)	(153,891)	(114,258)	(156,264)	(199,129)	(630,722)
NonOperating Income													
Local Taxes								86,531	86,807	86,531	86,522	86,540	432,930
Miscellaneous NI Revenue								424	134	77	120	333,326	334,082
Total NonOperating Income								86,955	86,941	86,608	86,642	419,866	767,011
Net Income (Loss)								79,775	(66,949)	(27,650)	(69,623)	220,737	136,290

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Champaign County Nursing Home
Historical Statement of Operations

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Description	05/12	06/12	07/12	08/12	09/12	10/12	11/12	12/12	01/13	02/13	03/13	04/13	Total
Operating Income													
Miscellaneous Revenue													
Lunch Reimbursement								540	363	445	300	619	2,267
Late Charge, NSF Check Charge								1,896	1,469	2,798	3,783	1,485	11,430
Other Miscellaneous Revenue								20	86	185	301	58	650
Total Miscellaneous Revenue								2,456	1,918	3,428	4,383	2,163	14,347
Medicare A Revenue													
Medicare A								231,485	238,703	186,112	142,592	122,972	921,864
ARD - Medicare A								16,789	8,559	20,014	20,716	20,000	86,078
NH Pt_Care - Medicare Advantage/ H								52,974	48,675	71,095	25,014	49,188	246,945
Total Medicare A Revenue								301,248	295,937	277,220	188,321	192,160	1,254,887
Medicare B Revenue													
Medicare B								18,755	28,429	30,091	37,847	38,973	154,096
Total Medicare B Revenue								18,755	28,429	30,091	37,847	38,973	154,096
Medicaid Revenue													
Medicaid Title XIX (IDHFS)								335,488	329,806	248,269	297,643	304,079	1,515,285
ARD - Medicaid Title XIX (IDHFS)								123,845	118,928	107,281	117,893	109,481	577,427
Patient Care-Hospice								40,248	30,754	27,927	25,358	33,394	157,681
ARD Patient Care - Hospice								37,800	22,284	14,992	15,646	24,588	115,310
Total Medicaid Revenue								537,381	501,772	398,469	456,539	471,542	2,365,703
Private Pay Revenue													
VA-Veterans Nursing Home Care								20,154	15,820	12,136	13,436	13,003	74,548
Nursing Home Patient Care - Private								274,061	247,268	216,613	288,007	219,126	1,245,076
Nursing Home Beauty Shop Revenue								3,372	3,580	3,244	3,161	3,491	16,848
Medical Supplies Revenue								5,409	6,091	4,480	5,903	7,518	29,401
Patient Transportation Charges								1,087	1,702	2,383	1,199	1,425	7,796
ARD Patient Care- Private Pay								87,102	90,376	89,693	103,398	103,025	473,593
Total Private Pay Revenue								391,185	364,838	328,549	415,104	347,588	1,847,263
Adult Day Care Revenue													
VA-Veterans Adult Daycare								3,343	4,241	3,793	3,473	4,889	19,739
IL Department Of Aging-Day Care Gra								9,968	10,128	9,991	11,557	12,508	54,152
Adult Day Care Charges-Private Pay								361	694	1,897	2,187	2,266	7,405
Total Adult Day Care Revenue								13,672	15,063	15,680	17,217	19,663	81,296

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Description	05/12	06/12	07/12	08/12	09/12	10/12	11/12	12/12	01/13	02/13	03/13	04/13	Total
Total Income								1,264,698	1,207,956	1,053,437	1,119,412	1,072,089	5,717,592

Operating Expenses**Administration**

Reg. Full-Time Employees								23,217	26,711	24,019	25,679	26,880	126,506
Temp. Salaries & Wages								1,639	1,992	1,522	1,624	1,342	8,117
Per Diem									232	239	310	239	1,020
Overtime								265	129	68	744	85	1,291
TOPS - Balances								(1,320)	482	1,664	1,282	171	2,279
TOPS - FICA								(101)	37	127	98	13	174
Social Security - Employer								1,754	2,040	1,814	1,996	2,001	9,605
IMRF - Employer Cost								2,171	2,509	2,265	2,521	2,531	11,997
Workers' Compensation Insurance								1,923	1,696	1,526	514	1,687	7,345
Unemployment Insurance								78	1,782	1,285	1,143	744	5,032
Employee Health/Life Insurance								3,859	3,859	3,859	3,991	5,066	20,635
IMRF - Early Retirement Obligation								3,465	3,465	3,465	3,465	3,465	17,327
Employee Development/Recognition								34	29	21	26	29	139
Employee Physicals/Lab								1,500	1,493	3,034	3,650	2,698	12,375
Stationary & Printing									499				499
Books, Periodicals & Manuals								69	97				166
Copier Supplies								771	731	183	731	731	3,147
Postage, UPS, Federal Express								330	360	415	1,019	829	2,954
Operational Supplies								1,307	1,567	387	1,072	475	4,808
Audit & Accounting Fees								4,024	4,024	4,024	4,024	9,484	25,578
Attorney Fees									2,503	2,719	3,491	1,935	10,647
Engineering Fees										99	1,554	3,183	4,836
Professional Services								28,733	41,881	37,298	37,644	36,544	182,100
Job Required Travel Expense								69	151	472	515	343	1,549
Insurance								22,442	22,508	22,508	23,167	23,167	113,792
Computer Services								8,462	3,373	3,316	4,284	3,309	22,744
Telephone Services								1,511	1,633	1,381	1,368	1,473	7,365
Legal Notices, Advertising								218	4,047	2,489	5,388	1,476	13,618
Photocopy Services								1,100	800	800	800	2,348	5,848
Public Relations								292	14		78	24	408
Dues & Licenses								1,625	1,833	1,725	1,625	1,975	8,783
Conferences & Training									42	462	1,575	2,645	4,724
Finance Charges, Bank Fees								1,284	1,616	1,290	1,547	1,135	6,871
Cable/Satellite TV Expense								2,474	909	2,504	2,643	2,643	11,173
IPA Licensing Fee								46,512	44,163	38,395	42,949	41,959	213,977
Fines & Penalties													
Furnishings, Office Equipment													

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Description	05/12	06/12	07/12	08/12	09/12	10/12	11/12	12/12	01/13	02/13	03/13	04/13	Total
Depreciation Expense								60,511	61,305	61,304	61,097	61,097	305,313
Transfers to General Corporate Fund													
Interest- Bonds Payable								10,841	10,841	10,841	10,841	10,841	54,204
Total Administration								231,058	251,349	237,521	254,453	254,568	1,228,949
Environmental Services													
Reg. Full-Time Employees								25,732	26,386	27,561	30,691	31,132	141,502
Overtime								2,406	2,190	27	884	23	5,529
TOPS - Balances								(1,866)	1,670	1,217	1,295	(455)	1,860
TOPS- FICA								2,208	128	93	99	(35)	2,493
Social Security - Employer								2,121	2,148	2,077	2,378	2,345	11,069
IMRF - Employer Cost								2,792	2,886	2,792	3,225	3,149	14,844
Workers' Compensation Insurance								1,963	1,558	1,635	656	1,816	7,628
Unemployment Insurance								188	1,869	1,435	1,678	1,584	6,753
Employee Health/Life Insurance								6,283	6,283	6,283	6,465	7,158	32,473
Books, Periodicals & Manuals									98				98
Operational Supplies								5,178	7,324	4,531	5,525	5,368	27,926
Professional Services									1,554		(1,554)		
Gas Service								12,000	13,429	13,086	11,493	4,287	54,294
Electric Service								19,054	18,895	17,679	18,020	21,017	94,665
Water Service								2,586	2,832	2,523	2,385	2,579	12,906
Pest Control Service								482	482	482	482	482	2,410
Waste Disposal & Recycling								4,745	2,441	2,512	2,809	2,087	14,594
Equipment Rentals								258	258	258	258	258	1,290
Sewer Service & Tax								1,500	1,365	1,300	1,192	1,346	6,703
Total Environmental Services								87,632	93,798	85,490	87,980	84,140	439,040
Laundry													
Reg. Full-Time Employees								7,745	7,909	7,344	8,707	9,598	41,303
Overtime								418	500		255		1,174
TOPS Balances								216	704	399	1,338	(266)	2,390
TOPS - FICA								17	54	31	102	(20)	183
Social Security - Employer								612	630	550	673	714	3,180
IMRF - Employer Cost								806	847	740	911	959	4,264
Workers' Compensation Insurance								587	468	438	203	519	2,215
Unemployment Insurance									561	382	537	493	1,973
Employee Health/Life Insurance								2,258	2,258	554	1,756	1,928	8,754
Laundry Supplies								755	2,343	1,955	398	2,900	8,351
Linen & Bedding								1,559	1,558	1,137	648	1,084	5,986
Total Laundry								14,973	17,831	13,530	15,528	17,910	79,773
Maintenance													

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Description	05/12	06/12	07/12	08/12	09/12	10/12	11/12	12/12	01/13	02/13	03/13	04/13	Total
Reg. Full-Time Employees								3,251	3,667	3,189	4,028	4,823	18,959
Overtime											120		120
TOPS - Balances								(125)	(20)	172	293	301	621
TOPS - FICA								(10)	(2)	13	22	23	48
Social Security - Employer								248	279	243	316	368	1,453
IMRF - Employer Cost								326	375	327	427	494	1,948
Workers' Compensation Insurance								243	217	190	77	281	1,008
Unemployment Insurance									239	167	230	248	885
Employee Health/Life Insurance								573	573	573	590	653	2,962
Gasoline & Oil								2,614					2,614
Maintenance Supplies								2,701	3,251	3,139	3,422	2,368	14,881
Automobile Maintenance								377	340	294	128	215	1,354
Equipment Maintenance								2,171	2,541	2,472	3,137	2,858	13,179
Equipment Rentals								276	18	276	13	13	595
Nursing Home Building Repair/Mainte								5,296	8,706	12,863	9,738	5,782	42,384
Parking Lot/Sidewalk Maintenance								325	4,583	800	2,400		8,108
Total Maintenance								18,267	24,768	24,718	24,941	18,426	111,120

Nursing Services

Reg. Full-Time Employees								110,538	123,306	114,314	132,963	137,290	618,410
Temp. Salaries & Wages								15,620	13,565	9,681	6,021	10,719	55,605
Overtime								60,651	51,047	18,417	27,655	24,419	182,188
TOPS - Balances								2,368	3,204	1,284	4,643	(1,885)	9,614
No Benefit Full-Time Employees								76,201	85,292	79,515	87,232	88,790	417,031
No Benefit Part-Time Employees								41,074	34,926	30,776	36,349	36,743	179,868
TOPS - FICA								181	245	98	355	(144)	735
Social Security - Employer								22,889	23,075	18,837	21,673	22,360	108,834
IMRF - Employer Cost								28,319	29,461	24,357	28,638	28,776	139,551
Workers' Compensation Insurance								18,316	15,173	13,968	5,267	15,765	68,489
Unemployment Insurance								3,338	19,704	13,306	13,324	9,549	59,221
Employee Health/Life Insurance								18,813	18,813	19,377	19,927	22,803	99,733
Books, Periodicals & Manuals								140				361	501
Stocked Drugs								1,853	1,581	2,240	1,868	1,779	9,321
Pharmacy Charges-Public Aid								2,039	1,039	757	1,009	807	5,650
Oxygen								61	5,104		4,581	3,468	13,214
Incontinence Supplies								10,024	11,212	8,189	6,366	6,064	41,854
Pharmacy Charges - Insurance								4,232	1,771	7,222	(551)	2,300	14,974
Equipment < \$2,500								5,247	2,540	318		1,233	9,337
Operational Supplies								22,162	23,181	13,641	11,461	13,353	83,798
Pharmacy Charges-Medicare								14,670	16,519	11,920	20,051	19,583	82,744
Medical/Dental/Mental Health								3,400	3,400	3,400	3,400	3,400	17,000
Professional Services								25,881	37,256	35,604	33,622	34,854	167,217
Job Require Travel												181	181

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Description	05/12	06/12	07/12	08/12	09/12	10/12	11/12	12/12	01/13	02/13	03/13	04/13	Total
Laboratory Fees								2,895			5,811	2,727	11,432
Equipment Rentals								7,433	5,397	4,360	3,347	9,690	30,227
Contract Nursing Services								53,531	51,579	32,469	24,826	20,944	183,349
Medicare Medical Services								133	802	2,364	4,184	11,165	18,647
Total Nursing Services								552,005	579,190	466,414	504,022	527,094	2,628,726
Activities													
Reg. Full-Time Employees								12,269	14,254	10,666	12,707	15,053	64,948
Overtime								120	114	(97)	340		477
TOPS - Balances								7	(1,873)	1,356	(78)	713	126
TOPS - FICA								1	(143)	104	(6)	55	10
Social Security - Employer								905	1,023	761	937	1,089	4,714
IMRF - Employer Cost								1,192	1,375	1,022	1,271	1,462	6,320
Workers' Compensation Insurance								931	845	634	239	816	3,465
Unemployment Insurance								230	816	547	703	754	3,050
Employee Health/Life Insurance								2,801	2,230	2,231	2,325	2,549	12,135
Equipment < \$2,500													
Operational Supplies								326	664	440	419	418	2,267
Professional Services										249	125	363	737
Total Activities								18,781	19,303	17,914	18,980	23,271	98,249
Social Services													
Reg. Full-Time Employees								6,835	7,373	8,037	10,240	10,774	43,258
Overtime								66	29	143	197	28	463
TOPS - Balances								(191)	525	453	(225)	419	982
TOPS - FICA								(15)	40	35	(17)	32	75
Social Security - Employer								520	564	607	798	806	3,295
IMRF - Employer Cost								685	757	814	577	1,083	3,915
Workers' Compensation Insurance								512	436	473	251	624	2,296
Unemployment Insurance									485	419	575	551	2,030
Employee Health/Life Insurance								1,695	1,695	1,695	1,744	1,933	8,762
Operational Supplies											35	19	54
Professional Services								7,635	11,832	11,535	11,951	725	43,677
Total Social Services								17,742	23,734	24,210	26,125	16,994	108,805
Physical Therapy													
Reg. Full-Time Employees								4,153	4,548	3,955	4,064	4,351	21,072
Overtime								8			137		145
TOPS - Balances								(192)	(342)	477	258	(96)	105
TOPS - FICA								(15)	(26)	36	20	(7)	8
Social Security - Employer								308	335	291	310	321	1,566
IMRF - Employer Cost								406	450	392	927	431	2,606

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Description	05/12	06/12	07/12	08/12	09/12	10/12	11/12	12/12	01/13	02/13	03/13	04/13	Total
Workers' Compensation Ins.								310	269	236	79	253	1,146
Unemployment Insurance									291	204	228	219	942
Employee Health/Life Insurance								1,141	1,141	1,141	1,174	1,300	5,898
Professional Services								29,088	33,382	28,861	32,745	27,292	151,367
Total Physical Therapy								35,207	40,049	35,595	39,943	34,063	184,856
Occupational Therapy													
Reg. Full-Time Employees								2,066	2,263	1,968	1,968	2,165	10,430
Overtime								(11)			148		136
TOPS - Balances								(131)	129	18	30	30	76
TOPS - FICA								(10)	10	1	2	2	6
Social Security - Employer								157	172	149	161	164	803
IMRF - Employer Cost								207	231	201	218	221	1,076
Workers' Compensation Ins.								154	134	117	39	122	567
Unemployment Insurance									148	103	117	111	479
Employee Health/Life Insurance								571	571	571	587	650	2,949
Professional Services								28,506	31,093	27,968	29,092	29,737	146,396
Total Occupational Therapy								31,508	34,749	31,096	32,362	33,202	162,917
Speech Therapy													
Professional Services								9,665	9,168	9,122	10,260	10,034	48,248
Total Speech Therapy								9,665	9,168	9,122	10,260	10,034	48,248
Respiratory Therapy													
Professional Services									3,658	7,466	2,640	9,543	23,306
Total Respiratory Therapy									3,658	7,466	2,640	9,543	23,306
Total This Department								9,665	12,825	16,588	12,900	19,576	71,554
Food Services													
Reg. Full-Time Employees								37,426	40,318	33,425	40,886	33,628	185,684
Reg. Part-Time Employees								1,814	1,968	1,771	2,628	4,102	12,283
Overtime								4,831	3,678	392	1,561	812	11,274
TOPS - Balances								(733)	(2,473)	(2,352)	(703)	1,030	(5,231)
TOPS - FICA								(56)	(189)	(180)	(54)	79	(400)
Social Security - Employer								3,322	3,462	2,683	3,406	2,940	15,812
IMRF - Employer Cost								4,372	4,652	3,614	4,611	3,948	21,198
Workers' Compensation Insurance								2,921	2,500	2,102	1,121	2,102	10,747
Unemployment Insurance								752	2,818	2,138	2,063	2,015	9,786
Employee Health/Life Insurance								7,369	7,372	6,801	6,455	5,209	33,206
Food								41,233	38,436	34,287	39,087	42,025	195,069
Nutritional Supplements								3,386	2,845	3,452	2,475	2,350	14,507

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Description	05/12	06/12	07/12	08/12	09/12	10/12	11/12	12/12	01/13	02/13	03/13	04/13	Total
Operational Supplies								4,805	5,967	4,753	5,246	2,765	23,535
Professional Services								2,601	4,402	3,079	11,640	9,716	31,438
Equipment Rentals								405	405	405		405	1,620
Dues & Licenses											80		80
Total Food Services								114,446	116,161	96,372	120,503	113,126	560,608
Barber & Beauty													
Reg. Full-Time Employees								4,171	4,569	3,973	4,171	4,370	21,254
Overtime								(19)	5				(14)
TOPS - Balances								(212)	241	120	(320)	108	(62)
TOPS - FICA								(16)	18	9	(24)	8	(5)
Social Security - Employer								281	305	265	278	291	1,418
IMRF - Employer Cost								369	409	356	377	391	1,902
Workers' Compensation Insurance								310	270	237	79	259	1,156
Unemployment Insurance									294	206	228	220	948
Employee Health/Life Insurance								1,141	1,141	1,141	1,174	1,300	5,898
Operational Supplies									162		153		315
Conferences & Training											160		160
Total Barber & Beauty								6,026	7,414	6,307	6,276	6,948	32,970
Adult Day Care													
Reg. Full-Time Employees								9,284	10,150	8,839	9,273	9,713	47,260
Overtime								28		31	20	21	101
TOPS - Balances								(537)	1,090	896	437	597	2,483
TOPS - FICA								(41)	83	69	33	46	190
Social Security - Employer								697	758	663	694	728	3,540
IMRF - Employer Cost								918	1,018	892	943	977	4,747
Workers' Compensation Insurance								691	600	528	176	576	2,571
Unemployment Insurance									654	459	508	491	2,113
Employee Health/Life Insurance								2,282	2,282	2,282	2,348	2,600	11,796
Gasoline & Oil								1,069		2,312	992	1,415	5,788
Equipment < \$2,500												119	119
Operational Supplies								37	22	49	5		113
Field Trips/Activities												66	66
Total Adult Day Care								14,430	16,659	17,019	15,430	17,350	80,887
Alzheimers and Related Disord													
Reg. Full-Time Employees								23,994	25,449	23,639	32,316	15,937	121,334
Overtime								13,488	9,951	5,488	9,328	5,051	43,306
TOPS - Balances								148	326	(5,545)	(6,050)	(92)	(11,213)
No Benefit Full-Time Employees								21,713	23,823	19,402	22,023	27,381	114,343
No Benefit Part-Time Employees								14,250	20,076	19,826	23,108	21,275	98,534

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Description	05/12	06/12	07/12	08/12	09/12	10/12	11/12	12/12	01/13	02/13	03/13	04/13	Total
TOPS - FICA								11	25	(424)	(463)	(7)	(858)
Social Security - Employer								5,546	5,981	5,173	6,574	5,296	28,570
IMRF - Employer Cost								7,300	8,032	6,965	8,901	7,106	38,305
Workers' Compensation Insurance								4,580	4,086	3,747	1,907	3,891	18,211
Unemployment Insurance								1,512	4,786	3,845	3,951	3,117	17,212
Employee Health/Life Insurance								4,522	4,522	4,522	4,084	4,509	22,160
Operational Supplies										4			4
Conferences & Training										57			57
ARD - Contract Nursing								23,073	16,958	8,224	10,557	11,085	69,896
Total Alzheimers and Related Disorder								120,139	124,016	94,922	116,236	104,549	559,861
Total Expenses								1,271,877	1,361,847	1,167,695	1,275,676	1,271,218	6,348,314
Net Operating Income								(7,180)	(153,891)	(114,258)	(156,264)	(199,129)	(630,722)
NonOperating Income													
Local Taxes													
Current-Nursing Home Operating								86,531	86,531	86,531	86,522	86,540	432,653
Payment in Lieu of Taxes									276				276
Total Local Taxes								86,531	86,807	86,531	86,522	86,540	432,930
Miscellaneous NI Revenue													
Investment Interest									134	67	50	58	310
Restricted Donations								424		10	70	126	630
Interfund Transfer-From General Corp												333,142	333,142
Total Miscellaneous NI Revenue								424	134	77	120	333,326	334,082
Total NonOperating Income								86,955	86,941	86,608	86,642	419,866	767,011
Net Income (Loss)								79,775	(66,949)	(27,650)	(69,623)	220,737	136,290

ASSETS**Current Assets****Cash**

Cash	\$1,056,451.49
Petty Cash	\$300.00
Total Cash	\$1,056,751.49

Rec., Net of Uncollectible Amounts

Accts Rec-Nursing Home Private Pay	\$800,066.07
Accts Rec-Nursing Home Med Adv/ HMO/ Ins	\$783,463.53
Total Rec., Net of Uncollectible Amounts	\$1,583,529.60

Rec., Net of Uncollectible Amounts

Accts Rec-Nursing Home Hospice	\$204,837.40
Allowance for Uncollectible Accts-Private Pay	(\$42,520.00)
Allowance for Uncollectible Accts-Patient Care P	(\$5,093.00)
Allowance for Uncollectible Accts-Patient Care H	(\$3,258.00)
Total Rec., Net of Uncollectible Amounts	\$153,966.40

Accrued Interest

Property Tax Revenue Receivable	\$433,346.60
Total Accrued Interest	\$433,346.60

Intergvt. Rec., Net of Uncollectibl

Due from Collector Funds	\$0.00
Due From Other Funds	\$0.00
Due from Other Governmental Units	\$316,658.19
Due from IL Public Aid	\$693,811.24
Due from IL Department of Aging-Title XX	\$84,644.41
Due from US Treasury-Medicare	\$457,189.30
Due From VA-Adult Daycare	\$12,165.71
Due From VA-Nursing Home Care	\$47,788.65
Allowance for Uncollectible Accts-IPA	(\$63,244.00)
Allow For Uncollectible Accts-IL Dept Of Aging	(\$1,630.00)
Allowance for Uncollectible Accts-Medicare	(\$26,119.00)
Allowance For Uncollectible Accts-VA Adult Day C	(\$362.00)
Allowance for Uncollectible Accts-VA Veterans Nu	(\$1,734.00)
Total Intergvt. Rec., Net of Uncollectibl	\$1,519,168.50

Prepaid Expenses

Prepaid Expenses	\$74,306.96
Stores Inventory	\$11,276.20
Total Prepaid Expenses	\$85,583.16

Long-Term Investments

Patient Trust Cash, Invested	\$8,008.97
Total Long-Term Investments	\$8,008.97
Total Current Assets	\$4,840,354.72

Fixed Assets

Nursing Home Buildings	\$23,223,630.04
Improvements not Buildings	\$469,743.52
Equipment, Furniture & Autos	\$1,334,423.99
Construction in Progress	\$13,160.68
Accumulated Depreciation-Land Improvements	(\$230,686.77)
Accumulated Depreciation-Equipment, Furniture, &	(\$815,558.51)
Accumulated Depreciation-Buildings	(\$3,620,439.12)
Total Fixed Assets	\$20,374,273.83
Total ASSETS	\$25,214,628.55

LIABILITIES & EQUITY**Current Liabilities**

A/R Refunds	\$0.00
Accounts Payable	\$1,487,024.26
Salaries & Wages Payable	\$297,840.59
Interest Payable - Bonds	\$54,204.15
Due to General Corporate Fund	\$0.00
Due to Others (Non-Government)	\$0.00
Tax Anticipation Notes Payable	\$914,000.00
Total Current Liabilities	\$2,753,069.00

Non-Current Liabilities

Nursing Home Patient Trust Fund	\$8,008.97
Bonds Payable	\$3,065,000.00
Accrued Compensated Absences	\$346,423.47
Total Non-Current Liabilities	\$3,419,432.44
Total Current Liabilities	\$6,172,501.44

Equity

Revenues	\$0.00
Retained Earnings-Unreserved	\$18,905,837.33
Year To Date Earnings	\$0.00
Contributed Capital	\$0.00
Total Equity	\$19,042,127.11
Total LIABILITIES & EQUITY	\$25,214,628.55

To: Board of Directors
Champaign County Nursing Home

From: Scott T Gima
Manager

Date: June 5, 2013

Re: Cash Position
Sources & Uses of Anticipated Funds

Attached are the exhibits showing CCNH's cash position as of the end of April.

The ending cash balance decreased from \$1.185 million in March, to \$1,056,751 in April, a reduction of \$128k. The forgiveness of the \$333,141 loan is found in the monthly statement of cash flow in the section titled "Cash Flow from Financing Activities" as a decrease in "due to general corporation fund" in the amount of \$333k. In the balance sheet, current liabilities – "due to general corporate fund" has been reduced from \$333,142 (March balance sheet) to zero (April balance sheet).

Accounts receivable increased by \$49k, from \$3.641 million in March to \$3.690. Accounts payable decreased by \$81k, from \$1.568 million in March to \$1.487 million in April.

Medicaid payments continue on a regular basis, two months in arrears. No changes are foreseen through the end of June, the end of the State fiscal year.

**Champaign County Nursing Home
Statement of Cash Flows (Indirect Method)
5 Months
November 30, 2012 through April 30, 2013**

CASH FLOW FROM OPERATING ACTIVITIES:

Net Income (Loss) - YTD		\$ 136,290
Depreciation Expense		305,313
(Incr.)/Decr. in Accounts Receivable		(590,484)
(Incr.)/Decr. in Prepaid Expenses		(65,713)
(Incr.)/Decr. in Inventory		347
(Incr.)/Decr. in Patient Trust		(205)
Incr./(Decr.) in Accounts Payable		(531,456)
Incr./(Decr.) in Salaries and Wages Payable		151,829
Incr./(Decr.) in Interest Payable		54,204
Incr./(Decr.) in Accrued Com. Absences		6,914
Incr./(Decr.) in Other Liabilities		<u>673</u>
Net Cash Provided by Operating Activities		(532,288)

CASH FLOW FROM INVESTING ACTIVITIES:

Purchase of Equipment		(21,232)
Improvements (CIP)		<u>(13,161)</u>
Net Cash Provided by Investing Activities		(34,393)

CASH FLOW FROM FINANCING ACTIVITIES:

Increase in Tax Anticipation Note		914,000
(Decrease) Due to General Corp. Fund		(333,141)
(Decrease) in Bonds Payable		-
Increase in Equity Adjustment		<u>243,824</u>
Net Cash Provided by Financing Activities		824,683

Total Cash Flow		258,002
Beginning Cash Flow - 11/30/2012		<u>798,749</u>
ENDING CASH - 4/30/2013		<u><u>\$ 1,056,751</u></u>

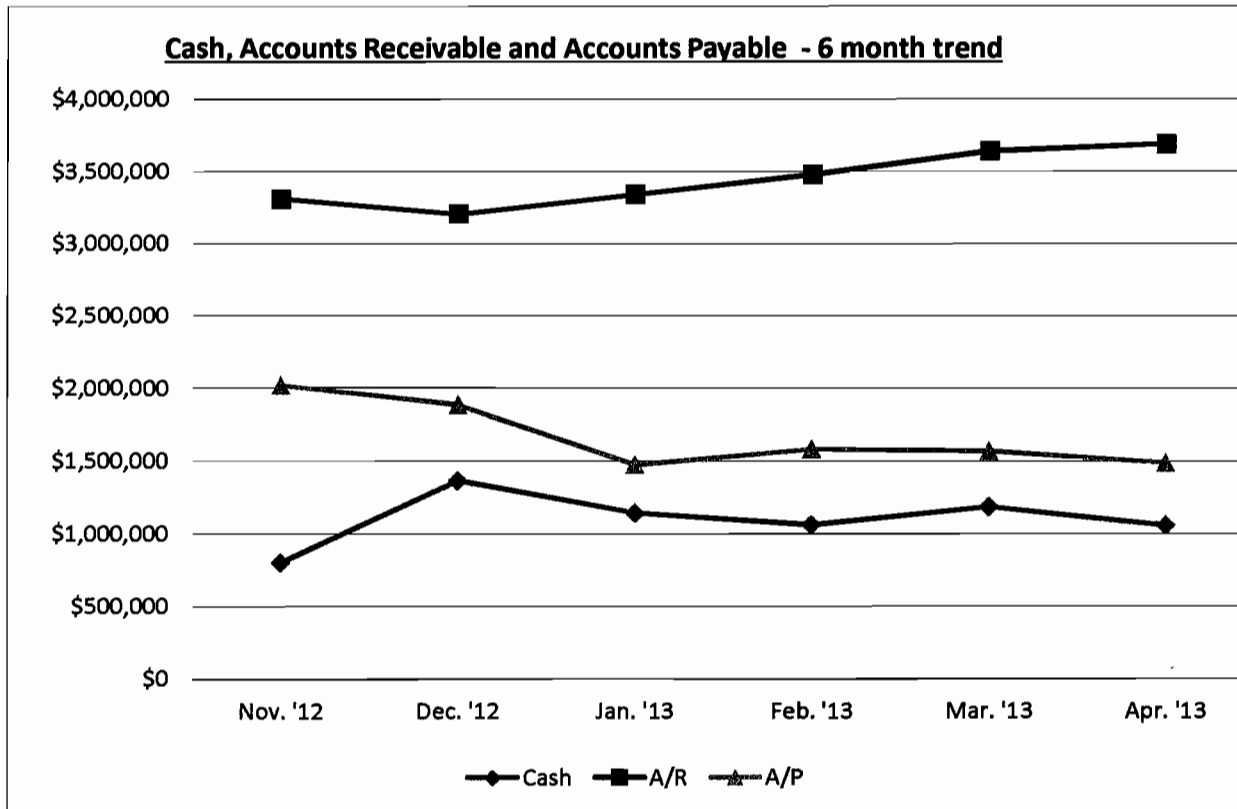
Champaign County Nursing Home
Monthly Statements of Cash Flow (Indirect Method)
November 30, 2012 through April 30, 2013

	<u>Nov. '12</u>	<u>Dec. '12</u>	<u>Jan. '13</u>	<u>Feb. '13</u>	<u>Mar. '13</u>	<u>Apr. '13</u>
<u>CASH FLOW FROM OPERATING ACTIVITIES:</u>						
Net Income (Loss) - Monthly	\$ (503,947)	\$ 79,775	\$ (66,949)	\$ (27,650)	\$ (69,623)	\$ 220,737
Depreciation Expense	66,948	60,511	61,305	61,304	61,097	61,097
(Incr.)/Decr. in Accounts Receivable	202,145	(104,421)	(136,520)	(138,238)	(162,236)	(49,068)
(Incr.)/Decr. in Prepaid Expenses	67,850	(53,869)	48,836	(57,863)	1,242	(4,059)
(Incr.)/Decr. in Inventory	8,850	(8,850)	8,850	-	-	347
(Incr.)/Decr. in Patient Trust	1,329	(55)	521	(1,411)	25	716
Incr./(Decr.) in Accounts Payable	75,078	(135,548)	(410,621)	107,155	(11,254)	(81,188)
Incr./(Decr.) in Salaries and Wages Payable	15,424	(212,350)	275,749	(11,761)	68,431	31,760
Incr./(Decr.) in Interest Payable	(43,784)	(2,502)	24,184	10,841	(1)	21,682
Incr./(Decr.) in Accrued Com. Absences	(26,096)	(413)	3,943	171	2,368	845
Incr./(Decr.) in Other Liabilities	(1,654)	8,184	(3,652)	1,410	(24)	2,559
Net Cash Provided (Used) by Operating Activities	<u>(137,857)</u>	<u>(369,538)</u>	<u>(194,354)</u>	<u>(56,042)</u>	<u>(109,975)</u>	<u>205,428</u>
<u>CASH FLOW FROM INVESTING ACTIVITIES:</u>						
Purchase of Equipment	(6,051)	-	-	(14,298)	(6,934)	-
Improvements (CIP)	(13,527)	-	-	(10,700)	(2,461)	-
Net Cash Provided (Used) by Investing Activities	<u>(19,578)</u>	<u>-</u>	<u>-</u>	<u>(24,998)</u>	<u>(9,395)</u>	<u>-</u>
<u>CASH FLOW FROM FINANCING ACTIVITIES:</u>						
Incr./(Decr.) in Tax Anticipation Note	-	914,000	-	-	-	-
Incr./(Decr.) in Due to General Corp. Fund	-	-	-	-	-	(333,141)
Incr./(Decr.) in Bonds Payable	(170,000)	-	-	-	-	-
Incr./(Decr.) in Equity Adjustment	(12,564)	26,220	(26,220)	-	244,488	(664)
Net Cash Provided (Used) by Financing Activities	<u>(182,564)</u>	<u>932,413</u>	<u>(26,220)</u>	<u>-</u>	<u>244,488</u>	<u>(333,805)</u>
Total Cash Flow	(339,999)	562,875	(220,574)	(81,040)	125,118	(128,377)
Beginning Cash Balance (Prior Month's)	1,138,748	798,749	1,361,624	1,141,050	1,060,010	1,185,128
MONTH ENDING CASH BALANCE	<u>\$ 798,749</u>	<u>\$ 1,361,624</u>	<u>\$ 1,141,050</u>	<u>\$ 1,060,010</u>	<u>\$ 1,185,128</u>	<u>\$ 1,056,751</u>

**Champaign County Nursing Home
November 30, 2012 through April 30, 2013**

Key Balance Sheet Items Charted Below:

	<u>Nov. '12</u>	<u>Dec. '12</u>	<u>Jan. '13</u>	<u>Feb. '13</u>	<u>Mar. '13</u>	<u>Apr. '13</u>
Cash	798,749	1,361,624	1,141,050	1,060,010	1,185,128	1,056,751
A/R	3,308,373	3,203,952	3,340,470	3,478,707	3,640,945	3,690,012
A/P	2,018,480	1,882,932	1,472,311	1,579,466	1,568,212	1,487,024



To: Board of Directors
Champaign County Nursing Home

From: Scott T Gima
Manager

Date: June 5, 2013

Re: Management Update

This is the fifty-eighth in a series of updates designed to keep you current on developments at CCNH.

Open Manager Positions

The Adult Day Care Director position has been filled. The new Director, Christine Rittman, RN will start on Monday, June 10.

Two applicants have been interviewed for the Director of Nursing position, but no offers were made. A second search firm has been contacted to hopefully provide additional applicants. The DON position continues to be covered with an interim.

County Loan Forgiveness

Between March 2007 and June 2008, the Champaign County Board approved four loans to CCNH totaling \$1,333,142. The loans covered operational cash shortfalls with the exception of the \$61k, which was used to pay for furnishings.

March 29, 2007	Resolution #5891	\$300,000
July 26, 2007	Resolution #6073	\$61,015
December 18, 2007	Resolution #6330	\$380,000
June 19, 2008	Resolution #6583	\$592,127

In August of 2009, The Champaign County Board used the proceeds from the HVAC settlement from Farnsworth Group, Inc. to forgive \$1,000,000 of the \$1,333,142 loan. Since 2009, CCNH has been carrying the \$333,142 liability on its' balance sheet. No payments have been made by CCNH to the County.

On February 21, 2013, the Champaign County Board passed a motion to forgive the \$333,142 loan. The accounting of this transaction required an income statement adjustment in the form of an inter-fund transfer that shows up as a non-operating income item under Miscellaneous NI Revenue on the last page of the income statement. As a result, the net income is \$220,737. However, no cash transfers occurred and this is merely an accounting

entry to both the income statement and the balance sheet (as noted in the cash flow memorandum).

MMAI Update

The implementation of the Medicare Medicaid Alignment Initiative (MMAI) or dual eligible managed care program has pushed back to 2014. Voluntary enrollment will begin in January of 2014 to be followed with mandatory enrollment starting April 1, 2014. The current hold up is the development of the three-way agreement between CMS, the State of Illinois and the health plans. The major issue is the level of payments from Medicare and Medicaid to the health plans. The health plans have acknowledged that the details of their services cannot be structured until they know what they are going to be paid.

In the meantime, the health plans have been pushing for execution of provider agreements. We have taken the position that no contracts will be signed until details of the program are available. In the interim, CCNH has executed letters of agreements with both Health Alliance and Molina Healthcare. These LOAs allow us the flexibility to negotiate a contract in the future and does not tie us to any future health plan policies and procedures.

Preserving the IGT in the MMAI Program

In the MMAI program, provider payments will be made by the health plans directly to the providers. Payments will not come directly from the State or from the Medicare. MPA made inquiries to HFS in early 2012 questioning the ability to receive IGT payments in the MMAI program. In those conversations, it was clear that HFS did not consider the issue.

Over the past few months, MPA has been working with a coalition that includes Life Services Network, the County Nursing Home Association and Metro Counties to collectively discuss and formulate a solution. In the past two months, we have had two conference calls. In the first conference call, HFS stated that this issue was an “unintended consequence” of the MMAI program and verbalized their support to work towards a solution. In the most recent conference call, HFS believes that they have found a mechanism that will allow the continuation of the IGT that will be approved by CMS (Center for Medicare and Medicaid Services).

Here is a recap of how the IGT currently works. HFS uses our certified Medicaid cost reports as a basis of federal matching dollars. CCNH’s base Medicaid rate without the IGT is \$129.41. CCNH’s current certified cost rate is \$194.91. HFS uses the \$194.91 to get federal matching dollars and receives \$97.46. If HFS used the base rate of \$129.41, the federal match would be \$64.71.

The difference between the certified cost rate of \$194.91 and the \$129.41 base rate is called the CEA rate - \$65.50. The additional IGT payment that CCNH receives is 27.5 percent of the CEA ($\$65.50 \times 27.5\%$) or \$18.01 per Medicaid day.

The basic concept of the IGT in the MMAI program is as follows:

1. HFS will include the county homes certified cost rates in its capitated payments to the health plans.
2. HFS will require health plans to pay county homes its certified cost rate. In turn, the health plans would pay \$194.91 per day to CCNH.
3. CCNH will make a transfer payment to HFS equaling 72.5% of the CEA or \$47.49 per day.
4. CCNH retain 18.01, or 27.5 percent of the CEA.

The delay in the startup of the MMAI program does provide more time to work out the details of the MMAI IGT program. HFS has agreed to get things in place prior to the startup of the MMAI program. CCNH receives over \$650,000 in IGT revenue annually. Because HFS ultimately wants to have all dual eligible recipients in the MMAI program, preservation of the IGT is a high priority.

RUGS IV Medicaid Reimbursement Methodology

Our current Medicaid rates are currently frozen until a new methodology is implemented. Politics have delayed the implementation of a new Medicaid reimbursement methodology. The original implementation date was July 1, 2012. The Smart Act delayed implementation until January 2014. Since then, the for-profit nursing homes have been working to further delay implementation in an effort to hold off Medicaid revenue losses that would occur in a large number of Chicago area nursing homes.

An amendment to Senate Bill 26 (the Medicaid expansion bill) included an agreement between LSN and the other stakeholders to implement the new methodology over two years starting on January 1, 2014. In 2014, nursing homes will be paid 88% of the RUGS IV rate and 18% of their current rate. In 2015, homes will be paid 100% of the RUGS IV rate. A fully implemented RUGs rate would increase CCNH's Medicaid revenue by approximately \$300,000 annually.

This legislation guarantees that the new system will be put into effect next year, which will be a significant benefit to CCNH.

As always, give me a call (314-434-4227, x21) or contact me via e-mail at stg@healthcareperformance.com.

To: Board of Directors
Champaign County Nursing Home

From: Scott Gima

Date: June 5, 2013

Re: Compliance Program Update

MPA continues to work with CCNH to implement its compliance program.

The Compliance Program development is divided into six stages:

1. Assessment of Compliance Status
2. Compliance Program Document Development
3. Development of Compliance Policies and Procedures
4. Training and Education
5. Auditing and Monitoring
6. Updates and Improvements

Stages 1) Assessment of Compliance Status; and 2) Compliance Program Document Development are complete. MPA and CCNH continue to implement the new policies and procedures in the Compliance Program Documents.

Stages 3) Development of Compliance Policies and Procedures and 4) Training and Education are now in progress, as follows:

Stage 3) Development of Compliance Policies and Procedures

MPA and CCNH continue to work together to establish policies and procedures addressing the following compliance areas of risk:

- Quality of care
- Resident rights and safety
- Employee screening
- Billing and claims submission
- Cost reporting
- Kickbacks, inducements, and self-referrals
- Creation and retention of records
- HIPAA
- Anti-supplementation
- Medicare Part D plan selection

CCNH has updated its employee screening processes with the use of software, and is in the process of updating corresponding policies and procedures. A HIPAA security risk assessment is underway, and the County IT staff is contributing to this effort. MPA and CCNH are on track to put policies and procedures in place for all of the above risk areas by the end of June. Once implementation of Stage 3 is complete, MPA and CCNH will move on to Stage 5) Auditing and Monitoring. This will involve putting in place a system to audit and monitor each area of compliance risk in order to keep the compliance program current and effective.

Stage 4) Training and Education

Employee compliance training continues to be addressed for existing and new employees.

Board members should soon receive an email from MindFlash.com regarding Annual Compliance Education (if you have not received one already). This education session was created by MPA to inform the Board of the compliance effort at CCNH. It is in the format of a PowerPoint presentation with audio, and should take you no more than 45 minutes to complete. After viewing the education session, you will be guided through a short 2-question survey. MPA invites you to complete the survey so that we may provide the Board with meaningful compliance education in the future.

To: Board of Directors
Champaign County Nursing Home

From: Scott T Gima
Manager

Date: June 5, 2013

Re: Summary of Strategic Objectives

At last month's Director's meeting, I provided an overview of the changing health care environment at the State and Local levels. This memo summarizes the issues that were reviewed.

This month, we will begin the review and update of the August 2011 strategic objectives. We ended last month's discussion with four key areas of focus as listed below.

1. Medical management
2. Nursing management
3. Outcomes measures
4. Financial performance

I am currently adding current updates to the August 2011 strategic objective review that was provided in the board packets last month. A copy will be distributed prior to Monday's Board meeting.

Champaign County Nursing Home
Environmental/Market Changes

1. Changing Environment
 - a. Declining SNF census
 - b. Alternatives to SNF placement has been a huge push by the Feds and State
 - i. Assisted living
 - ii. Supportive living
 - iii. Home and community based services
 - c. SNF case mix/acuity is increasing.
 - i. SNFs losing higher functioning or more independent residents
 - ii. SNFs are slowly turning into sub-acute care facilities
 - d. Reimbursement rate cuts and/or smaller annual increases
 - i. Medicare rate increases of 2 to 3% annually are gone
 - ii. No substantial Medicaid rate increases. Illinois did increase Medicaid rate but as a direct result of the new bed tax, resulting in a small net increase in Medicaid revenue.
 - iii. Expect little or no increases in rates. Illinois' new Medicaid RUG system will result in a rate increase.
 - e. State and Federal Changes/Initiatives
 - i. Feds – Affordable Care Act
 - (1) A large number of Medicare payment initiatives
 - (a) Bundled payments
 - (b) Shared savings
 - ii. State – Medicare Medicaid Alignment Initiative (MMAI) – dual eligible managed care.
 - (1) Health plan will be paid a capitated rate (per member per month) to provide all health care services to the dual eligible recipient.
 - iii. Focus of these initiatives
 - (1) Eliminate fragmentation of payment system. Physicians, hospitals, SNFs, home health are paid separately
 - (2) Improve care coordination. Fragmented payment system promotes a lack of care coordination between providers
 - (3) Improve quality of care
 - (4) Reduce Medicare and Medicaid spending
 - iv. Overall goals are to use financial incentives to promote cost savings and improve the quality of care.
2. Initiatives that Directly Impact CCNH
 - a. Medicare Medicaid Alignment Initiative (MMAI)
 - i. Medicare (Feds) and Medicaid (Illinois) will contract with managed care health plans to provide health care services to individuals who qualify for Medicare and Medicaid.
 - ii. Providers including CCNH will contract with the health plans for both Medicare and Medicaid services. Medicare and Medicaid will no longer pay CCNH for services.

- iii. Over half of CCNH's residents are dual-eligible.
 - iv. Illinois wants half of the dual eligibles in a managed care plan by January 2015. They would like to have all duals in a managed care plan by that date if possible.
 - v. The health plans are responsible for coordinating the care
 - vi. Health plans have financial incentives to reduce costs and improve quality of care
 - (1) Incentives to move residents out of the nursing home
 - (2) Incentives to reduce rehospitalization rates.
- b. Christie Clinic Accountable Care Organization (ACO)
- i. Provides care to about 6,000 Medicare patients, not dual eligibles.
 - ii. The ACO is responsible for coordinating services including, primary care, specialists, pharmacy, hospitals, rehab, behavioral services, home care, SNF, preventative care and wellness programs.
 - iii. A shared savings program, where the payment system does not change but savings is expected by preventing unneeded care and emphasizing wellness and preventative care.