## PUBLIC SAFETY FACILITY FINANCING OPTIONS

## Raymond James Public Finance

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PREPARED FOR
Champaign County Board Jail Facilities Committee
October 6, 2021


RAYMOND JAMES

## SECTION 1

Market Update

AAA-MMD Index and Treasury Rates


- Large outflows during $4^{\text {th }}$ quarter of 2010 and $1^{\text {st }}$ quarter of 2011 were due to an asset reallocation by investors and increased headline risk; however these concerns eased over time as evidenced by continuous bond fund inflows in the last four months of 2011.
- After a consistent trend of oufflows through the summer months of 2015 , the market experienced a year of consecutive weekly inflows. In late 2016 and early 2017, the market experienced a short period of outflows before returning to a trend of inflows in mid-January 2017. The trend of consecutive inflows ended in December 2017.
- 2018 was marked with volatile fund flows throughout the year. The market experienced a see-saw effect of inflows and outflows. In contrast, fund flows were consistently positive for every month in 2019.
- In March 2020, municipal bond funds had the largest monthly outflows since 2013.
- Municipal bond funds had estimated inflows of $\$ 1.55$ billion for the week ended Wednesday, September $22^{\text {nd }}, 2021$.


Source: Lipper

## SECTION 2

Financing Options

DEBT CERTIFICATES

| Dated |
| :--- |
| Issue |
| Series |
| Original Par |
| Earliest Call |
| Maturity |


| Credit Ratings |  |  |
| :--- | ---: | ---: |
|  | Levy | Fiscal |
| 2020 | 2021 |  |
|  | 2021 | 2022 |
|  | 2022 | 2023 |
|  | 2023 | 2024 |
|  | 2024 | 2025 |
|  | 2025 | 2026 |
|  | 2026 | 2027 |
|  | 2027 | 2028 |
|  | 2028 | 2029 |

Callable
Non-Callable
Refunded
Total Outstanding
Purpose/ Notes

Senior Underwriter
Bond Counsel


| 170,000 | $1.75 \%$ |
| :---: | ---: |
| 175,000 | $1.75 \%$ |
| 175,000 | $1.75 \%$ |
| 180,000 | $1.75 \%$ |
|  |  |
|  |  |
|  |  |
|  |  |


| $\$ 0$ |
| :---: |
| 700,000 |
| $\mathbf{0}$ |
| $\$ 700,000$ |



Commerce Bank (RJ as PA)
Chapman \& Cutler

PAYABLE FROM PUBLIC SAFETY TAX ALTERNATE REVENUE

| November 16, 2016 | November 25, 2014 | May 1, 1999 |
| :--- | :---: | :---: |
| GO Refunding (Alt Tax) | GO Refunding (Alt Tax) | Alt Tax Public Safety |
| 2016 | 2014 | 1999 |
| $\$ 3,775,000$ | $\$ 9,795,000$ | $\$ 23,800,000.00$ |
| $1 / 12020 @ 100$ | $1 / 1 / 2025 @ 100$ | $1 / 1 / 09 @ 100$ |
| January 1, | January 1, | January 1, |
| Amount Coupon | Amount | Coupon |
| Aa2 2 | Amount | AAA FGIC Insured |


| 375,000 | $1.838 \%$ |  | $1,275,000$ | $8.25 \%$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 385,000 | $1.838 \%$ |  | $1,420,000$ | $8.25 \%$ |  |
| 390,000 | $1.838 \%$ | $1,330,000$ | $5.000 \%$ | $1,580,000 \quad \boldsymbol{s}$ |  |
| 395,000 | $1.838 \%$ | $1,445,000$ | $5.000 \%$ | $1,710,000 \quad \boldsymbol{s}$ |  |
| 400,000 | $1.838 \%$ | $1,565,000$ | $5.000 \%$ | $1,850,000 \quad \boldsymbol{s}$ |  |
| 410,000 | $1.838 \%$ | $1,690,000$ | $5.000 \%$ | $1,995,000 \quad \boldsymbol{s}$ |  |
|  | $1,815,000$ | $5.000 \%$ | $2,150,000 \quad \boldsymbol{s}$ |  |  |
|  | $1,950,000$ | $5.000 \%$ | $2,310,000 \quad \boldsymbol{t}$ | $5.40 \%$ |  |
|  |  |  |  |  |  |


| $\$ 2,355,000$ | $\$ 7,020,000$ | $\$ 0$ |
| :---: | :---: | :---: |
|  | $2,775,000$ | $2,695,000$ |
| $\boldsymbol{0}$ | $\mathbf{0}$ | $14,050,000$ |
| $\$ 2,355,000$ | $\$ 9,795,000$ | $\$ 2,695,000$ |

$\left.\begin{array}{|l|l|l|}\hline \text { REFUNDING } & \text { REFUNDING } & \text { New Money Projects } \\ \hline \text { Refunding 2007A } & \text { Refunding 2005B (1999 Courthouse } & \text { Courhouse and Juvenile Detention } \\ \hline(10-19,24-29) & (10-19,24-29) & \text { and JDC Bonds) }\end{array}\right]$

Center Facility Bonds

| William Blair | William Blair | William Blair |
| :--- | :--- | :--- |
| Chapman \& Cutler | Evans, Froehlich, Beth \& Chamley | Evans, Froehlich, Beth \& Chamley |

Public Safety Sales Tax Debt Service


In FY2022 43\% of Public Safety Sales Tax
Revenues are appropriated to pay for debt service.

| Fiscal <br> Year | Public Safety Sales Tax | \% Inc in Sales Tax | Total Pledged Revenues | Existing Debt Service | Public Safety <br> Operating Expenses | \% Inc in Operating Expenses | Remaining Public Safety Sales Tax | Net Coverage Ratio (on the Bonds) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2021 | 5,637,000 |  | 5,637,000 | 2,405,361 | 2,000,000 |  | 1,231,639 | 1.51 |
| 2022 | 5,707,463 | 1.25\% | 5,707,463 | 2,448,283 | 2,300,000 | 15.00\% | 959,180 | 1.39 |
| 2023 | 5,778,806 | 1.25\% | 5,778,806 | 2,239,058 | 2,357,500 | 2.50\% | 1,182,248 | 1.53 |
| 2024 | 5,851,041 | 1.25\% | 5,851,041 | 2,285,392 | 2,416,438 | 2.50\% | 1,149,211 | 1.50 |
| 2025 | 5,924,179 | 1.25\% | 5,924,179 | 2,330,884 | 2,476,848 | 2.50\% | 1,116,447 | 1.48 |
| 2026 | 5,998,231 | 1.25\% | 5,998,231 | 2,380,284 | 2,538,770 | 2.50\% | 1,079,178 | 1.45 |
| 2027 | 6,073,209 | 1.25\% | 6,073,209 | 2,003,250 | 2,602,239 | 2.50\% | 1,467,720 | 1.73 |
| 2028 | 6,149,124 | 1.25\% | 6,149,124 | 2,047,500 | 2,667,295 | 2.50\% | 1,434,329 | 1.70 |
| 2029 | 6,225,988 | 1.25\% | 6,225,988 |  | 2,733,977 | 2.50\% | 3,492,011 |  |
| 2030 | 6,303,813 | 1.25\% | 6,303,813 |  | 2,802,327 | 2.50\% | 3,501,486 |  |
| 2031 | 6,382,611 | 1.25\% | 6,382,611 |  | 2,872,385 | 2.50\% | 3,510,226 |  |
| 2032 | 6,462,393 | 1.25\% | 6,462,393 |  | 2,944,194 | 2.50\% | 3,518,199 |  |
| 2033 | 6,543,173 | 1.25\% | 6,543,173 |  | 3,017,799 | 2.50\% | 3,525,374 |  |
| 2034 | 6,624,963 | 1.25\% | 6,624,963 |  | 3,093,244 | 2.50\% | 3,531,719 |  |
| 2035 | 6,707,775 | 1.25\% | 6,707,775 |  | 3,170,575 | 2.50\% | 3,537,200 |  |
| 2036 | 6,791,622 | 1.25\% | 6,791,622 |  | 3,249,840 | 2.50\% | 3,541,782 |  |
| 2037 | 6,876,517 | 1.25\% | 6,876,517 |  | 3,331,086 | 2.50\% | 3,545,432 |  |
| 2038 | 6,962,474 | 1.25\% | 6,962,474 |  | 3,414,363 | 2.50\% | 3,548,111 |  |
| 2039 | 7,049,505 | 1.25\% | 7,049,505 |  | 3,499,722 | 2.50\% | 3,549,783 |  |
| 2040 | 7,137,624 | 1.25\% | 7,137,624 |  | 3,587,215 | 2.50\% | 3,550,409 |  |
| 2041 | 7,226,844 | 1.25\% | 7,226,844 |  | 3,676,895 | 2.50\% | 3,549,948 |  |
| 2042 | 7,317,179 | 1.25\% | 7,317,179 |  | 3,768,818 | 2.50\% | 3,548,362 |  |
| 2043 | 7,408,644 | 1.25\% | 7,408,644 |  | 3,863,038 | 2.50\% | 3,545,606 |  |
| 2044 | 7,501,252 | 1.25\% | 7,501,252 |  | 3,959,614 | 2.50\% | 3,541,638 |  |
| 2045 | 7,595,018 | 1.25\% | 7,595,018 |  | 4,058,605 | 2.50\% | 3,536,413 |  |
| TOTAL |  |  |  | \$ 20,506,220 |  |  |  |  |

Note: Public Safety Sales Tax Collection is based on FY2021 Actual and FY2022 Budgeted amount. Future increases estimated at 1.25\%; Expenses reflect FY 2022 Budget plus 2.5\% growth.

## The County is considering funding scenarios for its jail facilities.

## Alternate Revenue Bonds

- Require at least $1.25 x$ debt service coverage ratio of pledged sales tax and are backed by a general obligation tax levy which must be abated annually.
- Require a petition period and public hearing prior to issuance.
- Are considered a general obligation of the District and maintain the District's general obligation bond rating and are attractive to bond investors.

Payment Sources

- Existing Public Safety Sales Tax
- Referendum approved .25\% Public Safety Sales Tax
- Referendum approved .25\% Facility Sales Tax


## Referendum for General Obligation Bonds

Tax levied on taxable property

## American Rescue Plan Act (ARPA) Funds

Eligible: Capital investments in public facilities that respond to the COVID-19 public health emergency.


- Low interest cost;
- Net coverage $1 x$ times which does not leave additional revenue for Public Safety needs outside of the budget in the first ten years (i.e., Justice Case Management System).
- Does not address Sheriff's Office or demo of the current facility.

- Higher interest cost, but still historically low;
- Repayment over 20 years leaves some room for additional Public Safety needs outside of the budget.
- Does not address Sheriff's Office or demo of the current facility.

- Low interest cost;
- Net coverage 1 x times which does not leave additional revenue for Public Safety needs outside of the budget in the first seven years (i.e. Justice Case Management System).
- Does not address Sheriff's Office or demo of current facility.
- Requires use of County funds (up to \$10M) to complete project.

| Fiscal <br> Year | Public Safety Sales Tax | \% Inc in Sales Tax | Total Pledged Revenues | Existing Debt Service | PLUS: <br> \$10M ARS Debt Service | Proposed <br> Total Debt <br> Service | Public Safety Operating Expenses | \% Inc in Operating Expenses | Remaining Public Safety Sales Tax | Net Coverage Ratio (on the Bonds) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2021 | 5,637,000 |  | 5,637,000 | 2,405,361 |  | 2,405,361 | 2,000,000 |  | 1,231,639 | 1.51 |
| 2022 | 5,707,463 | 1.25\% | 5,707,463 | 2,448,283 |  | 2,448,283 | 2,300,000 | 15.00\% | 959,180 | 1.39 |
| 2023 | 5,778,806 | 1.25\% | 5,778,806 | 2,239,058 | 316,750 | 2,555,808 | 2,357,500 | 2.50\% | 865,498 | 1.34 |
| 2024 | 5,851,041 | 1.25\% | 5,851,041 | 2,285,392 | 316,750 | 2,602,142 | 2,416,438 | 2.50\% | 832,461 | 1.32 |
| 2025 | 5,924,179 | 1.25\% | 5,924,179 | 2,330,884 | 316,750 | 2,647,634 | 2,476,848 | 2.50\% | 799,697 | 1.30 |
| 2026 | 5,998,231 | 1.25\% | 5,998,231 | 2,380,284 | 316,750 | 2,697,034 | 2,538,770 | 2.50\% | 762,428 | 1.28 |
| 2027 | 6,073,209 | 1.25\% | 6,073,209 | 2,003,250 | 316,750 | 2,320,000 | 2,602,239 | 2.50\% | 1,150,970 | 1.50 |
| 2028 | 6,149,124 | 1.25\% | 6,149,124 | 2,047,500 | 316,750 | 2,364,250 | 2,667,295 | 2.50\% | 1,117,579 | 1.47 |
| 2029 | 6,225,988 | 1.25\% | 6,225,988 |  | 856,750 | 856,750 | 2,733,977 | 2.50\% | 2,635,261 | 4.08 |
| 2030 | 6,303,813 | 1.25\% | 6,303,813 |  | 855,150 | 855,150 | 2,802,327 | 2.50\% | 2,646,336 | 4.09 |
| 2031 | 6,382,611 | 1.25\% | 6,382,611 |  | 857,750 | 857,750 | 2,872,385 | 2.50\% | 2,652,476 | 4.09 |
| 2032 | 6,462,393 | 1.25\% | 6,462,393 |  | 854,350 | 854,350 | 2,944,194 | 2.50\% | 2,663,849 | 4.12 |
| 2033 | 6,543,173 | 1.25\% | 6,543,173 |  | 855,150 | 855,150 | 3,017,799 | 2.50\% | 2,670,224 | 4.12 |
| 2034 | 6,624,963 | 1.25\% | 6,624,963 |  | 854,950 | 854,950 | 3,093,244 | 2.50\% | 2,676,769 | 4.13 |
| 2035 | 6,707,775 | 1.25\% | 6,707,775 |  | 855,300 | 855,300 | 3,170,575 | 2.50\% | 2,681,900 | 4.14 |
| 2036 | 6,791,622 | 1.25\% | 6,791,622 |  | 855,050 | 855,050 | 3,249,840 | 2.50\% | 2,686,732 | 4.14 |
| 2037 | 6,876,517 | 1.25\% | 6,876,517 |  | 859,200 | 859,200 | 3,331,086 | 2.50\% | 2,686,232 | 4.13 |
| 2038 | 6,962,474 | 1.25\% | 6,962,474 |  | 857,600 | 857,600 | 3,414,363 | 2.50\% | 2,690,511 | 4.14 |
| 2039 | 7,049,505 | 1.25\% | 7,049,505 |  | 855,400 | 855,400 | 3,499,722 | 2.50\% | 2,694,383 | 4.15 |
| 2040 | 7,137,624 | 1.25\% | 7,137,624 |  | 857,600 | 857,600 | 3,587,215 | 2.50\% | 2,692,809 | 4.14 |
| 2041 | 7,226,844 | 1.25\% | 7,226,844 |  | 854,050 | 854,050 | 3,676,895 | 2.50\% | 2,695,898 | 4.16 |
| 2042 | 7,317,179 | 1.25\% | 7,317,179 |  | 854,900 | 854,900 | 3,768,818 | 2.50\% | 2,693,462 | 4.15 |
| 2043 | 7,408,644 | 1.25\% | 7,408,644 |  |  | - | 3,863,038 | 2.50\% | 3,545,606 |  |
| 2044 | 7,501,252 | 1.25\% | 7,501,252 |  |  | - | 3,959,614 | 2.50\% | 3,541,638 |  |
| 2045 | 7,595,018 | 1.25\% | 7,595,018 |  |  | - | 4,058,605 | 2.50\% | 3,536,413 |  |
| TOTAL |  |  |  | \$20,506,220 | \$13,883,700 | \$34,389,920 |  |  |  |  |
| Total Proceeds $\mathbf{\$ 1 0 , 0 0 0 , 0 0 0}$ <br> All-in True Interest Cost $2.83 \%$ <br> Dated Date $1 / 1 / 2023$ |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |

- Higher interest cost, but still historically low;
- Repayment over 20 years leaves room for additional Public Safety needs outside of the budget;
- Does not address Sheriff's Office or demo of current facility;
- Requires use of County funds (up to $\$ 10 \mathrm{M}$ ) to complete project.

| Fiscal Year | Public Safety Sales Tax | \% Inc in Sales <br> Tax | Total Pledged Revenues | Existing Debt Service | PLUS: <br> \$5M ARS Debt Service | Proposed <br> Total Debt Service | Public Safety Operating Expenses | \% Inc in Operating Expenses | Remaining Public Safety Sales Tax | Net Coverage Ratio (on the Bonds) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2021 | 5,637,000 |  | 5,637,000 | 2,405,361 |  | 2,405,361 | 2,000,000 |  | 1,231,639 | 1.51 |
| 2022 | 5,707,463 | 1.25\% | 5,707,463 | 2,448,283 |  | 2,448,283 | 2,300,000 | 15.00\% | 959.180 | 1.39 |
| 2023 | 5,778,806 | 1.25\% | 5,778,806 | 2,239,058 | 177,200 | 2,416,258 | 2,357,500 | 2.50\% | 1,005,048 | 1.42 |
| 2024 | 5,851,041 | 1.25\% | 5,851,041 | 2,285,392 | 177,200 | 2,462,592 | 2,416,438 | 2.50\% | 972,011 | 1.39 |
| 2025 | 5,924,179 | 1.25\% | 5,924,179 | 2,330,884 | 177,200 | 2,508,084 | 2,476,848 | 2.50\% | 939,247 | 1.37 |
| 2026 | 5,998,231 | 1.25\% | 5,998,231 | 2,380,284 | 177,200 | 2,557,484 | 2,538,770 | 2.50\% | 901,978 | 1.35 |
| 2027 | 6,073,209 | 1.25\% | 6,073,209 | 2,003,250 | 177,200 | 2,180,450 | 2,602,239 | 2.50\% | 1,290,520 | 1.59 |
| 2028 | 6,149,124 | 1.25\% | 6,149,124 | 2,047,500 | 177,200 | 2,224,700 | 2,667,295 | 2.50\% | 1,257,129 | 1.57 |
| 2029 | 6,225,988 | 1.25\% | 6,225,988 |  | 1,217,200 | 1,217,200 | 2,733,977 | 2.50\% | 2,274,811 | 2.87 |
| 2030 | 6,303,813 | 1.25\% | 6,303,813 |  | 1,220,600 | 1,220,600 | 2,802,327 | 2.50\% | 2,280,886 | 2.87 |
| 2031 | 6,382,611 | 1.25\% | 6,382,611 |  | 1,222,200 | 1,222,200 | 2,872,385 | 2.50\% | 2,288,026 | 2.87 |
| 2032 | 6,462,393 | 1.25\% | 6,462,393 |  | 1,222,000 | 1,222,000 | 2,944,194 | 2.50\% | 2,296,199 | 2.88 |
| 2033 | 6,543,173 | 1.25\% | 6,543,173 |  |  | - | 3,017,799 | 2.50\% | 3,525,374 |  |
| 2034 | 6,624,963 | 1.25\% | 6,624,963 |  |  | - | 3,093,244 | 2.50\% | 3,531,719 |  |
| 2035 | 6,707,775 | 1.25\% | 6,707,775 |  |  | - | 3,170,575 | 2.50\% | 3,537,200 |  |
| 2036 | 6,791,622 | 1.25\% | 6,791,622 |  |  | - | 3,249,840 | 2.50\% | 3,541,782 |  |
| 2037 | 6,876,517 | 1.25\% | 6,876,517 |  |  | - | 3,331,086 | 2.50\% | 3,545,432 |  |
| 2038 | 6,962,474 | 1.25\% | 6,962,474 |  |  | - | 3,414,363 | 2.50\% | 3,548,111 |  |
| 2039 | 7,049,505 | 1.25\% | 7,049,505 |  |  | - | 3,499,722 | 2.50\% | 3,549,783 |  |
| 2040 | 7,137,624 | 1.25\% | 7,137,624 |  |  | - | 3,587,215 | 2.50\% | 3,550,409 |  |
| 2041 | 7,226,844 | 1.25\% | 7,226,844 |  |  |  | 3,676,895 | 2.50\% | 3,549,948 |  |
| 2042 | 7,317,179 | 1.25\% | 7,317,179 |  |  | - | 3,768,818 | 2.50\% | 3,548,362 |  |
| 2043 | 7,408,644 | 1.25\% | 7,408,644 |  |  | - | 3,863,038 | 2.50\% | 3,545,606 |  |
| 2044 | 7,501,252 | 1.25\% | 7,501,252 |  |  | - | 3,959,614 | 2.50\% | 3,541,638 |  |
| 2045 | 7,595,018 | 1.25\% | 7,595,018 |  |  | - | 4,058,605 | 2.50\% | 3,536,413 |  |
| TOTAL |  |  |  | \$20,506,220 | \$ 5,945,200 | \$26,451,420 |  |  |  |  |
| Total Proceeds $\mathbf{5 , 0 0 0 , 0 0 0}$ <br> All-in True Interest cost $2.33 \%$ <br> Dated Date $1 / 1 / 2023$ |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |

- Repayment over 10 years leaves room for additional Public Safety needs outside of the budget;
- Low interest cost given 10-year payback;
- Does not address Sheriff's Office or demo of current facility;
- Requires use of County funds (up to \$15M) to complete project.

|  | Scenario IA | Scenario IB | Scenario 2A | Scenario 2B | Scenario 3 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Bond Proceeds | 20,000,000 | 20,000,000 | 10,000,000 | 10,000,000 | 5,000,000 |
| Length of Maturity | 11 Years | 20 Years | 8 Years | 20 Years | 10 Years |
| Final Maturity | 2033 | 2042 | 2030 | 2042 | 2032 |
| Type of Bonds | Alternate Revenue | Alternate Revenue | Alternate Revenue | Alternate Revenue | Alternate Revenue |
| Average Annual Debt Service on New Bonds | 2,144,509 | 1,387,995 | 1,376,075 | 694,185 | 594,520 |
| Estimated All-In True Interest Cost | 2.35\% | 2.83\% | 2.07\% | 2.83\% | 2.33\% |
| Revenue Source | Current Public <br> Safety Sales Tax | Current Public Safety Sales Tax | Current Public <br> Safety Sales Tax \$10M ARPA Funds | Current Public Safety Sales Tax \$10M ARPA Funds | Current Public Safety Sales Tax \$15M ARPA Funds |

The information contained herein is solely intended to facilitate discussion of potentially applicable financing applications and is not intended to be a specific buy/sel recommendation, nor is it an official confirmation of terms. Any terms discussed herein are preliminary until confirmed in a definitive written agreement. While we believe that the outlined financial structure or marketing strategy is the best approach under the current market conditions, the market conditions at the time any proposed transaction is structured or sold may be different, which may require a different approach.

The analysis or information presented herein is based upon hypothetical projections and/or past performance that have certain limitations. No representation is made that it is accurate or complete or that any results indicated will be achieved. In no way is past performance indicative of future results. Changes to any prices, levels, or assumptions contained herein may have a material impact on results. Any estimates or assumptions contained herein represent our best judgment as of the date indicated and are subject to change without notice. Examples are merely representative and are not meant to be all-inclusive

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