

NURSING HOME BOARD OF DIRECTORS AGENDA

County of Champaign, Urbana, Illinois

Monday, February 13, 2012 – 6:00pm

In Service Classroom, Champaign County Nursing Home
500 S. Art Bartell Road, Urbana

CHAIR: Mary Ellen O'Shaughnessey
DIRECTORS: Jan Anderson, Peter Czajkowski, Lashunda Hambrick, Robert Palinkas,
Catherine Emanuel

ITEM

I. CALL TO ORDER

II. ROLL CALL

III. APPROVAL OF AGENDA/ADDENDUM

IV. APPROVAL OF MINUTES

January 9, 2012 – Open Session

January 9, 2012 – Closed Session

V. PUBLIC PARTICIPATION

VI. OLD BUSINESS

None

VII. NEW BUSINESS

- a. IDPH Report
- b. Management report

DRA discussion and update
Corporate Compliance
Operations (Management Report)
Cash Position; Options; Plans

VIII. OTHER BUSINESS

None

IX. NEXT MEETING DATE & TIME

- a. March 12, 2012

XII. ADJOURNMENT

Attachments: Management Report, Management Update,

**Board of Directors
Champaign County Nursing Home
Urbana, Illinois
January 9, 2012**

Directors Present: O'Shaughnessey, Hambrick, Anderson, Czajkowski, Nudo, Emanuel, Hambrick

Directors Excused: none

Also Present: Busey, Scavotto, Schuette

1. Call to Order

The meeting was called to order at 6:00 pm by Chair O'Shaughnessey

2. Roll Call

Busey called the roll of Directors. A quorum was established.

3. Agenda & Addendum

The agenda was approved by unanimous consent.

4. Approval of Minutes

The open session minutes of December 12, 2011 were approved as submitted (motion Hambrick, second Palinkas, unanimous).

5. Public Participation

There was no public participation.

6. Old Business

There was no old business.

7. New Business

a. IDPH Report

Schuette reported that the Annual Licensing Survey is expected at any time. The application was submitted several months ago and the survey is imminent. Preparation has been underway

throughout the facility. All Life Safety requirements for drills have been met. A complaint investigation is currently underway and that may be finalized as part of the Annual Licensing Survey.

b. Management Report: Operations and Financial Position

For the fiscal year-ended Nov 30 2011, management projects the base operation to show a gain of approximately \$60k. Due to lower census and Medicare revenues, CCNH did not do as well as last year. The estimated gain includes additional Medicaid revenues for 2011 and retroactive salary expenses for 2011 in the amount of \$(80)k.

The receipt of the IGT payment created an extraordinary event which will be booked in fiscal 2011. As a result, CCNH should report a gain of approximately \$1.060 million. This estimate includes a bad debt allowance of \$(250)k. Other year-end adjustments should be expected as part of the year-end closing process. For example, an expense allowance is likely to be recorded for a potential payment (\$35k) in connection with the State's OIG Medicaid audit.

Census for December 2011 was 199.8, higher than expected during the holiday season:

| | | |
|------------|-------|-------|
| Medicare A | 18.6 | 9.3% |
| Pvt Pay | 75.6 | 37.8% |
| Medicaid | 105.5 | 52.8% |
| Totals | 199.8 | 99.9% |

The preliminary estimate for December operating revenues is \$1.185 million, which is low. Medicare is expected to amount to \$225k, which is far too low and which continues to represent a continuing problem for CCNH.

Recent Medicaid payments, including the IGT, have improved CCNH's balance sheet. A

| | November 2011 | December 2011 Estimated |
|------------------|---------------|----------------------------|
| Accounts Payable | \$3,619,784 | \$1,500,000 |
| Cash | \$438,000 | \$1,250,000 |

Arranging working capital financing continues to be a top priority. It appears that the State will make regular Medicaid payments until the payment for July 2012. In other words, regular payments should continue through Aug-Sep 2012; in October, the payment for July 2012 Medicaid services is expected to be delayed.

8. Closed Session

It was moved (Czajkowski) and seconded (Palinkas) to enter into closed session pursuant to 5 ILCS 120/2 (c) 11 to consider litigation when an action against a public body is probable or imminent.

Busey called the roll; unanimous. The Board emerged from closed session at 6:55 pm.

9. Other Business

None

9. Next Meeting Date

Monday February 13, 2012, 6 pm.

10. Adjournment

Chair O'Shaughnessey declared meeting adjourned at 7:00 pm.

Respectfully submitted

Michael A. Scavotto
Recording Secretary

To: Board of Directors
 Champaign County Nursing Home

From: M.A. Scavotto
 Manager

Date: January 3, 2012

Re: Management Report

December's census came in at 199.7. As I write this report, census remains high at 201.

Here's what's happened on admissions and discharges.

| | July | August | Sept | Oct | Nov | Dec |
|-------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Admits | | | | | | |
| Pvt Pay/Insurance | 8 | 11 | 9 | 9 | 8 | 8 |
| Medicare A | 4 | 15 | 9 | 7 | 12 | 13 |
| Medicaid | | 4 | | 2 | 1 | 2 |
| Total | 12 | 30 | 18 | 18 | 21 | 22 |
| Discharges | | | | | | |
| Pvt Pay/Insurance | 12 | 9 | 10 | 1 | 5 | 5 |
| Medicare A | 7 | 5 | 5 | 6 | 6 | 9 |
| Medicaid | 5 | 4 | 1 | 2 | 1 | 1 |
| Total | 24 | 18 | 16 | 9 | 12 | 15 |

December's payer mix was 38 percent Private Pay, 53 percent Medicaid, and 9 percent Medicare. CCNH trend of late has been 36 percent Private Pay, 53 percent Medicaid, and 11 percent Medicare. Medicare volume has remained down and has had continuing revenue implications.

December resulted in a gain of \$25k.

Noteworthy items for December include:

- Revenue was over budget by \$31k. Within this figure is a shortfall in Medicare A revenues, some \$(23)k under budget. This is the same variance that has plagued CCNH last fiscal year; December's budget shortfall was small in comparison to some of the

variances we witnessed last year. Pvt Pay revenues were over budget by about \$30k while Medicaid was \$34k over budget. Pvt Pay is a very positive development; Medicaid is not as much over budget as prior months.

- Expenses were over budget by \$45k. One factor in the overage is failure to record depreciation to the budget in the amount of \$60k monthly. We'll get this corrected.
- Within non-labor expenses, Professional Fees were \$9k over budget; insurance was \$(10)k under; Maintenance/Repair was \$7k over. In Nursing, expenses were \$12k over budget, primarily due to wages and benefits paid out during the Christmas holiday period.. Within Nursing, agency costs were \$53k, a fine result.

Take a look at the figures in bold type-face as they represent significant changes from prior months. (*Figures will not add to 100 percent.*) The obvious highlight is the change in Medicaid and Pvt Pay. Medicaid decreased markedly in November – about 10 percentage points. Pvt Pay was up to 35 percent on December. Medicare A is still not where we want it.

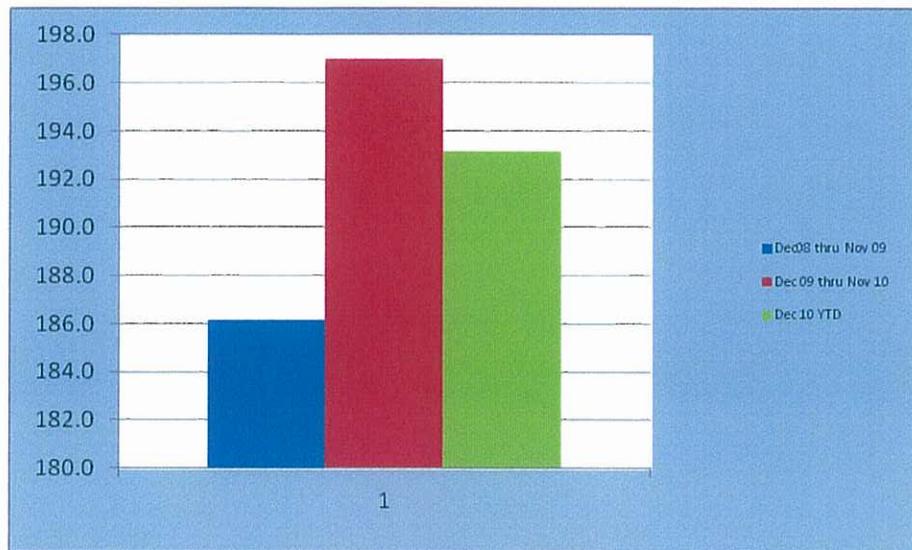
| | Sept-11 | As Pct of Pt Revenue | Oct-11 | As Pct of Pt Revenue | Nov-11 | As Pct of Pt Revenue | Dec-11 | As Pct of Pt Revenue |
|------------|---------------|----------------------|---------------|----------------------|---------------|----------------------|---------------|----------------------|
| Medicare A | \$268k | 23% | \$211k | 19% | \$293k | 24% | \$269k | 22.5% |
| Medicaid | \$526k | 46% | \$535k | 48% | \$467k | 38% | \$457k | 38.2% |
| Pvt Pay | \$275k | 24% | \$286k | 26% | \$379k | 30% | \$418k | 35% |

Misc Revenue and Property Taxes excluded from calculation

Expenses came in at \$1.256 million. Agency costs were \$53k in total, continuing a trend of reduced agency reliance. The trend for Contract Nursing Services is decidedly down, which is good. We experienced a few months where usage dropped precipitously, only to climb back to higher levels. Further below in this memo you will find a chart tracking agency usage.

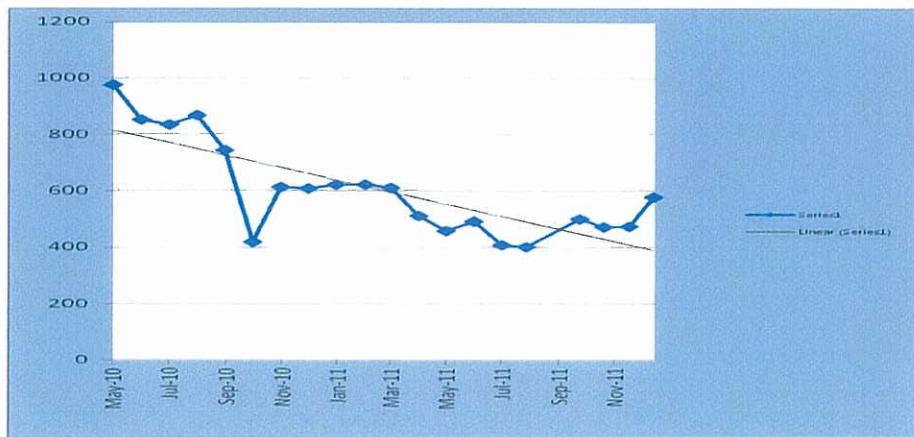
Average daily census has stabilized at a higher level. For fiscal 2010, CCNH experience an ADC of 197; our target was 195. For Fiscal 2011, CCNH dipped to 193. That result is still better than recent history, but not where it should be.

ADC By Fiscal Year

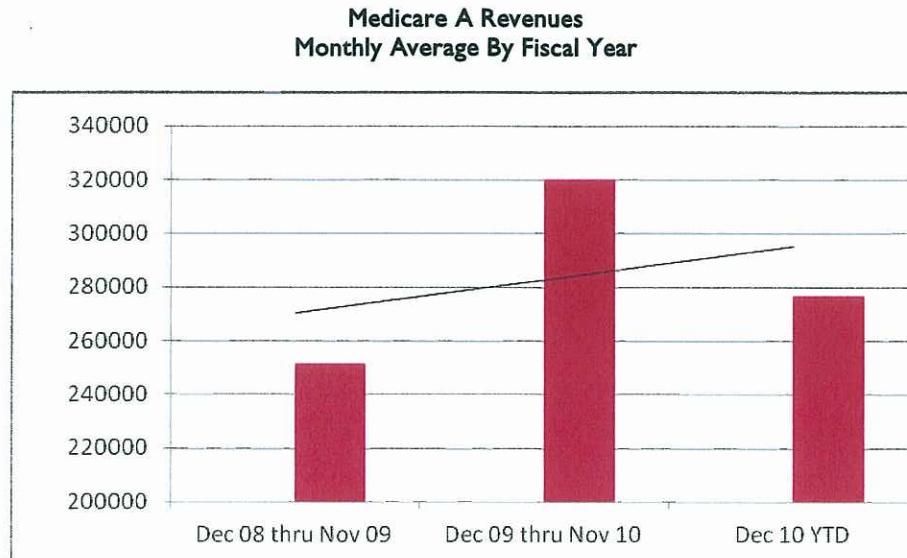


Medicare days were 577 in December for an ADC of 18.6 including the Medicare Advantage days, which do not pay on a par with traditional Medicare. Based on CCNH's recent experience, Medicare census has not been as strong as what we had built up last year. Here's the pattern for Medicare A since May of last year. This is a big change in a short period of time.

Medicare A Resident Days
May 2010 thru December 2011

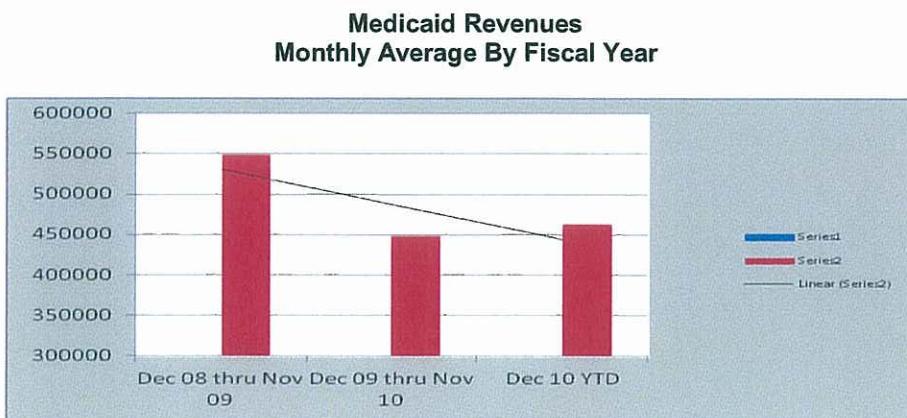


In November, Medicare revenues came close to reversing a 7-month period where Med A revenues were under \$300k. November posted \$292k in Med A revenues; December, sadly, dropped to \$269k. The per diem – at \$466 - was lower than expectations.



Med B came in at \$27k, which is low.

Beginning in July 2011, Medicaid revenues exceeded \$500k per month for four consecutive months. That represented a major change in CCNH's pattern; since Oct 09 Medicaid revenues had consistently been under \$500k. December is the second straight month where Medicaid revenues were under \$500k. Consequently, CCNH's monthly average for Medicaid revenues has now edged higher than what it was for 2010:



CCNH's payer mix continues to move in a direction that is, overall, positive. The developing trend with Medicaid is troubling as it represents continued financial stress. The following table provides the comparisons in this significant change

**Comparative Payer Mix
CCNH**

| | Dec-07 thru June 08 | Dec-08 thru Dec-11 |
|--|----------------------------|---------------------------|
|--|----------------------------|---------------------------|

| | | |
|---------------|-------------|-------------|
| Medicaid | 62% | 52.4% |
| Medicare | 9% | 10.3% |
| Pvt Pay | 29% | 37.3% |
| Totals | 100% | 100% |

**Last Five Months w/Property Tax and County
Overhead Allocated Monthly**

| | Aug-11 | Sep-11 | Oct-11 | Nov-11 | Dec-11 |
|-------------------|---------------|---------------|---------------|---------------|---------------|
| Medicare A | \$208,260 | \$268,336 | \$ 211,478 | \$ 292,936 | \$269,111 |
| Medicare B | \$ 61,313 | \$19,537 | \$47,635 | \$ 33,301 | \$ 27,443 |
| Medicaid | \$533,505 | \$526,081 | \$535,725 | \$467,447 | \$456,867 |
| Pvt Pay | \$ 271,953 | \$275,440 | \$285,680 | \$379,317 | \$418,380 |
| Adult Day-Private | \$8,318 | \$7,392 | \$7,614 | \$59,985 | \$7,950 |
| Adult Day-TXX | \$17,338 | \$14,191 | \$13,586 | \$11,323 | \$14,065 |
| Miscellaneous | \$2,332 | \$39,595 | \$3,921 | \$4,482 | \$1,112 |
| Property Tax | \$83,157 | \$82,997 | \$82,997 | \$90,552 | \$86,119 |
| All Revenues | \$1,186,175 | \$1,233,569 | \$1,188,636 | \$1,339,343 | \$1,281,047 |
| All Expenses | \$1,235,012 | \$1,272,828 | \$1,178,625 | \$1,200,618 | \$1,255,779 |
| Net Income/(Loss) | \$(48,837) | \$(39,259) | \$10,011 | \$138,725 | \$25,268 |
| Census Change | 5799 0.9% | 5854 0.3% | 5,872 2.7% | 6032 2.7% | 6,192 2.7% |
| ADC Change | 187.1 0.9% | 188.8 3.7% | 196 (0.6)% | 194.6 2.6% | 199.7 2.6% |
| FTE | 176.5 | 174 | 174 | 173 | 183.1 |

December's ending cash balance was \$1.4k at month-end, much better than previous months but still a testimonial to how thin CCNH's cash position really is. Accounts Payable for December was \$1.57 million. Cash position remains tight and this roller-coaster situation continues to retard overall performance.

The following graphs provide a comparative statement of position for CCNH through December 2011.

The solid line is a trend line for the displayed data and it should appear in red on your computers. (These graphs will display best when viewed on your screens.)

Census

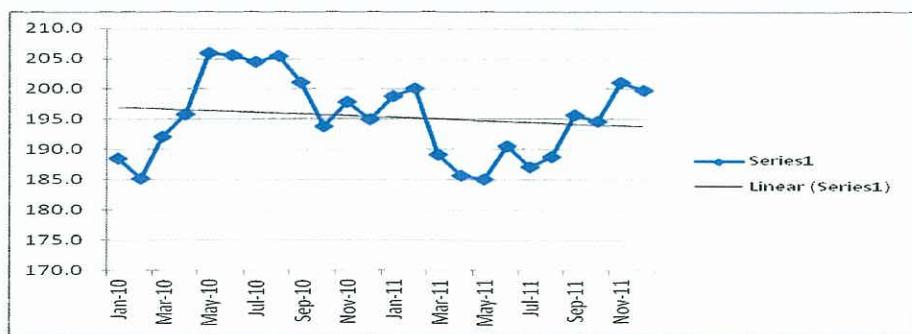
Census continues to receive a lot of attention. Fiscal 2010 ended with an ADC of 196.5 versus our target of 195. Fiscal 2011 (December and January) got off to a good start. However, as you have been following things via the flash updates, census has trailed off.

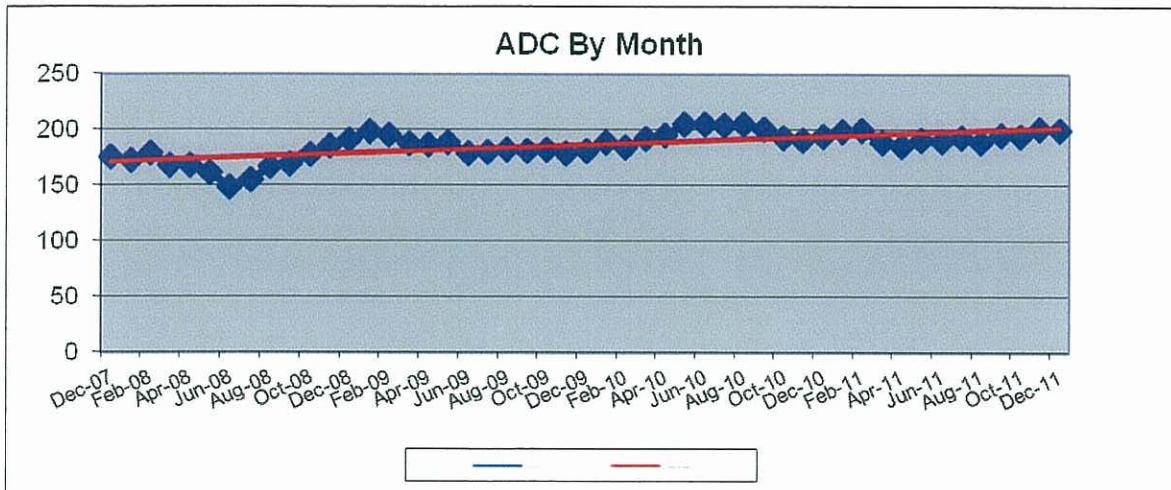
**Current Census by Payer by Month
(without bedholds)**

| Month | Pvt Pay | Medicaid | Medicare | Total | ADC |
|--------------|---------|----------|----------|-------|-------|
| Jan-2010 | 2362 | 2839 | 644 | 5845 | 188.5 |
| Feb | 1926 | 2788 | 471 | 5185 | 185.2 |
| Mar | 2171 | 2982 | 803 | 5956 | 192.1 |
| Apr | 2200 | 2935 | 741 | 5876 | 195.9 |
| May | 2364 | 3043 | 976 | 6383 | 205.9 |
| June | 2279 | 3038 | 852 | 6169 | 205.6 |
| July | 2282 | 3224 | 835 | 6341 | 204.5 |
| August | 2325 | 3177 | 868 | 6370 | 205.5 |
| September | 2096 | 3092 | 744 | 6032 | 201.1 |
| October | 2229 | 3361 | 418 | 6008 | 193.8 |
| November | 2068 | 3255 | 613 | 5936 | 197.9 |
| December | 2132 | 3305 | 609 | 6046 | 195 |
| January 2011 | 2405 | 3137 | 621 | 6163 | 198.8 |
| February | 2122 | 2859 | 621 | 5602 | 200.1 |
| March | 2171 | 3080 | 611 | 5862 | 189.1 |
| April | 2232 | 2826 | 512 | 5570 | 185.7 |
| May | 2128 | 3149 | 459 | 5736 | 185 |
| June | 2238 | 2990 | 491 | 5719 | 190.6 |
| July | 2217 | 3176 | 406 | 5799 | 187.1 |
| August | 2064 | 3389 | 401 | 5854 | 188.8 |
| September | 2092 | 3281 | 499 | 5872 | 195.7 |
| October | 2109 | 3451 | 472 | 6032 | 194.6 |
| November | 2299 | 3260 | 473 | 6032 | 201.1 |
| December | 2345 | 3270 | 577 | 6192 | 199.7 |

The recent trend is not comforting although, for the last three months, CCNH has met its census target of 195:

ADC Since January 2010





Revenues

For ten of the last twelve months, revenues have been less than \$1.2 million (property taxes excluded). July, August were the lowest yet at \$1.108 million and \$1.103 million, respectively. November was a bright spot at \$1.248 million. December was \$1.194 million – close but not quite there. The critical factor still is with Medicare revenues, although there have been significant swings with Medicaid and Pvt Pay. Usually these swings work against each other, i.e., Medicaid increases and Pvt Pay falls. Overall, Fiscal 2011 saw large swings in volume and revenue, leaving a huge revenue gap with Medicare that still needs to be filled.

CCNH's Medicare A volume is virtually the same as last year's when compared to the same period. It is a different story when one compares CCNH's current performance against its mid-year figures; the drop has been significant and it has had a telling impact on revenues. SO, while revenue from patient services is down about 6 percent, Medicare A is down over 25 percent.

Revenue From Pt Services By Month
in millions

| | All (avg) | Medicare (avg) |
|-------------------------|------------------|-----------------------|
| July 2010 thru Jan 2011 | \$1.246 | \$0.357 |
| Feb 2011 thru Dec 2011 | \$1.168 | \$0.267 |
| Change | \$(0.078) | \$(0.9) |
| Percent | (6.3)% | (25.2)% |

Medicare Average Census Days

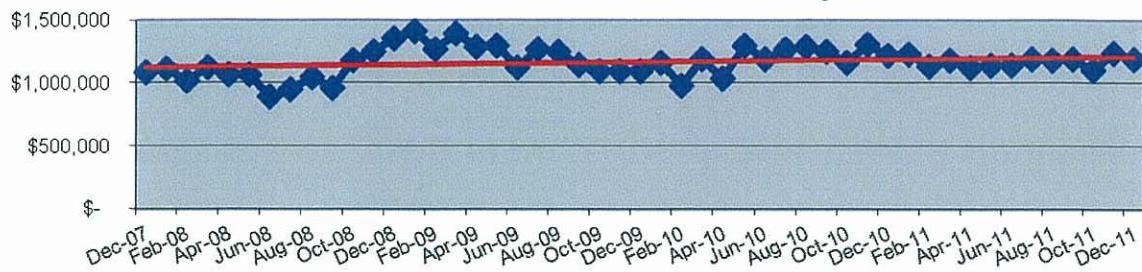
| Period | Days/month |
|----------------|-------------------|
| Dec09-Mar 2010 | 592 |
| Dec10-Dec 2011 | 519 |
| Apr10-Nov 2010 | 756 |
| Pct Chg | (31.4) pct |

The trend line in Medicare A is fragile. Because of better volumes since March 2010, the trend turned positive. However, if the current Medicare malaise continues, CCNH's trend line will turn negative; the last few months – indeed, fiscal 2010 itself -- have not been good. Medicare census remains a critical ingredient to success and it also remains elusive.

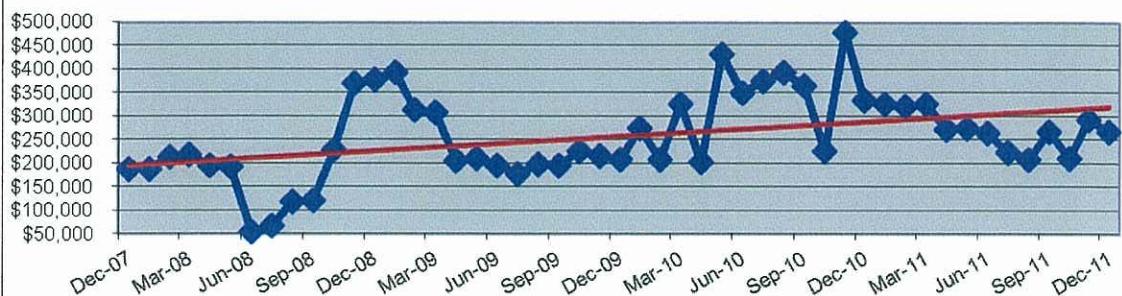
The Medicare per diem is a critical factor in building a better revenue base and we have significant improvements to make in our performance. Per diem performance was good prior to October; you'll see in the graph below that this month's per diem took a big hit.

For the most part, Medicaid revenues continue to be stable. Since November, Medicaid revenues have decreased slightly, fortunately off-set by Private Pay. Recently, however, Medicaid is on the rise.

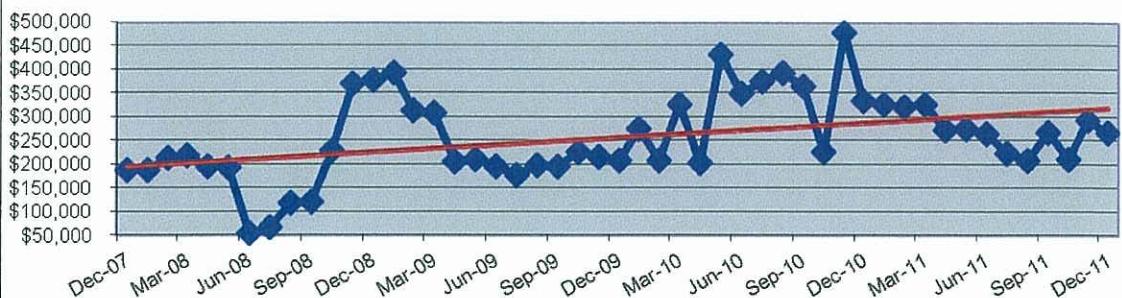
Revenue From Pt Svcs By Month



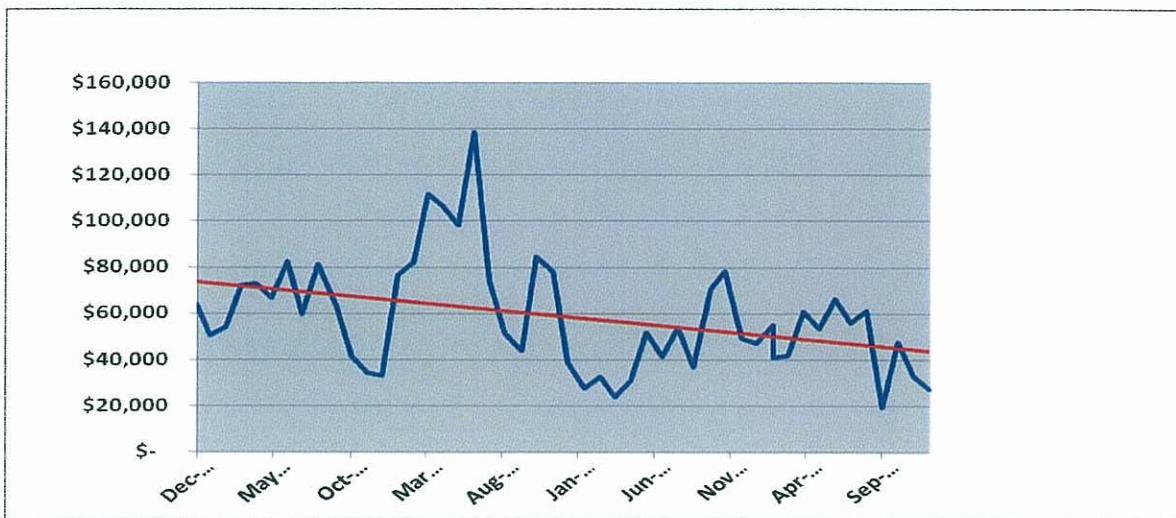
Medicare A Revenue By Month



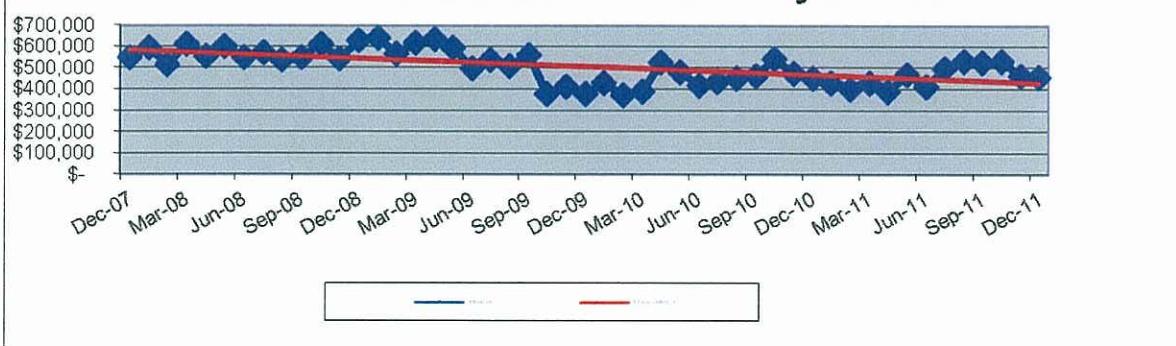
Medicare A Revenue By Month



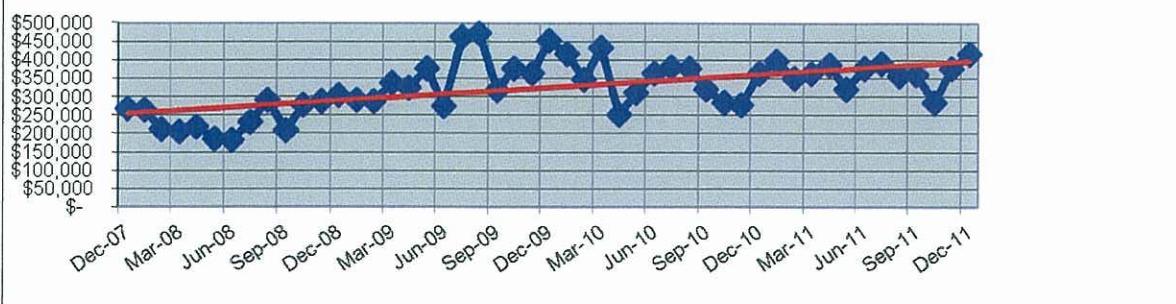
Medicare B Revenue By Month

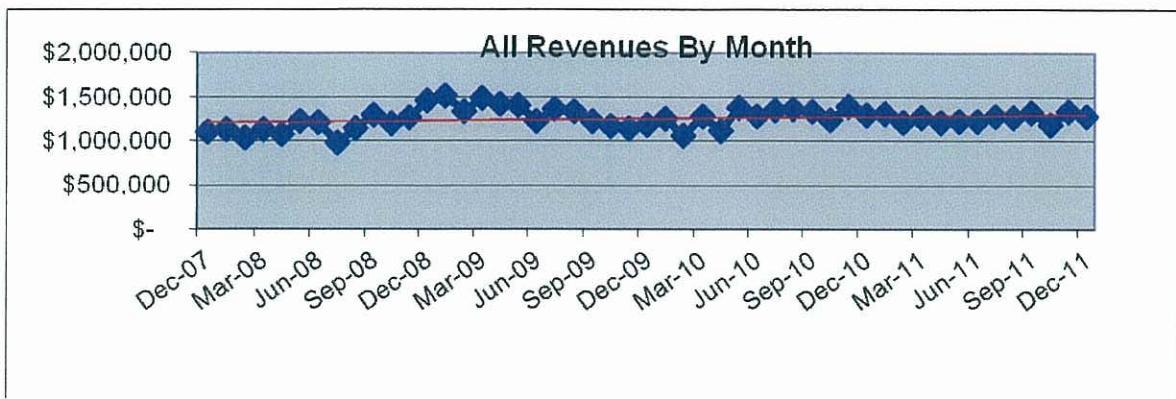


Medicaid Revenues by Month



Pvt Pay Revenues by Month

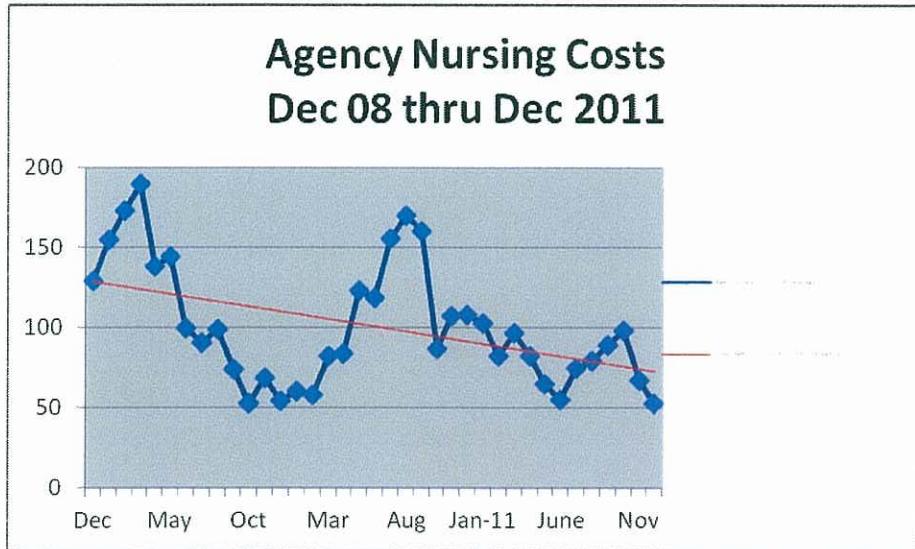




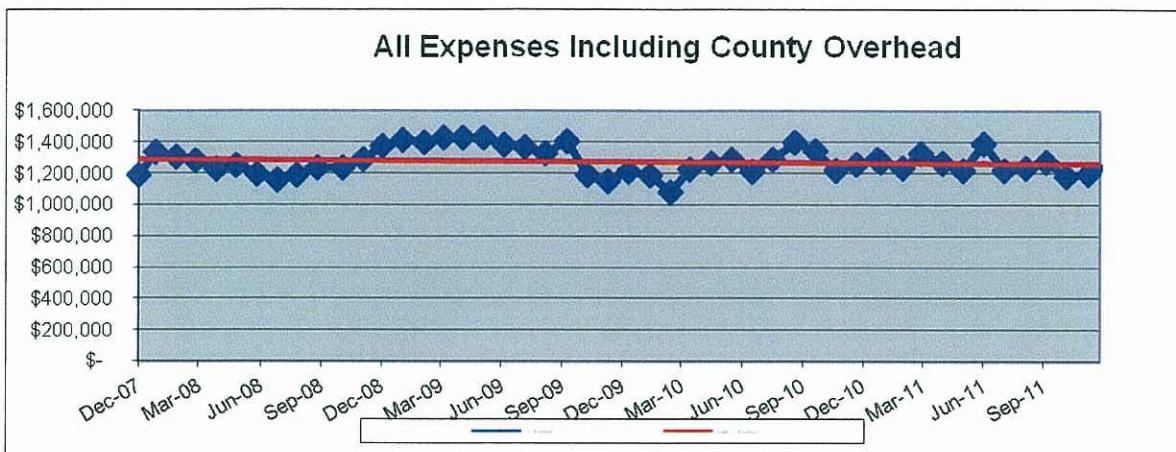
Expenses

Total expenses for December amounted to \$1.256 million; the expense level was up this month reflecting increased volume, Christmas holiday benefits, and an increased used on certain in-house staffing classifications.

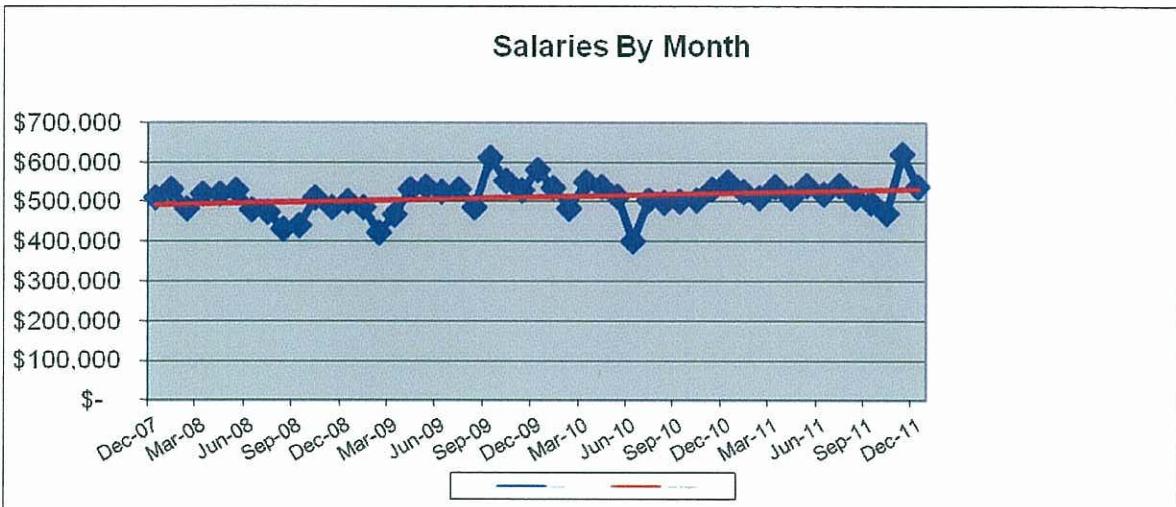
The following graph illustrates agency expense through December 2011.



The big picture view appears in the following graph. The figures since October 09 reflect the elimination of the transfer expense associated with IGT program.

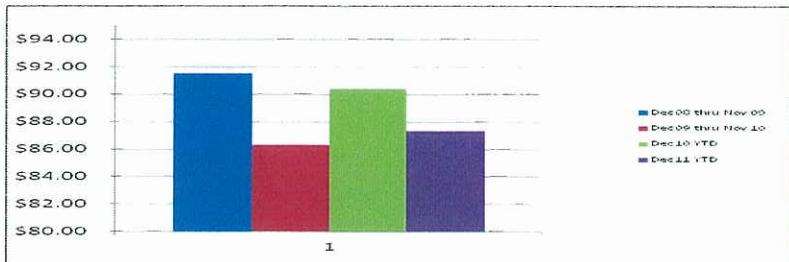


Salaries continue to be our biggest cost. Graphically, the salary relationship is presented below.

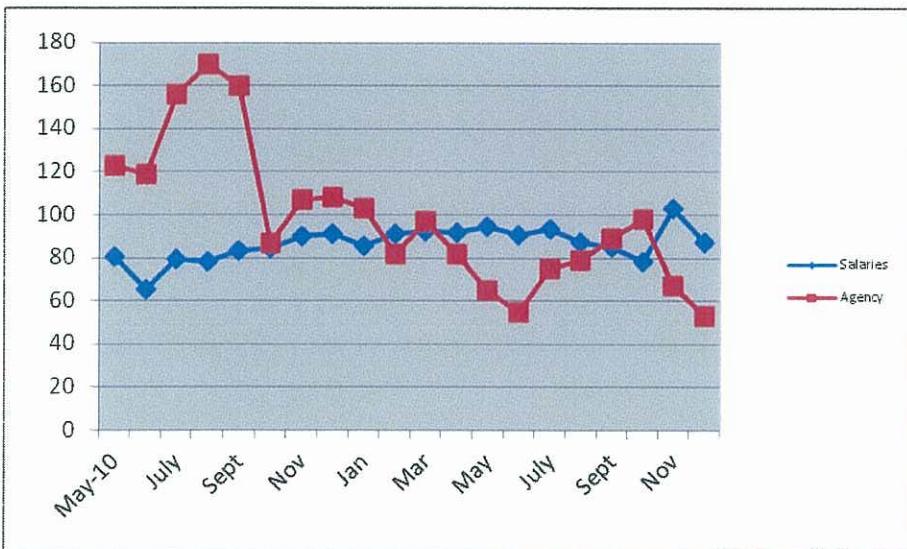


Salaries per resident day are settling in at \$90-\$92. The big picture, though, gives you the salient point: CCNH costs are under control. Salaries per day are up compared to last year, but that is more than off-set by the reduction agency costs. The last graph, below, compares salaries to agency, and there has been a big improvement in containing outside staffing costs. Despite a few tumbles here and there, CCNH staffing controls are usually effective.

Salaries Per Resident Day By Fiscal Year



CCNH Salaries Per Resident Day vs Agency Expense May 2010 thru Dec 2011



Summary

Census continues to be the big determinant of success. The last fiscal quarter closed with much better volumes than CCNH experienced in quarters 2 and 3, and we are off to a good start in 2011. Medicaid had been trending up, both in terms of volume and revenues; November and

December reversed that trend with December showing a sharp rise to 35 percent Pvt Pay. With Medicare, we have experienced lower volumes and revenues.

With the IGT payments having been received and with the State of Illinois paying Medicaid on a regular basis, the balance sheet is in much better shape. We expect Medicaid payment slowdowns to begin again in August or September once the State has paid off its fiscal 2011 obligations. We anticipate a much longer payment delay, possibly accompanied by a rate cut.

To: Board of Directors
 Champaign County Nursing Home

From: M. A. Scavotto
 Manager

Date: February 3, 2011

Re: Cash Position
 Sources & Uses of Anticipated Funds

Attached are several exhibits showing CCNH's cash position as of December 31, 2011 and what we can expect in the months immediately ahead.

Perhaps the graph exhibit best represents the changes in the important balance sheet accounts: cash, accounts receivable, and accounts payable. The receipt of a large amount of retro IGT payments was a huge boost; with the State now paying regularly, CCNH should enjoy predictable cash flow until August or September, when the slow payment fun begins all over again.

The schedule Sources & Uses of Anticipated Funds shows how the funds received were applied. In the Notes section, you will see that we expect another \$450k in IGT payments. Our goal remains to hold Accounts Payable at 60 days, best case. There are a few vendors who remain at 90-120 days, which is a lot better than their previous position.

Champaign County Nursing Home
Statement of Cash Flows (Indirect Method)
1 Month
November 30, 2011 through December 31, 2011
Preliminary

CASH FLOW FROM OPERATING ACTIVITIES:

| | |
|--|------------------|
| Net Income (Loss) - YTD | \$ 25,266 |
| Depreciation Expense | 60,296 |
| (Increase) in Accounts Receivable | 2,419,401 |
| (Increase) in Prepaid Expenses | (165,564) |
| (Increase) in Inventory | - |
| (Increase) in Patient Trust | 430 |
| Increase in Accounts Payable | (2,049,902) |
| Increase in Salaries and Wages Payable | (184,369) |
| (Decrease) in Interest Payable | 11,425 |
| (Decrease) in Accrued Com. Absences | 9,605 |
| (Decrease) in Other Liabilities | <u>(430)</u> |
| Net Cash Provided by Operating Activities | 126,158 |

CASH FLOW FROM INVESTING ACTIVITIES:

| | |
|--|---|
| Purchase of Equipment | - |
| Improvements | - |
| Net Cash Provided by Investing Activities | - |

CASH FLOW FROM FINANCING ACTIVITIES:

| | |
|--|----------------|
| Increase in Tax Anticipation Note | 878,417 |
| (Decrease) in Bonds Payable | - |
| Increase in Equity Adjustment | - |
| Net Cash Provided by Financing Activities | 878,417 |

| | |
|--|----------------------------|
| Total Cash Flow | 1,004,575 |
| Beginnng Cash Flow - 11/30/2011 | <u>438,841</u> |
| ENDING CASH - 12/31/2012 | <u>\$ 1,443,416</u> |

Champaign County Nursing Home
Monthly Statements of Cash Flow (Indirect Method)
July 31, 2011 through December 31, 2011

| | <u>July '11</u> | <u>Aug. '11</u> | <u>Sept. '11</u> | <u>Oct. '11</u> | <u>Nov. '11</u> | <u>Dec. '11</u> |
|--|--------------------|-------------------|-------------------|-------------------|-------------------|---------------------|
| <u>CASH FLOW FROM OPERATING ACTIVITIES:</u> | | | | | | |
| Net Income (Loss) - Monthly | \$ (27,861) | \$ (48,837) | \$ (39,259) | \$ 10,013 | \$ 138,725 | \$ 25,266 |
| Depreciation Expense | 60,685 | 60,297 | 60,297 | 60,297 | 60,297 | 60,297 |
| (Incr.)/Decr. in Accounts Receivable | (45,463) | 23,297 | (150,560) | (471,816) | (352,702) | 2,419,401 |
| (Incr.)/Decr. in Prepaid Expenses | (18,528) | 10,880 | 5,984 | 36,007 | 43,629 | (165,564) |
| (Incr.)/Decr. in Inventory | - | - | - | - | - | - |
| (Incr.)/Decr. in Patient Trust | 147 | 299 | (189) | 64 | (2,001) | 430 |
| Incr.)/(Decr.) in Accounts Payable | 307,586 | 306,969 | 401,673 | 262,754 | 243,903 | (2,049,902) |
| Incr.)/(Decr.) in Salaries and Wages Payable | (195,021) | 50,244 | 41,450 | 20,181 | 68,544 | (184,370) |
| Incr.)/(Decr.) in Interest Payable | (59,962) | 11,993 | 11,992 | 11,993 | 11,992 | 11,425 |
| Incr.)/(Decr.) in Accrued Com. Absences | (12,469) | (5,124) | 233 | 711 | 4,107 | 9,605 |
| Incr.)/(Decr.) in Other Liabilities | (146) | (115,700) | (245,406) | (64) | 2,001 | (430) |
| Net Cash Provided (Used) by Operating Activities | 8,968 | 294,318 | 86,215 | (69,860) | 218,495 | 126,158 |
| <u>CASH FLOW FROM INVESTING ACTIVITIES:</u> | | | | | | |
| Purchase of Equipment | (1,359) | (785) | - | - | (52,160) | - |
| Improvements | - | (3,901) | - | - | - | - |
| Net Cash Provided (Used) by Investing Activities | (1,359) | (4,686) | - | - | (52,160) | - |
| <u>CASH FLOW FROM FINANCING ACTIVITIES:</u> | | | | | | |
| Increase in Tax Anticipation Note | - | - | - | - | - | 878,417 |
| Incr.)/(Decr.) in Bonds Payable | - | - | - | - | - | - |
| Incr.)/(Decr.) in Equity Adjustment | - | - | - | - | - | - |
| Net Cash Provided (Used) by Financing Activities | - | - | - | - | - | 878,417 |
| Total Cash Flow | 7,609 | 289,632 | 86,215 | (69,860) | 166,335 | 1,004,575 |
| Beginning Cash Balance (Prior Month's) | (41,090) | (33,481) | 256,151 | 342,366 | 272,506 | 438,841 |
| MONTH ENDING CASH BALANCE | \$ (33,481) | \$ 256,151 | \$ 342,366 | \$ 272,506 | \$ 438,841 | \$ 1,443,416 |

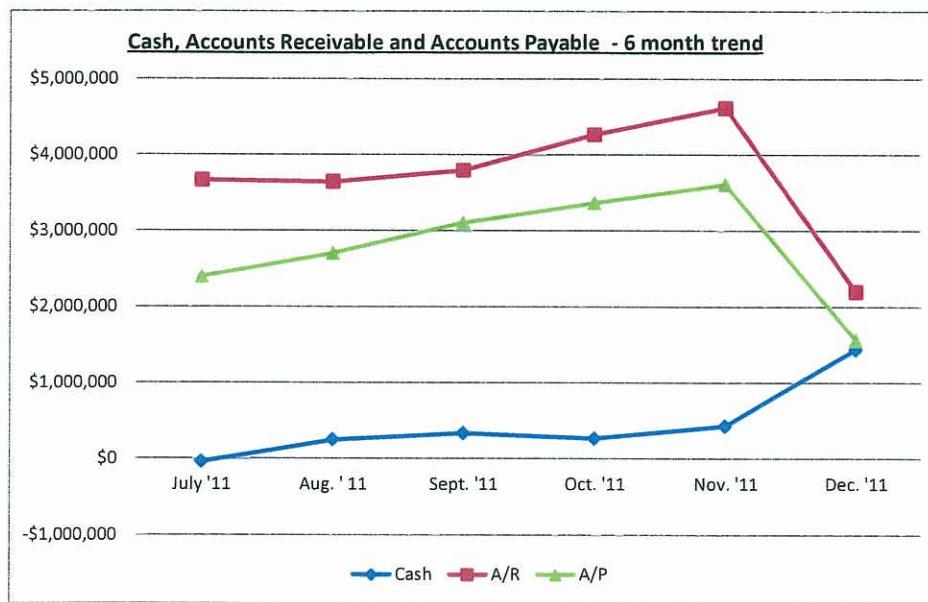
2/1/2012

CCNH cash flow 6 mo rolling thru dec 2011

Champaign County Nursing Home
July 31, 2011 through December 31, 2011

Key Balance Sheet Items Charted Below:

| | <u>July '11</u> | <u>Aug. '11</u> | <u>Sept. '11</u> | <u>Oct. '11</u> | <u>Nov. '11</u> | <u>Dec. '11</u> |
|------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|
| Cash | (33,481) | 256,151 | 342,366 | 272,506 | 438,841 | 1,443,116 |
| A/R | 3,670,352 | 3,647,057 | 3,797,616 | 4,269,433 | 4,622,135 | 2,202,734 |
| A/P | 2,404,485 | 2,711,454 | 3,113,127 | 3,375,881 | 3,619,784 | 1,569,882 |



Champaign County Nursing Home
Sources and Uses of Anticipated Funds
12/31/2011

| <i>Source of Funds</i> | | | | | | |
|--------------------------|-----------------------------|----------------------------|---------------------------------|-----|--|--------------|
| | Tax Anticipation Note | Medicaid 3 Mo. Payment | RAN | IGT | | |
| 85% of Tax 12/31/2011 | July/Aug/Sept 12/31/2011 | 85% 3 Months 12/31/2011 | Through 6/30/2011 12/31/2011 | | | |
| \$ 878,000 | \$ 895,000 | \$ - | \$ 2,091,000 | | | |
| | Total Source of Funds ----- | | | | | \$ 3,864,000 |

| <i>Use of Funds</i> | | | | | | |
|--------------------------------|---------------------|--------------------------|------------------|-------------------|---------------------------|---------------------|
| | 11/30/2011 | | | | 12/31/2011 | |
| Accounts Payable (A/P) | Balance | | | | A/P Ending Balance | |
| Accounts Payable | \$ 3,620,000 | (700,000) | (600,000) | - | (1,100,000) | \$ 1,220,000 |
| Bond Payment Due | 236,000 | - | (236,000) | - | - | |
| Accrued Expenses | 250,000 | - | - | - | (150,000) | 100,000 |
| Dec Estimated Expenses | 320,000 | - | - | - | (75,000) | 245,000 |
| A/P Total | \$ 4,426,000 | (700,000) | (836,000) | - | (1,325,000) | \$ 1,565,000 |
| Payments | (2,861,000) | | | | | |
| Remaining A/P | \$ 1,565,000 | Total Use of Funds ----- | | | | (2,861,000) |
| Remaining Cash Balance | \$ 178,000 | \$ 59,000 | \$ - | \$ 766,000 | | \$ 1,003,000 |
| Cash Balance 11/30/2011 | | | | | | 439,000 |
| Cash Balance 12/31/2011 | | | | | | \$ 1,442,000 |

Note: Medicaid paid October's A/R of \$353,720 in January, 2012

November and December funds due from Medicaid are estimated at \$510,000

July through December funds due from IGT are estimated at \$450,000

The budgeted revenue from the tax levy is \$83,000 per month, A/P will increase when funds are not available to cover expenses

To: Board of Directors
Champaign County Nursing Home

From: M. A. Scavotto
Manager

Date: February 3, 2012

Re: Management Update

This is the forty-second in a series of updates designed to keep you current on developments at CCNH.

1. **Census:** CCNH's census remained over 195 for the last few months, a very welcome development. In December, Pvt Pay jumped to almost 38 percent of total days. That level of Pvt Pay is not unattainable: CCNH previously has enjoyed a high degree of Pvt Pay support in the past.
2. **Operations:** October had a gain of \$25k. There were no extraordinary events. Revenues remained low despite the high census and that phenomenon continues last fiscal year's major story. Medicare revenues continue to be our frustration. Medicaid was down and Pvt Pay was up; we are not getting traction with Medicare.

IGT funds in the amount of \$1.9 million were received and out to good use. The IGT payment was retro through June 2011, so there is still another quarter of catch-up due CCNH.

CCNH currently pays a bed tax of \$1.50 per day per licensed bed. That amount will rise to \$6.07 after CMS approved State HFS' request to implement a new program. Approval was delayed after Life services Network sought to block the new bed tax. The bed tax will be used to fund a new reimbursement program. Actually, it fully funds the MDS reimbursement methodology, which has only been partially funded to-date. Facilities with large Medicaid loads benefit under the plan. Our forecast is for CCNH to benefit by about \$47k; using the same methodology, HFS has CCNH gaining \$94k, the difference being attributable to the count of resident days. For planning purposes, we are going with the lower amount.

We are continuing to work on short-term financing. We do have a verbal commitment from one bank and are seeking to move that commitment to writing. We believe that other banks will be interested. This is a significant development in that it means that CCNH will have access to working capital during the next Medicaid payment slowdown. There are new developments, almost daily it seems, with Medicaid; coming up with an optimistic scenario for Medicaid is an exercise in futility; expect longer payment delays with the potential for a rate cut.

Our proposal for regular payment to County homes has been submitted to the Governor. Feedback is that it has been well-received. Metro Counties is gearing up its support. And

...let's hope we get somewhere on this.

The Plan of Correction in connection with the Annual Licensing Survey has been submitted. Ironically, we went for an entire year without getting a citation under F323; you will recall that this was one of Jason Hirsbrunner's stretch objectives and CCNH made it. Jason leaves the Board and CCNH gets hit with an F323. Rats...

We are not seeing much demand for Private Suites, i.e., where we convert a double room to a single. We will keep the program alive. Chuck reports that the changeover can be done in very short order whenever required.

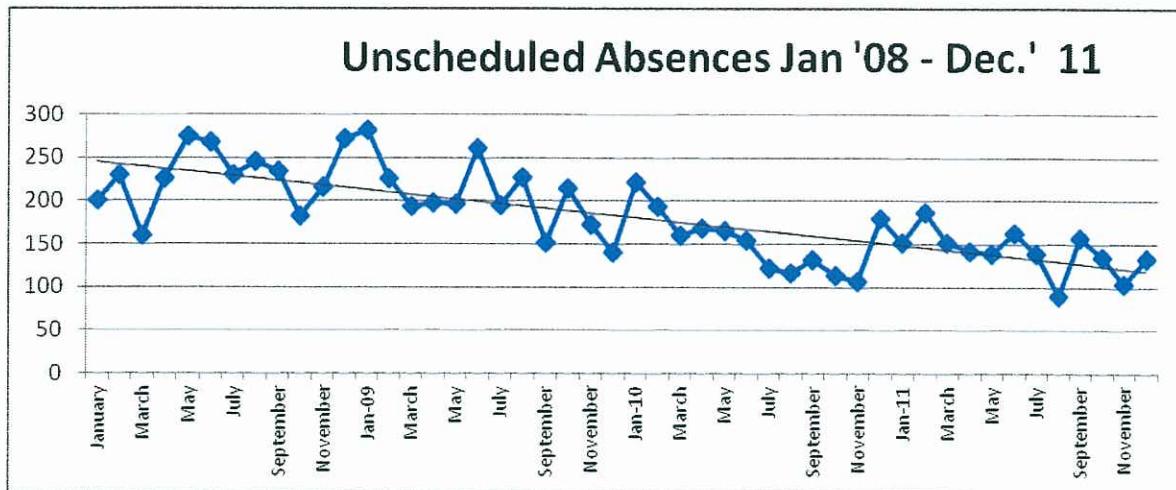
The advance work on renal dialysis keeps moving along but the pace is slow. Right now, we are making an extra effort to understand IDPH's position on these units in SNFs. Everything so far indicates that the program is feasible.

The Deficit reduction Act (DRA) is now with us. Illinois was one of the last States to sign on the program, which was legislated during the Bush administration. Under DRA, CCNH, being the provider of healthcare services, is likely to be penalized in cases where Medicaid-eligible resident have made asset transfers that are retrospectively determined to be illegal (or against the rules of eligibility). Since the government is highly unlikely to recover these improper asset transfers from the resident or family, it will recover them from the provider, which had nothing to do with them in the first place. Last year, there were 62 cases where Pvt Pay or Medicare converted to Medicaid. CCNH is sharpening its procedures but it exposed on this – along with everybody else. Get ready for more exposure to bad debts.

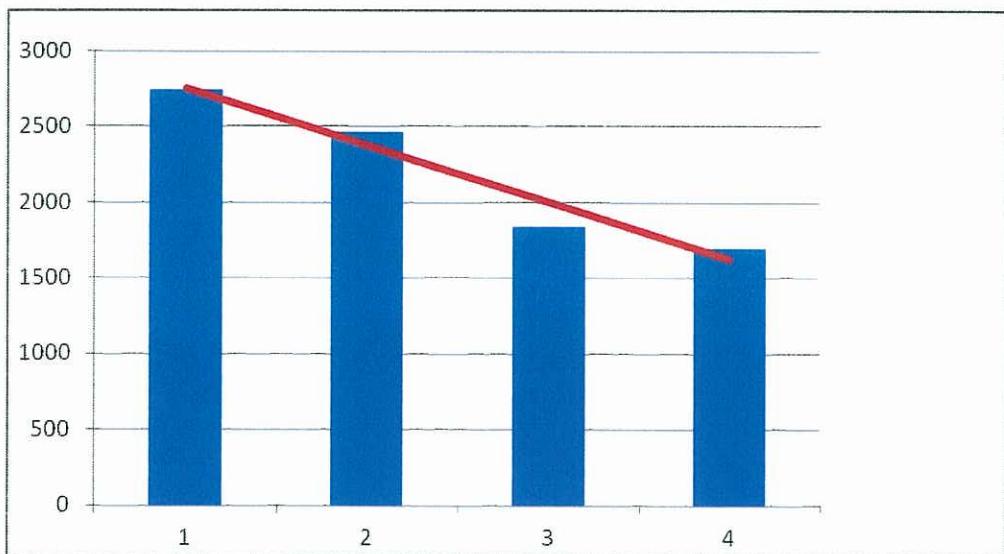
Employees: Over time, the unscheduled absence position is looking pretty good; CCNH is showing a big improvement that appears to be standing the test of time. The high point was 283 in January 2009 with the average for 2008 reaching 229. Here's the latest through December 2011 along with some historical averages:

| Period | Average Absences |
|---------------|------------------|
| June - Dec 09 | 195 |
| Jan- June 10 | 178 |
| July-Dec 10 | 129 |
| Jan-June 11 | 156 |
| July- Dec 11 | 127 |
| 2011 YTD | 141.5 |

Unscheduled Absences
June 2009 thru December 2011



Unscheduled Absences by Year, 2008-2011
Year 1=2008; Year 4=2011



On another matter, CCNH lost an arbitration hearing and will see a dismissed employee returned to work.

As always, give me a call (314-434-4227) or zap me via e-mail if you have questions or want to discuss anything.

Champaign County Nursing Home

12/31/11

Balance Sheet

1

ASSETS**Current Assets****Cash**

| | |
|------------|----------------|
| Cash | \$1,443,116.13 |
| Petty Cash | \$300.00 |
| Total Cash | \$1,443,416.13 |

Rec., Net of Uncollectible Amounts

| | |
|--|----------------|
| Accts Rec-Nursing Home Private Pay | \$622,777.24 |
| Accts Rec-Nursing Home Med Adv/ HMO/ Ins | \$828,817.75 |
| Total Rec., Net of Uncollectible Amounts | \$1,451,594.99 |

Rec., Net of Uncollectible Amounts

| | |
|--|---------------|
| Accts Rec-Nursing Home Hospice | \$83,632.25 |
| Allowance for Uncollectible Accts-Private Pay | (\$14,516.00) |
| Allowance for Uncollectible Accts-Patient Care P | (\$3,690.99) |
| Allowance for Uncollectible Accts-Patient Care H | (\$208.00) |
| Total Rec., Net of Uncollectible Amounts | \$65,217.26 |

Accrued Interest

| | |
|---------------------------------|-------------|
| Property Tax Revenue Receivable | \$86,118.91 |
| Total Accrued Interest | \$86,118.91 |

Intergvt. Rec., Net of Uncollectibl

| | |
|--|----------------|
| Due from Collector Funds | \$749.31 |
| Due From Other Funds | \$48.72 |
| Due from Other Governmental Units | (\$320,784.58) |
| Due from IL Public Aid | \$217,561.32 |
| Due from IL Department of Aging-Title XX | \$91,191.57 |
| Due from US Treasury-Medicare | \$574,490.51 |
| Due From VA-Adult Daycare | \$11,026.62 |
| Due From VA-Nursing Home Care | \$56,464.55 |
| Allowance for Uncollectible Accts-IPA | (\$17,855.00) |
| Allow For Uncollectible Accts-IL Dept Of Aging | (\$488.00) |
| Allowance for Uncollectible Accts-Medicare | (\$12,129.00) |
| Allowance For Uncollectible Accts-VA Adult Day C | (\$45.00) |
| Allowance for Uncollectible Accts-VA Veterans Nu | (\$428.00) |
| Total Intergvt. Rec., Net of Uncollectibl | \$599,803.02 |

Prepaid Expenses

| | |
|------------------------|--------------|
| Prepaid Expenses | \$183,133.43 |
| Stores Inventory | \$24,602.21 |
| Total Prepaid Expenses | \$207,735.64 |

Long-Term Investments

| | |
|------------------------------|----------------|
| Patient Trust Cash, Invested | \$8,449.82 |
| Total Long-Term Investments | \$8,449.82 |
| Total Current Assets | \$3,862,335.77 |

Champaign County Nursing Home

12/31/11

Balance Sheet

2

Fixed Assets

| | |
|--|----------------------------|
| Nursing Home Buildings | \$23,191,082.13 |
| Improvements not Buildings | \$467,425.63 |
| Equipment, Furniture & Autos | \$1,262,670.63 |
| Accumulated Depreciation-Land Improvements | (\$180,533.19) |
| Accumulated Depreciation-Equipment, Furniture, & | (\$656,815.75) |
| Accumulated Depreciation-Buildings | (\$2,844,610.34) |
| Total Fixed Assets | \$21,239,219.11 |
| Total ASSETS | \$25,101,554.88 |

Champaign County Nursing Home

12/31/11

Balance Sheet

3

LIABILITIES & EQUITY**Current Liabilities**

| | |
|--------------------------------|----------------------|
| A/R Refunds | \$0.00 |
| Accounts Payable | \$1,569,882.08 |
| Salaries & Wages Payable | \$120,116.06 |
| Interest Payable - Bonds | \$70,037.20 |
| Due to General Corporate Fund | \$333,141.98 |
| Tax Anticipation Notes Payable | \$878,417.00 |
| Total Current Liabilities | <hr/> \$2,971,594.32 |

Non-Current Liabilities

| | |
|---------------------------------|----------------------|
| Nursing Home Patient Trust Fund | \$8,449.82 |
| Bonds Payable | \$3,400,000.00 |
| Accrued Compensated Absences | \$362,026.68 |
| Total Non-Current Liabilities | <hr/> \$3,770,476.50 |
| Total Current Liabilities | <hr/> \$6,742,070.82 |

Equity

| | |
|------------------------------|-----------------------|
| Retained Earnings-Unreserved | \$18,319,376.01 |
| Year To Date Earnings | \$14,841.58 |
| Contributed Capital | \$0.00 |
| | <hr/> \$25,266.47 |
| Total Equity | <hr/> \$18,359,484.06 |
| Total LIABILITIES & EQUITY | <hr/> \$25,101,554.88 |

| Champaign County Nursing Home Actual vs Budget Statement of Operations | | | | | | |
|---|--------------|--------------|--------------|--------------|--------------|--------------|
| 12/31/11 | | | | | | 1 |
| Description | Actual | Budget | Variance | YTD Actual | YTD Budget | Variance |
| Operating Income | | | | | | |
| Miscellaneous Revenue | | | | | | |
| Lunch Reimbursement | 417.00 | 393.00 | 24.00 | 417.00 | 393.00 | 24.00 |
| Late Charge, NSF Check Charge | (68.97) | 626.00 | (694.97) | (68.97) | 626.00 | (694.97) |
| Other Miscellaneous Revenue | 27.25 | 376.00 | (348.75) | 27.25 | 376.00 | (348.75) |
| Total Miscellaneous Revenue | 375.28 | 1,395.00 | (1,019.72) | 375.28 | 1,395.00 | (1,019.72) |
| Medicare A Revenue | | | | | | |
| Medicare A | 203,635.21 | 253,617.00 | (49,981.79) | 203,635.21 | 253,617.00 | (49,981.79) |
| ARD - Medicare A | 366.48 | 366.48 | 0 | 366.48 | 366.48 | 0 |
| NH Pt_Care - Medicare Advantage/ Hmo | 65,109.20 | 38,665.00 | 26,444.20 | 65,109.20 | 38,665.00 | 26,444.20 |
| Total Medicare A Revenue | 269,110.89 | 292,282.00 | (23,171.11) | 269,110.89 | 292,282.00 | (23,171.11) |
| Medicare B Revenue | | | | | | |
| Medicare B | 27,442.78 | 50,001.00 | (22,558.22) | 27,442.78 | 50,001.00 | (22,558.22) |
| Total Medicare B Revenue | 27,442.78 | 50,001.00 | (22,558.22) | 27,442.78 | 50,001.00 | (22,558.22) |
| Medicaid Revenue | | | | | | |
| Medicaid Title XIX (IDHFS) | 306,511.14 | 418,192.00 | (111,680.86) | 306,511.14 | 418,192.00 | (111,680.86) |
| ARD - Medicaid Title XIX (IDHFS) | 142,228.08 | 142,228.08 | 0 | 142,228.08 | 142,228.08 | 0 |
| Patient Care-Hospice | 4,235.39 | 4,215.00 | 20.39 | 4,235.39 | 4,215.00 | 20.39 |
| ARD Patient Care - Hospice | 3,891.98 | 3,891.98 | 0 | 3,891.98 | 3,891.98 | 0 |
| Total Medicaid Revenue | 456,866.59 | 422,407.00 | 34,459.59 | 456,866.59 | 422,407.00 | 34,459.59 |
| Private Pay Revenue | | | | | | |
| VA-Veterans Nursing Home Care | 6,718.01 | 6,357.00 | 361.01 | 6,718.01 | 6,357.00 | 361.01 |
| ARD - VA - Veterans Care | 8,451.69 | 8,451.69 | 0 | 8,451.69 | 8,451.69 | 0 |
| Nursing Home Patient Care - Private Pay | 287,530.62 | 375,763.00 | (88,232.38) | 287,530.62 | 375,763.00 | (88,232.38) |
| Nursing Home Beauty Shop Revenue | 3,450.70 | 1,973.00 | 1,477.70 | 3,450.70 | 1,973.00 | 1,477.70 |
| Medical Supplies Revenue | 6,743.08 | 3,002.00 | 3,741.08 | 6,743.08 | 3,002.00 | 3,741.08 |
| Patient Transportation Charges | 944.10 | 816.00 | 128.10 | 944.10 | 816.00 | 128.10 |
| ARD Patient Care- Private Pay | 104,542.00 | 104,542.00 | 0 | 104,542.00 | 104,542.00 | 0 |
| Total Private Pay Revenue | 418,380.20 | 387,911.00 | 30,469.20 | 418,380.20 | 387,911.00 | 30,469.20 |
| Adult Day Care Revenue | | | | | | |
| VA-Veterans Adult Daycare | 1,898.97 | 679.00 | 1,219.97 | 1,898.97 | 679.00 | 1,219.97 |
| IL Department Of Aging-Day Care Grant (Title XX) | 14,064.59 | 6,074.00 | 7,990.59 | 14,064.59 | 6,074.00 | 7,990.59 |
| Adult Day Care Charges-Private Pay | 6,051.00 | 2,572.00 | 3,479.00 | 6,051.00 | 2,572.00 | 3,479.00 |
| Total Adult Day Care Revenue | 22,014.56 | 9,325.00 | 12,689.56 | 22,014.56 | 9,325.00 | 12,689.56 |
| Total Income | 1,194,190.30 | 1,163,321.00 | 30,869.30 | 1,194,190.30 | 1,163,321.00 | 30,869.30 |
| Operating Expenses | | | | | | |
| Administration | | | | | | |
| Reg. Full-Time Employees | 28,549.95 | 28,399.00 | (150.95) | 28,549.95 | 28,399.00 | (150.95) |
| Temp. Salaries & Wages | 1,474.27 | 612.00 | (862.27) | 1,474.27 | 612.00 | (862.27) |
| Per Diem | 135.00 | 189.00 | 54.00 | 135.00 | 189.00 | 54.00 |
| Overtime | | 262.00 | 262.00 | | 262.00 | 262.00 |
| TOPS - Balances | 1,344.73 | | (1,344.73) | 1,344.73 | | (1,344.73) |
| TOPS - FICA | 102.87 | | (102.87) | 102.87 | | (102.87) |
| Social Security - Employer | 2,314.72 | 2,268.00 | (46.72) | 2,314.72 | 2,268.00 | (46.72) |
| IMRF - Employer Cost | 2,914.33 | 2,840.00 | (74.33) | 2,914.33 | 2,840.00 | (74.33) |
| Workers' Compensation Insurance | 1,684.51 | 1,490.00 | (194.51) | 1,684.51 | 1,490.00 | (194.51) |
| Unemployment Insurance | 820.84 | 612.00 | (208.84) | 820.84 | 612.00 | (208.84) |
| Employee Health/Life Insurance | 3,660.40 | 5,475.00 | 1,814.60 | 3,660.40 | 5,475.00 | 1,814.60 |

| Champaign County Nursing Home Actual vs Budget Statement of Operations | | | | | | |
|---|------------|------------|------------|------------|------------|------------|
| 12/31/11 | | | | | | 3 |
| Description | Actual | Budget | Variance | YTD Actual | YTD Budget | Variance |
| TOPS - FICA | 43.91 | | (43.91) | 43.91 | | (43.91) |
| Social Security - Employer | 796.75 | 834.00 | 37.25 | 796.75 | 834.00 | 37.25 |
| IMRF - Employer Cost | 1,052.24 | 1,098.00 | 45.76 | 1,052.24 | 1,098.00 | 45.76 |
| Workers' Compensation Insurance | 540.30 | 552.00 | 11.70 | 540.30 | 552.00 | 11.70 |
| Unemployment Insurance | 56.98 | 222.00 | 165.02 | 56.98 | 222.00 | 165.02 |
| Employee Health/Life Insurance | 1,612.00 | 1,825.00 | 213.00 | 1,612.00 | 1,825.00 | 213.00 |
| Laundry Supplies | 1,304.30 | 1,986.00 | 681.70 | 1,304.30 | 1,986.00 | 681.70 |
| Linen & Bedding | 2,016.81 | 1,240.00 | (776.81) | 2,016.81 | 1,240.00 | (776.81) |
| Total Laundry | 17,601.39 | 18,665.00 | 1,063.61 | 17,601.39 | 18,665.00 | 1,063.61 |
| Maintenance | | | | | | |
| Reg. Full-Time Employees | 3,154.96 | 12,033.00 | 8,878.04 | 3,154.96 | 12,033.00 | 8,878.04 |
| Overtime | | 8.00 | 8.00 | | 8.00 | 8.00 |
| TOPS - Balances | 35.17 | | (35.17) | 35.17 | | (35.17) |
| TOPS - FICA | 2.69 | | (2.69) | 2.69 | | (2.69) |
| Social Security - Employer | 262.12 | 921.00 | 658.88 | 262.12 | 921.00 | 658.88 |
| IMRF - Employer Cost | 347.51 | 1,212.00 | 864.49 | 347.51 | 1,212.00 | 864.49 |
| Workers' Compensation Insurance | 186.23 | 609.00 | 422.77 | 186.23 | 609.00 | 422.77 |
| Unemployment Insurance | 63.99 | 133.00 | 69.01 | 63.99 | 133.00 | 69.01 |
| Employee Health/Life Insurance | 5.20 | 1,825.00 | 1,819.80 | 5.20 | 1,825.00 | 1,819.80 |
| Gasoline & Oil | | 15.00 | 15.00 | | 15.00 | 15.00 |
| Ground Supplies | | 70.00 | 70.00 | | 70.00 | 70.00 |
| Maintenance Supplies | 479.23 | 3,120.00 | 2,640.77 | 479.23 | 3,120.00 | 2,640.77 |
| Professional Services | | 3,120.00 | 3,120.00 | | 3,120.00 | 3,120.00 |
| Automobile Maintenance | 751.61 | 445.00 | (306.61) | 751.61 | 445.00 | (306.61) |
| Equipment Maintenance | 1,375.21 | 2,599.00 | 1,223.79 | 1,375.21 | 2,599.00 | 1,223.79 |
| Equipment Rentals | | 69.00 | 69.00 | | 69.00 | 69.00 |
| Nursing Home Building Repair/Maintenance | 12,930.47 | 5,702.00 | (7,228.47) | 12,930.47 | 5,702.00 | (7,228.47) |
| Conferences & Training | | 162.00 | 162.00 | | 162.00 | 162.00 |
| Parking Lot/Sidewalk Maintenance | | 2,596.00 | 2,596.00 | | 2,596.00 | 2,596.00 |
| Nursing Home Building Construction/Improvements | 5,390.46 | | (5,390.46) | 5,390.46 | | (5,390.46) |
| Total Maintenance | 24,984.85 | 34,639.00 | 9,654.15 | 24,984.85 | 34,639.00 | 9,654.15 |
| Nursing Services | | | | | | |
| Reg. Full-Time Employees | 107,956.13 | 130,159.00 | 22,202.87 | 107,956.13 | 130,159.00 | 22,202.87 |
| Reg. Part-Time Employees | 3,394.04 | 4,555.00 | 1,160.96 | 3,394.04 | 4,555.00 | 1,160.96 |
| Temp. Salaries & Wages | 36,975.39 | 31,230.00 | (5,745.39) | 36,975.39 | 31,230.00 | (5,745.39) |
| Overtime | 44,880.98 | 34,983.00 | (9,897.98) | 44,880.98 | 34,983.00 | (9,897.98) |
| TOPS - Balances | 4,689.80 | | (4,689.80) | 4,689.80 | | (4,689.80) |
| No Benefit Full-Time Employees | 83,001.04 | 73,277.00 | (9,724.04) | 83,001.04 | 73,277.00 | (9,724.04) |
| No Benefit Part-Time Employees | 26,817.60 | 29,883.00 | 3,065.40 | 26,817.60 | 29,883.00 | 3,065.40 |
| TOPS - FICA | 358.77 | | (358.77) | 358.77 | | (358.77) |
| Social Security - Employer | 24,325.01 | 23,262.00 | (1,063.01) | 24,325.01 | 23,262.00 | (1,063.01) |
| IMRF - Employer Cost | 28,011.05 | 30,621.00 | 2,609.95 | 28,011.05 | 30,621.00 | 2,609.95 |
| Workers' Compensation Insurance | 14,174.54 | 13,616.00 | (558.54) | 14,174.54 | 13,616.00 | (558.54) |
| Unemployment Insurance | 11,911.56 | 4,949.00 | (6,962.56) | 11,911.56 | 4,949.00 | (6,962.56) |
| Employee Health/Life Insurance | 13,396.50 | 12,664.00 | (732.50) | 13,396.50 | 12,664.00 | (732.50) |
| Books, Periodicals & Manuals | | 29.00 | 29.00 | | 29.00 | 29.00 |
| Stocked Drugs | 3,775.04 | 2,974.00 | (801.04) | 3,775.04 | 2,974.00 | (801.04) |
| Pharmacy Charges-Public Aid | 806.85 | 809.00 | 2.15 | 806.85 | 809.00 | 2.15 |
| Oxygen | 4,062.80 | 2,086.00 | (1,976.80) | 4,062.80 | 2,086.00 | (1,976.80) |
| Incontinence Supplies | 9,734.13 | 8,503.00 | (1,231.13) | 9,734.13 | 8,503.00 | (1,231.13) |
| Pharmacy Charges - Insurance | 11,348.95 | 3,962.00 | (7,386.95) | 11,348.95 | 3,962.00 | (7,386.95) |
| Operational Supplies | 15,741.99 | 24,006.00 | 8,264.01 | 15,741.99 | 24,006.00 | 8,264.01 |
| Pharmacy Charges-Medicare | 16,114.25 | 15,505.00 | (609.25) | 16,114.25 | 15,505.00 | (609.25) |
| Medical/Dental/Mental Health | | 1,057.00 | 1,057.00 | | 1,057.00 | 1,057.00 |

| Champaign County Nursing Home Actual vs Budget Statement of Operations | | | | | | | 6 |
|---|---------------------|---------------------|--------------------|---------------------|---------------------|--------------------|---|
| 12/31/11 | Actual | Budget | Variance | YTD Actual | YTD Budget | Variance | |
| Description | | | | | | | |
| Conferences & Training | | 89.00 | 89.00 | | 89.00 | 89.00 | |
| Total Adult Day Care | 17,403.50 | 24,786.00 | 7,382.50 | 17,403.50 | 24,786.00 | 7,382.50 | |
| Alzheimers and Related Disorders | | | | | | | |
| Reg. Full-Time Employees | 24,523.18 | 30,941.00 | 6,417.82 | 24,523.18 | 30,941.00 | 6,417.82 | |
| Overtime | 13,957.89 | 7,976.00 | (5,981.89) | 13,957.89 | 7,976.00 | (5,981.89) | |
| TOPS - Balances | (623.23) | | 623.23 | (623.23) | | 623.23 | |
| No Benefit Full-Time Employees | 24,553.42 | 13,902.00 | (10,651.42) | 24,553.42 | 13,902.00 | (10,651.42) | |
| No Benefit Part-Time Employees | 13,353.50 | 6,703.00 | (6,650.50) | 13,353.50 | 6,703.00 | (6,650.50) | |
| TOPS - FICA | (47.67) | | 47.67 | (47.67) | | 47.67 | |
| Social Security - Employer | 6,277.10 | 8,015.00 | 1,737.90 | 6,277.10 | 8,015.00 | 1,737.90 | |
| IMRF - Employer Cost | 8,325.46 | 5,994.00 | (2,331.46) | 8,325.46 | 5,994.00 | (2,331.46) | |
| Workers' Compensation Insurance | 3,449.51 | 3,011.00 | (438.51) | 3,449.51 | 3,011.00 | (438.51) | |
| Unemployment Insurance | 885.65 | 1,187.00 | 301.35 | 885.65 | 1,187.00 | 301.35 | |
| Employee Health/Life Insurance | 3,243.20 | 5,954.00 | 2,710.80 | 3,243.20 | 5,954.00 | 2,710.80 | |
| Dues & Licenses | | 18.00 | 18.00 | | 18.00 | 18.00 | |
| Conferences & Training | | 315.00 | 315.00 | | 315.00 | 315.00 | |
| ARD - Contract Nursing | 2,506.03 | 6,145.00 | 3,638.97 | 2,506.03 | 6,145.00 | 3,638.97 | |
| Total Alzheimers and Related Disorders | 100,404.04 | 90,161.00 | (10,243.04) | 100,404.04 | 90,161.00 | (10,243.04) | |
| Total Expenses | 1,255,779.43 | 1,210,128.00 | (45,651.43) | 1,255,779.43 | 1,210,128.00 | (45,651.43) | |
| Net Operating Income | (61,589.13) | (46,807.00) | (14,782.13) | (61,589.13) | (46,807.00) | (14,782.13) | |
| NonOperating Income | | | | | | | |
| Local Taxes | | | | | | | |
| Current-Nursing Home Operating | 86,119.00 | 86,120.00 | (1.00) | 86,119.00 | 86,120.00 | (1.00) | |
| Total Local Taxes | 86,119.00 | 86,120.00 | (1.00) | 86,119.00 | 86,120.00 | (1.00) | |
| Miscellaneous NI Revenue | | | | | | | |
| Investment Interest | | 42.00 | (42.00) | | 42.00 | (42.00) | |
| Restricted Donations | 736.60 | 334.00 | 402.60 | 736.60 | 334.00 | 402.60 | |
| Total Mscellaneous NI Revenue | 736.60 | 376.00 | 360.60 | 736.60 | 376.00 | 360.60 | |
| Total NonOperating Income | 86,855.60 | 86,496.00 | 359.60 | 86,855.60 | 86,496.00 | 359.60 | |
| NonOperatingExpense | | | | | | | |
| Total | | | | | | | |
| Net NonOperating Income | 86,855.60 | 86,496.00 | 359.60 | 86,855.60 | 86,496.00 | 359.60 | |
| Net Income (Loss) | 25,266.47 | 39,689.00 | (14,422.53) | 25,266.47 | 39,689.00 | (14,422.53) | |

| Champaign County Nursing Home Historical Statement of Operations | | | | | | | | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Description | 01/11 | 02/11 | 03/11 | 04/11 | 05/11 | 06/11 | 07/11 | 08/11 | 09/11 |
| | | | | | | | | | Total |
| Operating Income | | | | | | | | | |
| Miscellaneous Revenue | | | | | | | | | |
| Lunch Reimbursement | 456 | 309 | 687 | 219 | 327 | 354 | 162 | 357 | 498 |
| Late Charge, NSF Check Charge | (1) | 1,148 | 1,599 | (208) | (23) | 35 | 19 | 1,936 | 3,150 |
| Other Miscellaneous Revenue | 278 | 555 | 5,142 | 195 | 10 | 2 | 2 | 35,020 | 41,230 |
| Total Miscellaneous Revenue | 733 | 2,012 | 7,428 | 11 | 499 | 399 | 181 | 2,296 | 38,868 |
| Medicare A Revenue | | | | | | | | | |
| Medicare A | 221,781 | 234,516 | 238,924 | 219,416 | 206,836 | 194,621 | 154,636 | 130,531 | 224,281 |
| ARD - Medicare A | 12,340 | 16,700 | 9,633 | 17,605 | 5,305 | 11,997 | 24,353 | 21,01 | 13,864 |
| NH Pl_Care - Medicare Advantage/H | 91,967 | 71,188 | 78,726 | 35,957 | 63,692 | 58,633 | 44,625 | 58,978 | 44,056 |
| ARD_Pt_Care - Medicare Advantage/ | | | | | | | | (2,250) | 25,886 |
| Total Medicare A Revenue | 326,089 | 322,404 | 327,283 | 272,978 | 275,632 | 265,250 | 223,613 | 208,260 | 268,336 |
| Medicare B Revenue | | | | | | | | | |
| Medicare B | 54,966 | 41,209 | 41,730 | 60,847 | 53,316 | 66,172 | 55,875 | 61,313 | 19,537 |
| Total Medicare B Revenue | 54,966 | 41,209 | 41,730 | 60,847 | 53,316 | 66,172 | 55,875 | 61,313 | 19,537 |
| Medicaid Revenue | | | | | | | | | |
| Medicaid Title XIX (IDHFS) | 293,898 | 268,628 | 296,093 | 263,677 | 339,180 | 290,868 | 353,242 | 342,212 | 353,399 |
| ARD - Medicaid Title XIX (IDHFS) | 136,051 | 114,722 | 124,479 | 119,783 | 128,941 | 121,470 | 144,004 | 174,008 | 165,814 |
| Patient Care-Hospice | 11,122 | 5,112 | 3,103 | 3,424 | 3,549 | 3,434 | 13,736 | 13,736 | 3,434 |
| ARD Patient Care - Hospice | 3,549 | 6,579 | 3,549 | 3,424 | 3,549 | 3,434 | 3,549 | 3,434 | 3,549 |
| Total Medicaid Revenue | 433,497 | 401,051 | 429,232 | 389,956 | 471,670 | 415,772 | 500,794 | 533,505 | 526,081 |
| Private Pay Revenue | | | | | | | | | |
| VA-Veterans Nursing Home Care | 6,718 | 6,068 | 2,384 | | | 3,467 | 8,018 | 6,718 | 6,501 |
| ARD - VA - Veterans Care | 6,718 | 6,068 | 6,718 | 6,501 | 5,851 | 6,718 | 6,718 | 6,501 | 6,718 |
| Nursing Home Patient Care - Private | 285,496 | 238,490 | 238,860 | 266,751 | 205,023 | 259,566 | 197,562 | 210,726 | 203,084 |
| Nursing Home Beauty Shop Revenue | 3,998 | 3,508 | 4,192 | 4,165 | 3,789 | 4,238 | 3,182 | 4,137 | 3,770 |
| Medical Supplies Revenue | 5,984 | 7,133 | 6,843 | 5,441 | 4,036 | 4,162 | 5,775 | 6,231 | 10,425 |
| Patient Transportation Charges | 2,287 | 1,243 | 1,857 | 1,256 | 1,545 | 1,076 | (321) | 1,791 | 2,558 |
| ARD Patient Care- Private Pay | 87,953 | 88,968 | 104,628 | 102,143 | 99,241 | 99,168 | 85,755 | 36,288 | 46,793 |
| Total Private Pay Revenue | 399,164 | 351,477 | 365,483 | 386,259 | 320,134 | 377,529 | 306,569 | 271,953 | 275,440 |
| Adult Day Care Revenue | | | | | | | | | |
| DOT-FTA-CAP Assis/Elderly | | | | | | | | | 41,728 |
| VA-Veterans Adult Daycare | 1,186 | 1,534 | 1,889 | 1,659 | 2,431 | 2,244 | 2,573 | 2,271 | 1,933 |
| IDOT - Consol Vehicle Procurement | | | | | | | | | 1,899 |
| Wednesday, January 25, 2012 | | | | | | | | | 10,432 |

12/31/11

Champaign County Nursing Home
Historical Statement of Operations

5

| Description | 01/11 | 02/11 | 03/11 | 04/11 | 05/11 | 06/11 | 07/11 | 08/11 | 09/11 | 10/11 | 11/11 | 12/11 | Total | |
|--|---|--|---|--|---|--|---|--|---|--|---|--|---|---|
| Pharmacy Charges-Public Aid Oxygen | 1,822 | 854 | 1,185 | 1,179 | 1,663 | 1,293 | 1,445 | 1,163 | 1,748 | 1,145 | 1,268 | 807 | 15,572 | |
| Incontinence Supplies | 5,453 | 5,291 | 2,485 | 9,738 | 7,753 | 2,232 | 2,816 | 3,249 | 2,398 | 2,000 | 7,728 | 4,063 | 35,717 | |
| Pharmacy Charges - Insurance Operational Supplies | 9,085 | 6,292 | 5,335 | 5,941 | 9,086 | 9,730 | 6,437 | 8,622 | 7,732 | 4,064 | 9,734 | 94,693 | | |
| Pharmacy Charges-Medicare Medical/Dental/Mental Health Professional Services | 14,670 | 13,945 | 12,825 | 14,429 | 15,363 | 15,609 | 19,066 | 3,175 | 3,525 | 3,125 | 7,557 | 7,225 | 11,349 | |
| Laboratory Fees Equipment Rentals Dues & Licenses | 2,362 | 3,208 | 2,908 | 5,856 | 5,957 | 1,838 | 1,651 | 724 | 881 | 1,066 | 1,438 | 2,399 | 1,100 | |
| Conferences & Training Contract Nursing Services Medicare Medical Services Medical/ Health Equipment | (25) | 100 | 1,352 | 537 | 81,910 | 69,008 | 57,092 | 44,713 | 213 | 90 | 54,214 | 65,370 | 73,584 | |
| Total Nursing Services Activities | 555,939 | 553,524 | 560,566 | 508,810 | 474,828 | 480,957 | 495,389 | 483,899 | 503,611 | 467,380 | 522,212 | 552,661 | 6,159,475 | |
| Reg. Full-Time Employees Overtime | 9,928 | 10,508 | 12,535 | 11,669 | 12,002 | 11,497 | 8,519 | 9,613 | 12,242 | 12,398 | 13,735 | 13,529 | 138,175 | |
| TOPS - Balances TOPS - FICA Social Security - Employer IMRF - Employer Cost Workers' Compensation Insurance Unemployment Insurance Employee Health/Life Insurance Books, Periodicals & Manuals Operational Supplies Professional Services Conferences & Training | (717) (55) 705 960 776 454 2,701 91 241 | 983 75 764 1,040 532 443 2,951 231 121 | 741 57 896 1,219 634 476 3,201 355 129 441 | 943 72 835 1,136 590 594 2,676 485 125 17,862 | 292 (4) 795 1,167 607 305 2,672 246 125 20,683 | 258 (57) 65 1,082 582 275 2,671 234 125 19,25 | 113 9 630 857 431 217 2,671 168 125 13,922 | 86 509 39 977 926 486 225 1,194 619 217 1,237 8,519 205 125 17,201 | 86 509 51 937 925 486 225 1,194 619 217 2,137 16,152 11,578 11,190 | 53 (544) (42) 947 1,275 676 240 1,323 655 240 2,671 18,197 11,370 9,491 | 403 31 1,084 1,432 774 676 427 2,725 1,323 60 116 125 356 | 610 4,193 321 10,008 13,609 7,364 4,123 32,101 1,432 60 60 125 797 | 307 2,860 7,297 (13,917) (1,066) 1,000 1,613 215,810 | |
| Social Services Reg. Part-Time Employees Temp. Salaries & Wages Overtime TOPS - Balances TOPS - FICA Social Security - Employer IMRF - Employer Cost | 19,437 | 11,268 | 14,834 | 13,003 | 307 | 414 | 316 | 370 | 425 (989) (76) (827) 830 | 80 (215) (16) (12) 841 | 256 (154) 26 899 | 984 613 47 726 | 1,499 430 33 1,000 1,014 | 180,572 307 2,860 7,297 (13,917) (1,066) 12,897 17,242 |

| Champaign County Nursing Home Historical Statement of Operations | | | | | | | 9 | | | | | | | |
|---|----------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | 12/31/11 | 01/11 | 02/11 | 03/11 | 04/11 | 05/11 | 06/11 | 07/11 | 08/11 | 09/11 | 10/11 | 11/11 | 12/11 | Total |
| NonOperatingExpense | | | | | | | | | | | | | | |

| | | | | | | | | | | | | | | | |
|-------------------------|--------|----------|----------|----------|--------|-----------|----------|----------|----------|--------|--------|--------|--------|-----------|-----|
| Prior Period Adjustment | | | | | | | | | | | | | | | 248 |
| Job Require Travel | | | | | | | | | | | | | | | 248 |
| Total | | | | | | | | | | | | | | | 248 |
| Net NonOperating Income | 83,701 | 83,035 | 83,752 | 83,097 | 83,314 | 84,076 | 82,842 | 83,193 | 83,924 | 83,205 | 91,638 | 86,856 | 86,856 | 1,072,633 | |
| Net Income (Loss) | 40,442 | (21,242) | (54,045) | (52,434) | 6,031 | (158,208) | (27,851) | (48,837) | (39,259) | 10,013 | 96,210 | 25,266 | 25,266 | (225,924) | |