# Board of Directors Champaign County Nursing Home Urbana, Illinois January 15, 2009

Directors Present: Czajkowski, Anderson, Nudo, Hirsbrunner, O'Shaughnessy, Lansford, Holley

Directors Absent/Excused: None

Also Present: Busey, Scavotto, Buffenbarger

#### 1. Call to Order

The meeting was called to order at 6:02 pm by Chair Lansford

#### 2. Roll Call

Busey called the roll of Directors.

### 3. Agenda

On motion by Anderson (second O"Shaugnessy) the agenda was approved (unanimous).

## 4. Approval of Minutes

On motion by O'Shaughnessy (second Anderson) the minutes of the December 11, 2008 meeting were approved (unanimous).

On motion by Anderson (second Hirsbrunner) the minutes from the closed session on December 11, 2008 were approved.

## 5. Public Participation

Jenny Putman of Urbana indicated her appreciation for the recent guest editorial and thanks Nudo and McGinty for participating in the call-in radio show.

County Board Member Wysocki reported on a letter from Gina Jackson extolling the good care received at CCNH; she asked that staff be recognized when CCNH is praised publicly for providing good service and suggested that all such letters be kept on file.

County Board Member Kurtz expressed his encouragement over CCNH's recent results in the hope that they would boost the reputation and business operations of CCNH. At some point in the future, CCNH might be able to make some contribution towards its long-term debt.

Susan Philips of the League of Women Voters indicated that she would be joined by a second representative in the future.

### 6. Old Business

There was no old business.

#### 7. New Business

### a. Management Report

Scavotto updated the Board on November's performance, which was improved over October.

November's results were the strongest yet turned in by CCNH. Census continued to build. The Medicare per diem improved and the private mix was solid. The revenue outlook for December is excellent with preliminary revenue estimates at \$1.3 million, the highest in CCNH recent history. December represents the first month in fiscal 2009. It is also the first month where CCNH will report on an accounting basis that is as close to accrual as we can make it. Cash flow models are being revised as well. Cash position is improving as operating performance gets stronger.

Compliance initiatives will receive renewed emphasis in the months ahead. Scavotto reviewed possible software initiatives with BillWatch as one method of coordinating activities between clinical and financial departments. Additional resources may be required to staff this effort.

## b. Marketing Discussion

In response to previous questions by Board members, Buffenbarger reviewed the Pinnacle Consulting customer satisfaction survey instrument and the results for CCNH. There was extended discussion about different options CCNH could pursue to improve customer feedback and relations. The Pinnacle Consulting report will become a quarterly attachment for the nursing home board.

Scavotto reviewed the 5-Star Rating initiative recently launched by CMS, covering all licensed nursing facilities. The operational imperative is that the 5-Star Rating system is consistent with initiatives now employed by most States where they tie reimbursement to acuity. The CMS 5-Star Rating appears to be a first step in a pay-for-performance effort. Accordingly, CCNH will need to learn the system and the scoring.

#### 8. Other Business

There was no Other Business.

# 9. Next Meeting Date

Thursday February 12, 2009, 6 pm

# 10. Adjournment

The meeting adjourned at approximately 7:05 (motion Czajkowski, second Nudo, unanimous)

Respectfully submitted

Michael A. Scavotto Recording Secretary